

# The ANNALIST

A Magazine of Finance, Commerce and Economics

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## The Annalist Barometer of Business

### Prices:

	Week Ending Oct. 6, 1923.		Previous Week.		Same Week, 1922.	
	High.	Low.	High.	Low.	High.	Low.
Stocks (Average of 50 Issues)...	81.20	78.55	79.90	78.33	89.72	85.80
Bonds (Average of 40 Issues)...	75.94	75.58	76.11	75.59	82.05	81.41
Annalist Food Cost of Living..	174.205		176.970		195.568	

### Finance:

	Week Ending Oct. 6, 1923.	Previous Week.	Same Week, 1922.
Federal Reserve Ratio.....	75.8	76.4	77.4
Money Rates in New York. { Call	4 to 6	4½ to 5½	4 to 5
{ Time	5½	5½ to 5¾	4¾

### Production:

	September, 1923.	August, 1923.	September, 1922.
Unfilled Steel Orders.....Tons	*5,414,663	†5,910,763	*5,950,105
Pig Iron Production.....Daily, tons	‡104,120	‡111,254	67,466
Building Permits.....{ Cities	*150	†167	*150
{ Amount	*\$239,272,427	†\$224,078,090	*\$212,508,595
Commercial Failures.....{ Number	1,280	1,319	1,460
{ Liabilities	\$27,497,408	\$34,335,080	\$32,514,510

\*August figures. †July figures. ‡Revised figures.

### Transportation:

	Period or Date.	1923.	Normal.	Per Cent. Departure from Normal.
Revenue Car Loadings:				
All commodities.....	Year to Sept. 22	36,211,617	30,473,636	+ 18.8
All commodities.....	Week ending "	1,060,436	962,736	+ 10.1
Grain and grain products.....	" " "	48,906	48,799	+ 0.2
Coal and coke.....	" " "	195,863	207,867	- 5.8
Forest products.....	" " "	73,629	59,026	+ 24.7
Manufactured products.....	" " "	624,760	554,220	+ 12.7
Freight car surplus.....	3d Qtr. Sept.	59,008	57,430	+ 2.7
Per cent. of freight cars serviceable.	Sept. 15	92.7	88.8	+ 4.4
Per cent. of locomotives serviceable.	"	83.2	73.3	+ 13.5
Gross revenues.....	August	*\$561,456,699	*\$502,372,352	+ 11.8
Expenses and taxes.....	"	*454,115,177	*462,794,991	- 1.9
Rate of return on tentative valuation				
Eastern District.....	Year to Sept. 1	6.18	5.75	+ 7.5
Southern District.....	" " "	6.34	5.75	+ 10.3
Western District.....	" " "	4.23	5.75	- 26.4
United States as a whole.....	" " "	5.40	5.75	- 6.1

\*Subject to slight revision.

New York, Monday, October 8, 1923

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# The ANNALIST

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# World Forces and Trends



IN the sense that mere passage of time brings nearer some solution of the central crisis of Germany, even last week's political chaos in that country may be considered an improvement in world conditions. The general character of the changes necessary to put Germany economically on her feet, to settle the reparation issue and to open the way for a healthy readjustment of world commercial relations is tolerably clear. Chancellor Stresemann and some of his advisers show signs

of knowing not only the general line of the necessary action, but also some of the specific first steps to be taken. That the Socialist leaders are as clear-headed is not so evident.

Three lines of development from the present situation are theoretically possible:

1. Monarchist overthrow of the Government, and a new campaign of resistance against the French. Last week's revolts lend this idea a false plausibility, which has aroused apparently grave apprehension in France. Such a development is improbable for many reasons of internal German politics. If it occurred, it would at once be snuffed out by French military power. As a practicable solution it may be dismissed.

2. Separation of the Reich into a number of States. This is widely feared, and Lord Curzon last week presented it as a special bogey in the British official mind. It is unlikely to occur. The Bavarian turmoil is chiefly monarchist, rather than separatist for the sake of separation in itself. The sought-for prize in all these internal upheavals is control of Germany as a whole. That prize is great enough to force any revolution to found itself on the continued unity of the Reich.

3. Continuation of the present Government under President Ebert.

Practical alternatives under this head relate to the question of how the power of the present Government shall be applied and by whom.

The probable and the practical development is the essence of a dictatorship. This solution seemed to be on the point of accomplishment last week, only to be negated—or perhaps only postponed—by the patching up of the four-party coalition in renewed support of Stresemann.

It seems unlikely that the restored coalition will last long. The split came over the refusal of the Socialists to give up the eight-hour day. It is improbable that the Socialist leaders can hold their followers if they do surrender the short day.

It is also improbable, and might better be called impossible, for Germany to restore herself economically without abolishing the actuality for which the short day stands, namely, slacking and under-produc-

tion by the workers. The short day was forced on German industry by the revolution. American students of the short day in steel know that the short day in European steel plants has meant a great decline in the productivity of labor. The theory is humane; the results in Europe have been, economically, almost "impossible." This condition will have to be changed before Germany can come back economically. It seems unlikely that anything less than a dictatorship can produce the change.

The restored coalition may "carry on," but it can hardly succeed without taking on the quality, if not the form, of a dictatorship.

Ruhr conditions, locally, have improved, and bid fair to go further soon in the same direction. Voluntary resumption of payment of occupation charges by six Ruhr cities, including such former centres of resistance as Duesseldorf and Essen, marks the beginning of a "passive co-operation with the French and Belgians which should soon give standing ground for negotiations between Stresemann and Poincaré. Stinnes's conference with General Degoutte points in the same direction, and is an encouraging sign.

Poincaré stands officially aloof, grimly suspicious of all things German. But he will presently lay plans for considering anew the schedule of reparations, and will apparently try to reach some understanding with Britain before the issues are again discussed in the open.

The British position on reparations will continue difficult. Premier Baldwin has finally told his people that he still dissents from the French theory. But he will soon have to deal with French facts, and that is a somewhat different matter.

French coolness, if not some slight hostility, towards Italy is becoming more evident, partly in consequence of the unwelcome exposition of Italy's Mediterranean ambitions in connection with the Greek and Yugoslav difficulties. France and Britain will confer on Tangier without inviting Italy to the meeting.

The British Imperial Conference gives little prospect of producing such a change in commercial relations with England as would materially relieve the latter of her burdens due to the dislocation of European trade and industry. Something will be accomplished in the direction of assisting a larger emigration from England to the colonies, and any sensible reduction of England's present excessive population will be a benefit. Proposed plans for interimperial currency are unlikely to be carried out.

In the United States business continues large, and will see some moderate seasonal increase in certain directions during the next few weeks.

Otherwise than in the clothing trades and some others to which the cooler weather has brought increased buying, the plain movement is toward a reduction of the volume of business. Holiday trade will

later bring some stimulus, but the whole course of current production and buying is very gradually downward.

No slump is in prospect. Production of pig iron and steel has visibly decreased, but the general output of industry has declined but little since July. Buying generally, though everywhere for early use, is on the whole reasonably brisk, and commodity prices here, as also in England, show a slight upward tendency—the mark of more active demand. Grain market prospects are somewhat better, and with these the outlook for the farm buying power. Credit and money conditions are comfortable. Cotton is in an unsettled condition, but the grower is assured of a high price. Employment shows no signs of sensible diminution.

Nevertheless, December, with the assembling of Congress, and the launching of many plans for mischievous legislation interfering with economic laws, and imposing greater tax burdens on the people, marks

a coming time of hesitation and business doubt. Among the reasons for the business boom of last Spring probably too little weight has been given to the fact that Congress was not in session. This next Winter we shall have Congress with us, and it bids fair to be a somewhat troublesome guest.

No immediate stimulus to American business from events in Europe seems even possible except with regard to copper. The copper market has been running down hill for six months under forced selling due to the fear that a much narrowed world consumption would be still further restricted by political events in Europe. Within a few weeks the Stresemann economic measures have sharply reduced German takings. If, however, Poincare should make a certain sort of announcement about Franco-German industrial co-operation, the copper market would boom. Whether that announcement will be forthcoming is anybody's guess.

## Official Washington: By RODNEY BEAN

*Special Correspondence of The Annalist*

WASHINGTON, Oct. 6.



DEVELOPMENTS have justified the predictions made that President Coolidge would not call a special session of Congress at the urging of those who were demanding Governmental aid for the agricultural districts. Some now have the impression that the picture of conditions in the agricultural regions which was painted by those who demanded an extra session and price fixing of crops, if no other quick method of giving aid could be hit upon, was overdrawn and that, in most of the farming districts, conditions are gradually improving, with promise of better times ahead.

It did not pass without notice, for instance, that members of the Executive Council of the National Grange, the oldest of farm organizations, and the Legislative Committee of the American Farm Bureau Federation, probably the most powerful of the farm organizations, told the President that they were opposed to a special session of Congress. The position of the Federation committee was made known strikingly in an announcement after their visit to the President. It contained this statement:

"The farmers seemed to strike a responsive cord with the President when they told him that they did not believe in the Government fixing prices of agricultural commodities and he also agreed with the visitors in their remarks to the effect that there should be no extra session of Congress called."

The recent advances in the prices of corn, cotton and tobacco and even in wheat prices, served to weaken the position of those who have been demanding such uneconomic cure-alls as price fixing for crops. The Federal Reserve Board also has found that the position of the farmer, taken as a whole, is more favorable than last year, and it certainly is vastly improved over the conditions faced by the farmer in 1921.

The action of President Coolidge in requesting Eugene Meyer Jr., Managing Director of the War Finance Corporation, and former Representative Mondell of Wyoming, now a Director of the War Finance Corporation, to go to the Northwest and assist the farmers and bankers there in the organization of co-operative marketing associations to handle the distribution of the wheat crop, was one move in the program which the President and his advisers have mapped out to handle the situation on what they believe to be a common-sense basis. The fact that the Government has taken such action is almost certain to have a favorable effect on the wheat prices.

Just after receiving his instructions from President Coolidge Mr. Meyer expressed the opinion that the present wheat problem was largely a marketing problem. Prices would be sustained at more favorable and adequate levels, he thought, if the system of marketing was so perfected, possibly through co-operative marketing associations of producers, that the fear of a flood of wheat in excess of demand being suddenly dumped on the market could be removed.

Few documents published by the Government dealing with financial and economic problems have evoked more comment and debate in the press and in banking and business circles than the recent statement of the balance of international payments of the United States in 1922 prepared by the Department of Commerce. This analysis presented statistics concerning most of the more important "visible" and "invisible" items and showed a net debit of \$586,000,000. Apparently this has caused a great deal of unnecessary misapprehension and, in the minds of some students, has led to the mistaken belief that the United States "went in the hole" to that extent or, in other words, was exactly \$586,000,000 poorer as a result of the year's business. A closer study of the factors involved, however, shows that the nation did not lose any of its wealth and probably added to it by the end of 1922.

The table accompanying this article shows how the conclusions were reached in striking an international balance for 1922, and comparative statistics have now been prepared to illustrate at a glance the trend since 1919. The "visible items" for which exact information is obtainable include merchandise, silver and gold.

In a consideration of the conclusion that a debit balance of \$586,000,000 was faced in 1922 on the basis of the "visible" and "invisible" items presented, it is well to understand just what a debit balance means. It is simply that the amount of goods, services and securities received from foreigners exceeded the amount of goods, services and securities sent to foreign nations, so far as those items can be ascertained and expressed in statistics.

The most important item not included in the totals is the amount of our unfunded credit balances outstanding at the beginning of the year—that is, the excess of our bankers' and merchants' accounts and bills receivable from foreigners over their accounts and bills payable to foreigners. It is practically impossible to obtain exact figures concerning this net amount of the unfunded credit balances, as it is scattered among the intangible assets of thousands of American business concerns. Various estimates have been made by experts and they differed widely, but it is probably a conservative statement that, at the beginning of 1922, the aggregate amount of these unfunded credit balances was somewhat more than \$1,000,000,000. And it is almost as certain that the net debit balance of \$586,000,000 indicated in our international payments in 1922 represented largely a decline in this unfunded credit balance or, in other words, a liquidation of frozen credits, a payment by foreign debtors of their accounts or a substitution of bonds for short-time obligations.

This line of reasoning is strengthened by reports of 221 banks and 524 commercial houses, which showed between July 1, 1921, and July 1, 1922, a total decline in accounts receivable of \$313,000,000 and an increase in accounts payable of \$62,500,000. At the end of this period the reporting concerns, whose statistics cover, possibly, more than three-fourths of all international business operations, still had an excess of accounts receivable over accounts payable of \$398,000,000. This excess may be quite normal, as it is believed our exports are more largely on a credit basis than are our imports.

If the decline in receivables had been due to writing off bad debts, it would have been regrettable, but it is certain that that was not, to any appreciable extent, the case. The amount of receivables declined because they were paid off in one way or another, with the result that this country received in exchange a larger quantity of goods, services and securities than it otherwise would have done.

Taking it for granted that the 221 reporting banks and 524 commercial houses, to which reference has been made, represented only three-fourths of the international business operations, it is quite possible that the total decline in the unfunded credit balances in 1922 approximately equaled the estimated debit balance of \$586,000,000, indicated in the Government's calculations. There are students who believe also that the Commerce Department estimate of a \$586,000,000 debit is too large and that it may not have been in excess of from \$450,000,000 to \$500,000,000.

Many items used in reckoning the debit balance of our international transactions for 1922 are subject to a wide margin of error, and it is generally admitted that the true balance may be anywhere from \$400,000,000 to \$600,000,000. Estimates made by private financial interests have ranged from \$400,000,000 to about \$500,000,000, as compared with the Government's high figure of \$586,000,000. Whatever the exact figure may be, it is important to bear in mind that such a balance does not necessarily represent a loss, nor an indebtedness incurred by the United States; and in 1922 it is certain that no such loss or indebtedness was actually incurred. On the contrary, the statistics in the accompanying table show that it was possible for the



United States not only to lend abroad \$669,000,000 more than we borrowed from abroad, but also to remit to friends or relatives abroad or as outright charity the sum of \$400,000,000.

It is pointed out by experts, also, for example, that the excess of gold and silver imports over gold and silver exports appeared as a net debit of \$246,000,000 in 1922. How can this great addition to our supply of the precious metals be regarded as running into debt? Debtors pay out rather than receive hard money. Likewise, the fact that our imports of securities exceeded our exports of securities by \$669,000,000 is not a sign of financial decrepitude but a clear indication of our financial strength. Debtors give rather than receive promissory notes. These points again bring forward the question as to what use the net credit of the rest of the world estimated by the Government at \$586,000,000 in 1922 was put. Granted that it does not mean that this country ran behind in its international accounts in 1922, how did the rest of the world employ this net credit? This again brings forward the point, as indicated by the reports from the banks and commercial houses, that, in a large measure, it was devoted to paying off the unfunded indebtedness due our bankers and merchants at the beginning of 1922.

There are some strong arguments in the hands of those who contend that the net debit of the United States in the international account in 1922 did not greatly exceed \$450,000,000, as opposed to the figure of \$586,000,000 given in the Government estimate. In the table, for instance, under the heading: "We sold them," stocks, bonds, &c., are put at \$328,000,000. The item "stocks, bonds, &c.," includes foreign loans matured and paid, put by the Government experts at \$78,000,000; foreign securities resold abroad, put at \$189,000,000, and American securities sold abroad, put at \$61,000,000.

Weight might be given to the contention that the item "foreign securities resold abroad," may well have totaled \$200,000,000 and that American securities sold abroad were at least \$75,000,000. Again, there are those who argue that the item "use of our capital" or, in other words, interest on American capital abroad, may well have been at least \$300,000,000 instead of \$227,000,000 as indicated in the table. If that is so, the debit balance of the United States is cut by about \$100,000,000, bringing the net debit well below the \$500,000,000 mark.

There are a number of controversial points, admittedly, but a close study of the situation in 1922, in which the unfunded credit balances are taken into consideration, must lead to the conclusion that the United States added to rather than gave up any portion of its wealth in that year, especially when it is remembered that the net import of stocks, bonds, &c., amounted to \$669,000,000 and the net imports of gold and silver to \$246,000,000.

When this is accepted as fact, the position of the United States in 1923 is of unusual interest. The net credit of from \$450,000,000 to \$586,000,000 in the balance of international payments enjoyed by for-

eign nations in 1922 probably was employed to pay off the excess of unfunded indebtedness due our bankers and merchants at the beginning of 1922, but that situation cannot again be counted on in 1923. It is also apparent that, whereas in the year 1922 there was a credit balance in merchandise exports and imports of \$754,000,000, exports and imports will about strike an even balance in 1923. In the first six months the United States faced an adverse merchandise trade balance of about \$140,000,000, but this is being cut into in more recent months, and by the end of the year there should be no material adverse or favorable merchandise balance. On the other hand, net imports of gold and silver, which reached about \$185,000,000 for the first eight months of 1923, may total \$250,000,000 by the end of the calendar year.

At first glance, this loss of a favorable merchandise trade balance of \$754,000,000 in 1923 as compared with 1922 would seem to forecast that the United States would face a debit balance of international payments of alarming proportions, inasmuch as the debit balance for 1922 was from \$450,000,000 to \$586,000,000. There are, however, a number of factors to be taken into consideration.

Probably the heaviest swing in "invisible items" in 1923 which will help to overcome the loss of the large favorable merchandise trade balance, will be found in the movement of capital. As shown in the table, importation of stocks, bonds, &c., in 1922 amounted to \$997,000,000, as compared with exportation of stocks, bonds, &c., of \$328,000,000.

On the credit side of the table, stocks, bonds, &c., represent foreign loans matured and paid, foreign securities resold abroad and American securities sold abroad. One estimate is that in 1923 this item, put at \$328,000,000 in 1922, will reach at least \$350,000,000 and possibly more. Interest on American capital abroad (use of our capital), another credit item, is expected to reach at least \$300,000,000 in 1923 as opposed to the \$227,000,000 estimated for 1922; use of our ships (freight payments receivable on exports) probably will advance to at least \$75,000,000, as against \$71,000,000 estimated for 1922, and receipts by the United States from foreign nations (which include payment by the British on the war-time debt) will advance to at least \$225,000,000, as compared with \$170,000,000 in 1922.

This would give a total of invisible items for 1923 favorable to the United States of approximately \$950,000,000, as compared with the estimates of \$796,000,000 for the same items in the calculations made by the Government for 1922, or a favorable swing of \$154,000,000. This, apparently, would not go very far toward overcoming the danger of a tremendous debit balance, with gold imports continuing and the favorable merchandise balance of \$754,000,000, enjoyed in 1922, wiped out.

The more definite swing must be looked for, therefore, in connection with the invisible items which were reckoned against us in 1922. First of these to be taken into consideration is the item "stocks, bonds, &c." In connection with the debit movement of invisible payments, this item includes new foreign bond issues in the United States (excluding refunding loans), which were estimated for 1922 at \$637,000,000; foreign securities issued abroad but sold to the United States, estimated in 1922 at \$326,000,000, and American securities formerly held abroad, sold to the United States, at \$34,000,000.

It now is estimated that new foreign bond issues (excluding refunding loans) in 1923 may not reach more than \$300,000,000, as compared with the \$637,000,000 in 1922. A recent estimate of these issues for eight months in 1923 has put them at \$194,000,000 and the estimate of \$300,000,000 for the year takes into consideration the probability of American investors participating in a \$100,000,000 loan to Japan. Foreign securities issued abroad but sold to the United States, it is estimated, may not reach more than \$300,000,000, as against \$326,000,000.

Continued on Page 473

### How Do Foreigners Pay for What They Buy From Us?

In the year	1919	1920	1921	1922
We sold them	(in millions of dollars)			
Merchandise .....	7,921	8,229	4,485	3,867
Silver .....	240	114	52	63
Gold .....	410	342	24	37
Stocks, bonds, &c. ....	606	674	329	328
Services—				
Use of our capital .....	150	150	180	227
Use of our ships .....	93	203	90	71
	9,420	9,712	5,160	4,593
Add receipts by U. S. Government from foreign nations .....	273	57	90	170
	9,693	9,769	5,250	4,763
They sold us—				
Merchandise .....	3,904	5,279	2,509	3,113
Silver .....	39	88	63	71
Gold .....	250	392	691	275
Stocks, bonds, &c. ....	970	1,445	1,218	997
Services—				
Use of their capital .....	100	100	100	100
Use of their ships .....	...	110	57	64
Services to American tourists ..	50	150	200	300
	5,363	7,564	4,838	4,920
Add expenditures abroad by U. S. Government .....	2,648	362	140	29
	8,011	7,926	4,978	4,949
The balance due us was—	+1,682	+1,843	+272	—186
Of which we remitted to friends and relatives abroad, or as charitable contributions ....	600	700	500	400
Leaving a current unfunded balance for the year .....	+1,082	+1,143	—228	—586



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Bonds

Short-Term Notes

Acceptances



# Mexico's Lesson for Germany

How She Put Gold in Place of Depreciated Paper

By C. W. VAN LAW



IN view of all the discussion with regard to the German mark and its catastrophic fall, it has seemed very strange to the writer that no one has thought to present the parallel which occurred in the history of Mexican currency during the revolutionary period. A rather astonishing solution was found in the Mexican case. The German situation is so complex that any direct application is not attempted. Nevertheless, the Mexican experience may well have its illuminating value.

In the last years of the Porfirio Diaz regime Mexico had an ample circulating medium and a stable exchange. Its currency was on a gold basis, with bank bills freely redeemable in gold coin. Silver coinage was plentiful, and much of it was of a higher fineness and intrinsic value than is usual today. Exchange was at, or very near to, parity, with the peso worth 50 cents, U. S. currency. Fluctuations from par were insignificant.

Beginning with the early days of the Madero regime the disturbance of industry and balance of trade caused exchange rates with the outside world to increase, with a corresponding drop in the value of the peso. A little later the price of silver rose to a point where the bullion contained in the Mexican silver coin was worth more at the new rates of exchange than the face value of the peso itself. The immediate consequence was the melting down and the shipment from the country of a large part of this metallic currency. Laws were enacted prohibiting such exportation, but were ineffective, partly through connivance on the part of Government officials, who were making large sums out of the export. The gold stocks of the country were largely in the Treasury vaults or in the banks.

Successive assaults were made upon the gold reserves of the country until the last of them disappeared, being largely sent out of the country by one Government after another in payment for war supplies and other expenditures. The various State Banks (which had been banks of issue) collapsed, leaving nothing behind their currency. The "National" paper currency became of even less value.

The paper peso, without regard to the identity of the issuing Government, drifted down in value from the original 50 cents U. S. currency to 30 cents, and to 20 cents and 10 cents, finally, as in the case of the German mark, to a situation where drops of 50 per cent. or more in a single day were recorded. Printing presses were busy at Vera Cruz and in Mexico City turning out money in constantly increasing denominations; of constantly less value, regardless of denomination.

During the helter-skelter of rapidly succeeding revolutions it was current practice for each group which took possession of a town or district to publish decrees immediately invalidating the currency of its predecessors and making its own paper, fresh from the press, acceptable at the point of the gun. As during this period the stay of any one group in a given locality was apt to be very short, this created a "whip-saw" effect of astonishing efficiency.

The situation of merchants during this period became rapidly "impossible." Goods on their shelves, for which they had paid real value, were taken out, often literally at the point of the gun, in exchange for new paper currency in the hands of troops just arrived, with the strong chance that these troops would be chased out within a relatively few days, their currency declared worthless, and the process be repeated by the next invading band. There were cases where alternations of this sort occurred several times within a few weeks. The merchants' stocks were drained to the vanishing point, leaving nothing of effective value in their place.

The wage earner was in almost the same position. Companies did their best to provide enough of whatever currency for the moment was valid, in order to meet their payrolls; and they increased the nominal wage rate in the endeavor to keep pace with the decrease of purchasing value. The cost of living on any basis became insupportable. Many mining companies issued a currency of their own, which was locally acceptable purely on the basis of the credit of the issuing company. It was totally illegal, but it served a most useful purpose, and the practice was not, to my knowledge, abused in any instance.

Under the natural operation of Gresham's Law, all sound money had by this time disappeared, either by export from the country or in buried hoards of small amounts, which existed all over the country, though their total was entirely unknown and thought to be insignificant. The country was wholly disorganized, mails were irregular or non-existent and newspapers hardly circulated at all, except in the

largest cities. A vast proportion of the working population was illiterate.

These conditions make what afterward happened all the more astonishing. The outcome represented the rejection of an impossible situation by a most primitive society as its only way to self-preservation.

There was no organized propaganda of any sort. There was almost no communication between districts. Yet almost simultaneously over the whole of the country a strike occurred, participated in by every class of labor and with the completest sympathy on the part of all classes. The laboring man suddenly said: "I will take no more paper currency at any price. Give me gold or silver, or I won't work." The merchants echoed by simultaneously refusing to sell any goods whatever over the counter except for metallic currency.

No one in Mexico had seen any metallic currency for many months. It was commonly believed to be non-existent. The situation was totally against every semblance of possibility. There was an almost complete deadlock, which lasted in some cases for several days, and which extended all over the republic. Naturally, there were disturbances—bread riots and mobs of all sorts, with no leadership. There was some looting of shops, but, strangely enough, disorders were small in the aggregate, so far as damage to life or property was concerned.

Then a very natural thing occurred. Totally unable to buy food and with increasingly hungry bellies, those who had hidden away a few metallic coins from the old days, began to dig them up and carry them to the stores. Their very scarcity made these coins very valuable. Their purchasing power was astonishing. It took only a few days to bring into circulation every particle of metallic coin which existed in the country. There was not 20 per cent. of what was required for the seemingly primal necessities of the country. This was all the worse, because all banking bills or commercial paper, checks, drafts, &c., had long since disappeared, so that there was literally nothing with which to do business except the wholly inadequate amount of hoarded metallic coin.

We have all heard fanciful stories in which a single \$20 bill, passed rapidly around a table, accomplished the payment of really large sums of money in the aggregate, and returned to the pocket of the man who started its journey. Under pressure of necessity, almost the same thing happened in Mexico. The measures taken by the company of which the writer was then manager, located in a Mexican city, will serve as a type.

We had at the time some 6,000 employes, and had been paying them weekly, on Saturdays. As soon as the new situation became evident, we split our men into six groups, each to be paid on a different day of the working week. On Sunday, by paying high premiums and exercising all possible energy and persuasion, we succeeded in gathering together from the merchants, on our own credit, an amount of metallic coin equivalent to one-sixth of our regular weekly payroll. All of this was paid out on Monday afternoon to the first group of workmen. We knew that within an hour after such payment, it would all have been passed over the counter in exchange for essential food and supplies. Within another hour, it was again back in our possession, to be used Tuesday for the second group, and so on throughout the week. Our credits with the merchants were discharged periodically by giving them our own drafts on New York or Europe for the payment of their obligations abroad in purchase of new food supplies, &c., a large part of which had to be imported.

The rapidity of movement of metallic coin for the next two or three months was astonishing. It was wearing itself out merely through the rapidity of passage from one hand to another. It represented a considerable cost to gather it up fast enough to enable the meeting of payrolls, &c., but it nevertheless gave a means for existence, which we had not formerly had. Paper currency of every description simply disappeared almost over night.

The Government in power was fairly well seated, but the change in the situation caught it wholly unawares. After the events described had actually taken place, it tardily got out a decree confirming the situation, and making it mandatory that all payments of whatever nature be made in gold. Silver was being passed and accepted through sheer physical necessity, but it had no value other than in its exchangeability for gold.

Obviously, the introduction of a large amount of gold circulating medium into the country was immediately necessary. The Government had absolutely no cash, and equally no credit. The banks were

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# Wisconsin's Dairy Marketing Experiment

By W. A. FREEHOFF

It Throws Some Light on Co-operative Merchandising



WISCONSIN Dairying, Incorporated, was organized for the purpose of advertising Wisconsin milk and dairy products, and to extend the already great dairy industry of the Badger State. Probably nobody spent more time or money than the officers of the Wisconsin Bankers' Association in helping to organize this corporation; it is a conspicuous example of how the banks of a great Commonwealth got right down to brass tacks and studied with their farmer patrons the ways and means of improving the farmers' condition and markets. But the corporation, launched with so much faith and hope, is now floundering on the shoals and shallows of dissension, and there is real question as to whether or not it will finally survive in its present form.

The officers of the Wisconsin Bankers' Association admit that they have learned a lot about the psychology of the farmer, and also about co-operative marketing associations. When they entered into the campaign to get the work started they had high enthusiasm and a great vision of what could be accomplished. They knew of the tremendous success that the California and Florida fruit men had achieved, and felt that the same principles which held good in marketing fruit could also be employed in marketing milk and dairy products.

Where the various groups of men interested in the marketing of Wisconsin dairy products erred was in supposing that the whole problem would solve itself automatically through the spending of great amounts of money in advertising. The original plan was to spend a million dollars a year, or some such sum, in advertising Wisconsin milk, cheese, butter and ice cream. This money was to be put up by the farmers themselves, the banks of the State pledging themselves to lend the corporation the funds needed for the organization work. This was the first wrong move on the part of the banks; they were merely lending while the dairymen were asked to pay. The dairy farmers felt that the banks should allow their contribution to remain in the proposed corporation as capital stock, and the banks finally consented to this arrangement.

Whether or not Wisconsin Dairying, Incorporated, succeeds or fails, everybody connected with the movement has learned some deep and lasting lessons, and there is hope now that when the dairymen of Wisconsin finally do agree upon some plan of promotion and selling, the foundation will have been firmly laid.

First of all, Wisconsin dairy products are not like California oranges. Wisconsin dairy farmers have to compete with many States in the Union, whereas the California oranges are practically without competition. The relatively smaller volume of Florida oranges are no material factor in the market. But the dairy industry of Wisconsin, huge as it is, is but a drop in the bucket of the vast flood of milk produced elsewhere on the continent.

Second, the problem of what each dairyman who contributed directly to the promotion fund would get back directly in concrete financial returns had not been satisfactorily worked out. Here was a farmer who sold his milk to a condensery. When he learned that Wisconsin Dairying, Incorporated, could not promise him a definite increase in price for his milk as a result of the activities of the corporation, he necessarily hesitated to contribute another mite out of his already attenuated check. There was a farmer who shipped his milk to Chicago, but the proposed advertising campaign did not include market milk in the big cities.

Third, the promoters had forgotten that before you can profitably advertise a commodity, you must have it for sale. A million a year in advertising! Fine! Advertise what? Wisconsin milk! Too general entirely. The only possible large consumers of Wisconsin fluid milk were the people of Wisconsin themselves. The whole proposition whittled down to the fact that there were only two great dairy products which Wisconsin produced in sufficient volume to make a giant merchandising program possible, namely, butter and cheese. In cheese particularly the problem looked promising, for the State now produces 75 per cent. of the total amount of cheese in the country. If Wisconsin butter and cheese could be so advertised that the consuming public would not only consume more of them, but also pay higher prices, why, then, Wisconsin Dairying, Incorporated, would have achieved a noble piece of work.

All this comes back to the proposition that before you can profit-

ably advertise a commodity, you must have that commodity for sale in volume. But there is cheese and cheese. The statement has been made—I am not vouching for it, but it illustrates the point—that a goodly percentage of Wisconsin cheese is of inferior quality. Obviously, that kind of cheese could not be advertised to advantage. The cheese must first be graded, so that the good cheese could be put upon the market as such, with the Wisconsin label upon it; and the poor cheese must be sold through channels where Wisconsin dairymen could merely pray that its source of origin would remain undiscovered. Well, Wisconsin has a State Department of Markets, and strict cheese grading rules have been officially put into practice. And it was found that the really first-class cheese was quite inconsiderable in volume in comparison with the more inferior grades.

It was finally decided by the corporation to confine its efforts to pushing the products of the Cheese Producers' Federation and the Co-operative Creamery Association located in Northwestern Wisconsin at the gateway to the Twin Cities, and to extend the power and the scope of these associations. But here again there was a difficulty. There are hundreds of farmers selling milk to independent factories who have no financial interest in the co-operative companies. They howled loud and long when they understood that their money was to be used to assist what they considered competitors.

Perhaps a backward glance at some of the factors leading up to the effort of the Wisconsin dairy farmers to organize their advertising and promotion campaign will throw some light upon the course the movement took originally. It so happens that John M. Kelley, a New York advertising expert, owns a dairy farm near Baraboo, Wisconsin. Kelley is an enthusiast, and he has the happy faculty of making other men see his visions. Kelley conceived the idea that if Wisconsin dairy products were advertised like chewing gum, the nation would immediately consume more milk, cream, butter, cheese and ice cream. This would mean that consumption could catch up with production, that the over-supply of dairy products could be converted into under-production, and that the price would automatically increase in response to the age-old law of supply and demand. It was mainly Kelley's driving activity and enthusiasm which brought the Wisconsin Bankers' Association and the dairy farmers together. As the organization problems came up and were discussed, Kelley changed his point of view materially; he began to see that sheer, blind advertising alone would not do; that first of all a commodity had to be secured, and that this commodity had to be graded, standardized and named.

While it is possible that the officers and members of the Wisconsin Bankers' Association are not fully satisfied with the results they secured in this particular campaign, they have no reason to feel discouraged. The mere fact that a strong group of bankers, through an efficient organization, tried to help the farmers of their State to become more prosperous by giving financial and moral support to better merchandising methods, has resulted in a better feeling on the part of Wisconsin dairymen towards their bankers.

In agricultural States like Wisconsin it is manifestly impossible for any other business, and this includes banking, to be profitable unless the farmers are prosperous first. Financial statistics tend to show that during the depression several years ago business was on a better basis in Wisconsin than in any other State in the Union. Now if unorganized dairy farming can result in prosperity all around, how much more prosperous could not the State become if better merchandising methods would increase the net profits of the farmers?

The attempt to get the dairy farmers of any State, be it Wisconsin, New York, or California, together on a great selling and marketing campaign is a tremendous one. Bankers everywhere should co-operate in the effort. But it is useless to try unless the economic principles underlying the whole question are thoroughly understood. The attempt should have no connection, except a very indirect one, with the splendid work being done by the National Dairy Council to increase the consumption of milk and dairy products in general, through general advertising. Each State will profit if the general campaign succeeds, but they will profit additionally if the national consuming public asks for the brands of butter and cheese sold under the trademark of the respective States.

Professor Theodore Macklin, of the University of Wisconsin, who

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# A Review of Foreign Opinions

## Finance in Central Europe



WRITING in the Austrian economic organ, *Reconstruction* (Vienna, Sept. 1), Dr. Franz Eidlitz, Secretary of the Lower Austrian Gewerbeverein, describes the relaxation of State control of money traffic in Central Europe, and the consequent amelioration of the financial situation:

In this connection he remarks:

"Step by step, though very slowly, the necessity of doing away with State interference in economic matters is gaining ground in the minds of the responsible political leaders of the Central European States, who are beginning to realize that State control of private commerce is a mere expedient for exceptional conditions of the war and post-war periods, which cannot be continued indefinitely in times of peace. Real recovery from economic weakness cannot be obtained through coercive measures, regulations and decrees. It must be the outcome of a sound promotion of the natural economic development of the country."

The writer then points out that until recently trade in foreign bills and currencies in most of the Central European countries was almost impossible, owing to the strict, but futile, regulations governing it, which, nevertheless, did not accomplish their purpose, and could not stay the downward course of currencies. A reversal of policy in all of these States is now apparent. Austria, for instance, where strict measures of control on foreign money traffic were taken in the worst of the currency crisis in July, 1922, has taken a distinct step forward in the restoration of economic liberty in this respect, and the same is noticeable in Hungary and Poland.

The Government decree of July 14, 1923, did much to free the Austrian money traffic. By this instrument, the free export of stocks and bonds up to the value of 500,000 kronen is allowed, the equivalent in foreign means of payment being delivered to the Austrian National Bank for all exports over this amount. Foreign means of payment resulting from the export of all other kinds of goods are left at the free disposal of the owner. Thus, states Dr. Eidlitz, the exporter is given full liberty to sell his foreign bills and currencies not only to the National Bank, but to any other banker he likes; or to use them for other transactions, such as the purchase of raw materials abroad. Special attention is drawn to a paragraph of the decree which makes it retroactive as regards exports made previous to the issue of the decree, providing the proceeds in foreign values for such exports had not at the time of promulgation been delivered to the National Bank. Exports of wood and timber effected previous to March 15, 1923, are not included in this exception, however.

The following observations regarding this decree are made by Dr. Eidlitz:

"The advantage of this stipulation for the exporter becomes evident when one considers that heretofore all exporting manufacturers and traders have been compelled to deliver the proceeds from their sales abroad in foreign values; that is to say, they were forced to sell their goods only against payment in currency of the buyer. This measure was justified as long as the Austrian currency was fluctuating, because, under the prevailing circumstances, sales in Austrian kronen might have had a depressing effect on the Austrian currency. When, however, thanks to the League of Nations' support, the krone had re-attained a stable value, and some foreign currencies even showed a declining tendency as compared with the Austrian krone, it would have been much more to the advantage of the Austrian exporters to sell their goods in the stable Austrian krone rather than in currencies such as the Hungarian crown, the Polish or German mark, the dinar, the lei and, at times, even the Swiss franc. Sales based on kronen value, however, were only allowed on special permits issued by the National Bank. Such permits, it is true, were always granted, and in the end they had the character of mere formalities; but they were felt as irksome hindrances on business, all the more so as applications to the National Bank were not always answered with a desirable promptitude."

Under the new regulations, remarks Dr. Eidlitz, the exporter may sell his goods either in foreign currency or in kronen, as he may prefer. In the Viennese writer's opinion there is no danger in the latter case that the Austrian kronen will be influenced in an adverse way, because the foreign buyer is obliged to procure Austrian bills or currencies in which to pay his debt in his own market, and this cannot but influence the kronen quotation favorably. Failing this method of procedure, he must sell his own currency in Austria, thus causing an influx of foreign securities which, again, must improve the quotation of the krone and the Austrian balance of foreign payments.

It is felt, however, that the 500,000 krone limit alluded to above is too low for free export of stocks and bonds; in view of the high figures of quotation, trades below 10,000,000 or 15,000,000 kronen are rarely made on the Stock Exchange.

Another important feature of the decree freeing the economic

forces of the country is to be found in the permission given for credits to be taken or given in foreign currencies either abroad or at home. This affects Austrian industries closely because they are dependent largely on foreign raw materials. Prior to the decree under consideration, the Austrian merchant or manufacturer was obliged to secure a written permit from the Austrian National Bank before he could apply to his own banker or to a foreign business friend. By the new regulations, registered firms are at liberty to raise credits in foreign money with inland or foreign merchants, provided the creditor is an authorized dealer in foreign money. The method of procedure is described by the writer as follows:

"The credit taker, by means of forms issued by the Austrian National Bank, makes a declaration concerning the purpose for which he wants the credit and to the effect that he has no foreign money of his own available. This declaration, if the credit is taken abroad, is sent in by the credit taker, or by the credit giver himself if the credit is taken in Austria. This whole manipulation is, in itself, quite a useless remnant of red tape, but it is an improvement over the preceding regulations. A decided imperfection in this section of the new regulation lies in the circumstance that it refers only to registered firms, excluding from its benefits all private traders."

The new money regulations also benefit travelers, who are permitted to take with them out of the country without special formula as much as 4,000,000 kronen each. On production of their passports authorized bankers are permitted to sell travelers' checks or foreign currencies to a similar amount. The writer suggests that this loosening of vexatious regulations is probably meant as a stage on the road to full liberty of traffic.

The money-changing business has similarly benefited by the new decree. Formerly, the limit for sales of foreign currencies in the bureaux de change was 500,000 kronen. By the new regulations, as much as 10,000,000 kronen each per day in the equivalent American, English, Dutch, Scandinavian and Swiss means of payment may be sold. A limit of 5,000,000 kronen has been fixed for French, Belgian, Spanish, Italian and Czechoslovak currencies; the limit for depreciated currencies such as Bulgarian, Yugoslav, Rumanian, Hungarian and German was left at 500,000. Sales made on foreign letters of credit are permitted to double these amounts; and, at the same time, if the buyer can give sufficient reason for his desire to purchase, authorized bankers are allowed to sell up to the equivalent of 1,000,000 kronen without further formalities. Higher amounts must be sold and purchased through the National Bank as heretofore.

Turning to Hungary, Dr. Eidlitz makes the following statements:

"In Hungary the competent authorities apparently have realized that State control of money traffic does more harm than good to the public economy and to the currency of the country. It is being driven home daily that the control office, which hitherto, regardless of the requirements of trade and traffic, has worked only for the appreciation of the Hungarian crown abroad, has failed in its purpose. The Hungarian Finance Minister is, therefore, taking steps to restrict the sphere of action of this office."

The Viennese writer considers that the greatest mistake made by this office was the fixing of an arbitrary low quotation of foreign means of payment as compared to the appreciation of the Hungarian crown abroad. The immediate consequence was a growth of illicit traffic in such means of payment. Considerable increases in the official quotations have now been made.

Describing other efforts to readjust the dealings of this office, the Viennese writer makes the ensuing comments:

"Further activity of the Hungarian central office for foreign currency control is to be restricted to the control of import, and the accumulation of a State reserve of foreign means of payment to be procured by sales of Hungarian crowns abroad. The internal money traffic between the bankers and their customers, as also in commerce and industry, is to be left free, under the superintendence of State control offices, and on the basis of official quotations. These reforms, though far from perfect, nevertheless imply considerable progress as compared to the former state of things existing in Hungary."

Poland has been another of the sufferers from the irrational application of foreign currency regulations, which has caused great damage to the public economy, without checking the decline of the currency. Under a more reasonable conception of matters, the Polish State Bank and a number of authorized bankers are allowed to deal in foreign bills and currencies. All other banking firms may buy, but are not allowed to sell, foreign means of payment, all of which must be delivered to the State Bank or to one of the authorized bankers. The giving of foreign means of payment as security for loans is illegal, but, on certain conditions, credits in foreign means of payment may be raised. Owing to the fact that Upper Silesia is still in many ways



economically connected with Germany, special facilities are permitted to that country.

Dr. Eidlitz sums up as follows:

"Earnest efforts are apparently being made in all countries to get rid of the remnants of war and immediate post-war laws concerning finance. Much is still left to be done, however, by the Governments of the several States, such as the abolition of import and export restrictions, passport coercion and frontier and customs vexations, leading in the end to the ideal state of free economic intercourse between all countries. For only the unhampered display of economic forces of all countries can lead to an increase of trade and traffic such as will heal the wounds which the war has inflicted on both the victors and the vanquished."

The situation of Hungary, which has been negotiating for a foreign loan since last Spring, is productive of more and more anxiety. In an article published by The Manchester Guardian Weekly (Manchester, Sept 21) Sir William Goode, financial adviser to the Hungarian Government, who lately acted in a similar capacity to the Austrian Government, states that Hungary is now in a position parallel to that of Austria last year. For some time a deadlock between the allied powers on the Reparations Commission prevented any assistance being given to Hungary; but this state of affairs is reported to be improving.

Comparing the situation of the two countries, Sir William points out that, while Austria is roughly 80 per cent. industrial, Hungary is 80 per cent. agricultural. Psychologically speaking, the Hungarian people have not shown the hopelessness which characterized the Austrians. Nevertheless, the present financial situation of Hungary is worse, in many respects, than was that of Austria. In this connection the British expert remarks:

"Few people realize this, and many Hungarians would indignantly deny it. Even relatively intelligent people, interested in economics and finance, are misled, and are likely to continue to be misled, because they see none of the outward signs which generally visualize national poverty or individual suffering. This misapprehension is largely due to the fact that the people have enough food. Those who can feed themselves are the last to kick over the traces. The supply of food and the absence of suffering on this account do not necessarily imply that Hungary is a self-supporting country, unless, of course, it is prepared to shut itself off from the outer world, repudiate all existing financial obligations and relapse into a purely peasant nation. In a country where the population of the capital is about a million, and where the industrial and social life is relatively highly developed, such an alternative is out of the question."

For the year ending June 30, 1923, according to the estimate of the Hungarian Finance Minister given to the Reparations Commission on May 4, the budget showed a total expenditure of 424,000,000 gold crowns, a total revenue of 335,000,000 gold crowns and a consequent deficit of 89,000,000. The trade balance for the year ended Dec. 31, 1922, at the average rate of exchange throughout the year, showed imports of 548,000,000, exports of 334,000,000 and a deficit of 214,000,000. Since then Hungarian currency has collapsed so as to make calculations difficult. Under these circumstances, says Sir William, an estimate of the budget for 1923-24 cannot be given; all that can be said is that the deficit will be larger. He points out that the estimates for 1922-23 were calculated with the crown at 0.23 centime Swiss, and that the unit has now fallen to 0.03 centime Swiss and under.

In the budget for 1922-23, however, it may be noted, according to the British writer, that expenditure exceeded revenue by 26 per cent. In the first Austrian budget estimate for 1923, issued by Commissioner Zimmerman, expenditure exceeded revenue by 38.5 per cent.

Referring to the question of trade balance, Sir William notes:

"The trade balance in 1922, it will be observed, shows a deficit of nearly 40 per cent., about 8 per cent. greater than the deficit of Austria for the same period. I fear there is little hope of improvement this year. One of the principal reasons for thinking that the position of Hungary is worse than was that of Austria is this trade balance deficit. It is actually worse than appears on the surface, because Hungary has practically no invisible trade, such as Austria gets by means of transit traffic, financial transactions, tourists, &c., which really reduces the adverse balance in Austria to much smaller proportions than appear from the figures. The principal items causing the Hungarian deficit are importations of cotton and wool goods, wood and coal. The principal exports are flour, cattle, machinery and wines. Artificial restrictions such as the Devizen Zentrale and prohibitions of export and import imposed to keep up the purchasing value of the crown and to keep down internal prices are doubtless contributory factors in the adverse balance. It is, however, an admitted fact that production can be greatly increased in Hungary, but until there is a stabilized currency the capital required for this increase is not likely to be forthcoming."

The most significant change in the 1922-23 budget figures is to be found in the circulation. On March 31, 1923, the circulation was 90,000,000 gold crowns, or, in paper, 82,000,000,000. The Aug. 15 statement of the bank of issue shows a total circulation of 314,000,000,000 paper crowns, approximately 90,000,000 Swiss francs. Thus, in four and a half months the paper circulation has been quadrupled. One hundred and twenty-four billions of paper crowns were issued in the last week of July and the first two weeks of August. The total circulation at the beginning of the year was 74,000,000,000.

Sir William states that this tremendous inflation was caused mainly by the necessity of paying increased salaries to State employees—owing to the rise in prices—and to meet the normal seasonal demand for currency needed to make grain purchases. He makes the following observation on the subject:

"The amazing thing to me is not that the Hungarian crown has fallen so much, but that it has withstood so well the battering of forces which drove the Austrian crown at one time to 385,000 to the pound, and the Polish mark to 1,200,000 to the pound, and the German mark to meaningless millions.

"The basic remedy is a foreign loan. No foreign loan of the size required can be raised unless the Reparation Commission suspend their charge on Hungary's revenues and permit the loan to be arranged through and supervised by the League of Nations."

The Hungarian Government has submitted a program to the Reparation Commission in anticipation of receiving a favorable answer to their appeal. This is as follows:

"A long-term loan of at least 550,000,000 to 650,000,000 gold crowns, to meet the deficit of the State budget in a transition period of at least five years, by the end of which it is hoped that the country will be able to attain approximate equilibrium in budget and trade balance. Stabilizations of exchange should automatically come from the outset of the long-term loan. Concurrently with the long-term loan, a reorganization of interior finances on the following lines:

"Economies in administration, considerable reduction in the number of State employees, and improvements in the management of State undertakings, particularly the abolition of the deficit in the State railways.

"Increase in State revenues by means of more effective application of taxation and by higher tariffs.

"Simultaneously with this reorganization of the finances of the State, the existing restrictions on economic life, namely, the Devizen Zentrale, export taxes, prohibition of increased house rents, &c., to be abolished.

"Creation of a bank of issue, to which the Government will not be allowed to have recourse for their own requirements."

Sir William Goode reiterates his conviction that the only hope of averting a complete collapse of Hungary is a repetition of the experiment of Austria, with the necessary local variations. In his opinion, a loan obtained and expended on these broad lines would strengthen the economic position of Hungary to the point where she could subsequently float such internal loans as she might require to meet the seasonal and other demands of State finance.

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000 estimated in 1922. American securities formerly held abroad, sold to the United States, are expected to drop from \$34,000,000 to not more than \$25,000,000. This gives a total of \$625,000,000 for 1923, as opposed to \$997,000,000 estimated for 1922, in connection with the item "stocks, bonds, &c."

Of the other invisible debit items, "use of their capital," or interest payable on foreign capital in the United States, probably will remain at \$100,000,000; "use of their ship," or freight payable on imports, may increase from \$64,000,000 in 1922 to \$75,000,000 in 1923. American tourists' expenditures, it is believed, will fall from \$300,000,000, estimated in 1922, to \$250,000,000 in 1923, and may be less; the item "expenditures abroad by United States Government" may be eliminated, as they are believed to be equalized. There also is evidence that remittances to friends and relatives abroad and charitable contributions (principally immigrants' remittances) will be reduced from \$400,000,000, estimated for 1922, to \$300,000,000 in 1923. This gives a total of \$725,000,000 as representing these four invisible debit items in 1923 and must be added to the total of \$625,000,000 representing the estimated debit movement of invisible capital items, giving a total of \$1,350,000,000.

Thus, if the favorable invisible items for 1923 are to be estimated at \$950,000,000 and the unfavorable invisible items at \$1,350,000,000, there would apparently be a prospective debit of invisible items for 1923 of \$400,000,000. But to this must be added \$250,000,000, the debit for the visible item represented by the net importation of gold and silver in 1923, thus giving a total prospective debit balance of \$650,000,000 for 1923, in the event of an evenly balanced merchandise trade.

Estimates of this nature made now may be of little value, but they show, at least, that a plausible argument can be made that, because of the shifting of invisible items, the debit will not be much greater for 1923 than the \$586,000,000 debit estimated for 1922, despite the fact that a favorable merchandise trade balance of \$754,000,000 will be wiped out in 1923. In fact, the shift in invisible items in 1923 will probably be greater than indicated by the figures here given. There have been reports, for instance, that foreign interests are increasing their investments in American securities and that other movements of capital are going on which will help to reduce materially whatever debit may exist at the close of 1923.



# Industry in Japan Today

By MERCER PARSONS



IN view of recent reports that Japan will seek a loan of considerable proportions in the United States, a study of the financial and economic position of the Japanese, just completed by the Far Eastern Division of the Department of Commerce, has attracted much attention. It was believed that Japanese industry undoubtedly had been struck a serious blow by the earthquake and that the disaster would have an unfavorable effect on international trade. The Commerce Department experts, however, take a decidedly optimistic view of the situation, and believe the Japanese will rapidly recover.

The statement is made, in fact, that "Japan's industrial position has been little affected by the earthquake." The great industrial centres of the country, the Government experts point out, lay outside of the affected area and were practically untouched. The only major manufacturing industry damaged to any extent was cotton spinning. The latest reports are that the number of cotton spindles destroyed will reach a little over 500,000, between 10 and 15 per cent. of the total. But it also is a fact that the overexpansion in this industry in the war period and immediately after has necessitated a curtailment in output which worked a hardship on many of the smaller concerns. The destruction of half a million spindles tended to eliminate the margin of overexpansion and will permit the remaining mills to run full time. Some highly efficient spinning establishments were destroyed, however.

As to the food situation, it was reported as normal in Japan prior to the earthquake. The new rice crop will commence coming in around November, if not a little earlier, and in anticipation of this stocks were not great. Since the supply on hand was distributed throughout the empire, only a small part of it suffered and, except for emergency supplies in the affected area, only the normal food imports will be required. The rice crop suffered little from the disaster, but owing to adverse weather conditions the crop estimate in Japan proper places this year's yield at a little under that of a normal year. The Korean crop is in excellent condition and the yield will be about 20 per cent. greater than last year.

The Commerce Department experts find that with the exception of the loss of about 40,000 bales of raw silk in Yokohama and the destruction of the machinery used in testing and handling silk shipments, the silk industry suffered little loss. The producing areas which are to the north and west of the devastated region were only slightly touched and the filatures are said to be practically unharmed. The only damage done is, therefore, of a temporary nature. Silk shipments will be resumed in a short time from the port of Kobe, which, with the exception of silk testing equipment, it said to be almost as well equipped for this work as was Yokohama.

The reports show that at the time of the disaster stocks of silk in Yokohama were unusually large, amounting to about 50,000 bales, owing to light shipments to the United States in the ninety days preceding the earthquake. Out of this total from 8,000 to 10,000 bales were saved, leaving the loss at perhaps 40,000 bales. This represents somewhat more than a month's supply for the United States, which uses about 32,000 bales each month. Raw silk prices in Japan have increased about 25 per cent. as a result of the loss of this supply and this will tend to repay the industry for its losses. It is further reported that steps have already been taken to rush the new silk crop to market and the net shortage of a little more than one month's production may not be fully felt by the consuming market until the end of the present silk year next June.

"The greatest economic loss to Japan, therefore," say the Commerce Department experts, "aside from the appalling loss of life, is confined more or less to the material losses in and around Tokio and Yokohama, which is officially stated to be a little less than \$1,000,000,000. This loss distributed over the Japanese empire will mean a per capita loss of only \$13 which together with the already existing normal debt of Japan will still leave the nation in an enviable position in this respect. As fully 75 per cent. of this insured value will be represented by labor in rebuilding, the increased effort of the Japanese will compensate largely for the loss."

The financial position of the country just prior to the disaster is pictured as most favorable by the experts. Money was plentiful, all flotations both on the domestic market and abroad were quickly taken up and taxes were moderate. The comparative ease with which the year-end settlements in December, 1922, were made at a time when money was required for financing the Spring silk crop is presented as strong evidence of the soundness of the country's finances. Most of the financial difficulties which were faced in the country following the

slump in the early part of 1920 had been overcome, leaving Japan's finances in a position equalled by few countries today.

"The successful flotation of all issues offered on foreign markets," a Commerce Department analysis states, "has proven the faith of other nations in Japan's stability, and the money obtained has added in no little way to that stability. The taxes of the country, while they have been criticized as overburdening by various interests are, nevertheless, so distributed that they do not prove unduly burdensome and in comparison with nations that suffered heavily from the war, taxes in Japan are unusually light."

Other facts in connection with Japan's present financial ability to face the work of rehabilitation made necessary by the disaster are summarized. The total outstanding National debt of Japan, including both domestic and foreign obligations, stood on May 31 of this year at \$1,913,233,584, or a per capita debt of less than \$25. This compares very favorably with the per capita National debt of the United States, amounting to \$211, and \$733 for Great Britain.

Japan's gold holdings on August 1 aggregated \$890,000,000 of which \$228,000,000 was being held abroad, principally in New York. This was largely meant to redeem Japanese bond issues coming due in 1925. The outstanding note issue on Aug. 1 amounted to 1,472,753,000 yen (the yen equals \$0.4985). Reports indicate that no gold was destroyed by the earthquake but that several million yen of paper currency was burned. This was not enough, however, to have any effect on the currency circulation and immediate steps were taken by the Osaka mint to issue new currency.

"In contrast to the note inflation that has occurred in many other nations during the last few years," the Commerce Department adds, "Japan has carried out a program of deflation that has kept its exchange on a very even keel, showing less fluctuation on the New York market than the currency of any other large industrial nation in the world. At no time has it varied as much as 10 per cent. either above or below par. Even in the present crisis, Japan's exchange has shown little weakness in spite of pessimistic predictions coming from various quarters."

As to foreign trade conditions, the immediate effect of the disaster, it is held, will be considerably to increase imports, especially of building materials, such as lumber, iron and steel and foodstuffs. Japan's foreign trade since the first of the year has been generally satisfactory, in spite of several adverse factors. Total exports of the first seven months of 1923 up to Aug. 1 amounted to 833,507,000 yen, a slight decline from the same period last year, when the total was 880,613,000 yen. This dropping off was accounted for, the Commerce Department finds, by a decline in exports of raw silk and cotton yarn, the two principal items of Japan's foreign trade. The decline in raw silk exports is attributed to the high prices demanded. American purchasers, who take the bulk of Japan's raw silk, held off buying in the belief that the price would break but, in spite of the light demand, prices held remarkably steady.

This situation accounted for the very light stocks on hand in the United States at the time of the earthquake and for the large silk supplies in the warehouses at Yokohama. The reason for the decline in cotton exports was attributed principally to the boycott in China against goods of Japanese origin. The effect of this boycott is shown in the trade returns of Japan for the first six months of this year, when exports of cotton yarn to China were only 236,774 piculs, as compared with 397,554 in the same period last year. Since China takes more than half of Japan's total exports of this commodity, the boycott is a serious matter. There are indications, it is stated by the Commerce Department experts, that the movement in China is losing ground, as its purchases of Japanese yarn in the last two months showed substantial increases.

"The reaction of the Chinese merchants in Shanghai upon receiving news of the disaster may be taken as an indication of further improvement in Sino-Japanese relations and may have far-reaching effects," the Department's experts hold. "As soon as the extent of the disaster was realized in that place, Chinese merchants immediately contributed 125,000 Mexican dollars for the purchase of 200 tons of supplies. The services of a steamer was contributed by a Chinese navigation company for transporting the shipment to the stricken area and 400 coolies contributed their services loading the steamer."

In the last few years the United States has been by far the best customer of Japan and has, in turn, supplied more of Japan's needs than any other country. For the first seven months of this year we took 50 per cent of the exports of that country and sold Japan 25 per cent. of their total imports. In view of this fact, the Commerce De-

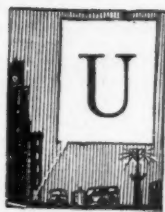
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# Foreign Securities in American Markets—Uruguay



URUGUAY holds a distinctive position among the South American republics. It is the smallest republic on that continent, yet, from a financial and credit standpoint, it ranks with Argentina and Chile at the top. In the matter of business ethics and methods it is well developed and approaches the standards recognized in the United States. Its currency and bank of issue are among the soundest in South America—if not the very best. Yet its small size and the popular but erroneous linking of its name in a sort of "twin" relationship with Paraguay have served to obscure or discredit the country's accomplishments. Paraguay is probably the least developed and its Government the least stable in South America. Uruguay is one of the most modern, with a population of practically pure European stock, as contrasted with the mixed and Indian stock of Paraguay. The Uruguayan external loans are, therefore, sounder, perhaps, than they appear to the casual observer. There are two dollar loans actively quoted on the American market—one of the National Government and one of the National capital.

The \$7,500,000 Republic of Uruguay external loan twenty-five-year 8 per cent. sinking fund gold bonds are dated Aug. 1, 1921, and mature Aug. 1, 1946. They were offered to obtain money to fund floating indebtedness. The bonds are payable in New York City in United States gold coin of present standard of weight and fineness, free of all Uruguayan taxes. Denominations are of \$1,000 and \$500 in coupon form; interest dates, Feb. 1 and Aug. 1. The bonds are a direct obligation of the Government, which agrees that this loan shall have prior charge over any revenues pledged to the service of any future issue except in the case of mortgages on public utility properties in certain instances and local assessments levied for the construction of public works, &c. As a sinking fund, the Government is to provide in the first ten years \$300,000 annually, payable in quarterly instalments dating from Nov. 1, 1921, and in the last fifteen years an annual sum sufficient to retire each year at least one-fifteenth of the funds outstanding on Aug. 1, 1931. In the first five years, sinking fund moneys are to be applied up to 100 and interest and in the next five years up to 105 and interest by purchase in the open market. Unapplied payments in this period revert to the Government. In the last fifteen years, sinking fund payments are to be applied in the market up to 105 and interest, but the unapplied balance is to be used to call the bonds by lot at 105. The bonds are noncallable for ten years, but on Aug. 1, 1931, and any interest date thereafter they are callable as a whole at 105. The bonds were offered to yield 8.20 per cent., whereas the present price of 101 $\frac{3}{8}$  yields 7.88 per cent. The range in 1921 was 104-98 $\frac{1}{4}$ ; in 1922 the record high of 108 $\frac{3}{4}$  was reached in March with a low of 100 $\frac{1}{4}$ , and in the current year to date the range has been 107-101.

The \$6,000,000 City of Montevideo 7 per cent. sinking fund gold bonds are dated June 1, 1922, and mature June 1, 1952. The purpose of the issue was to obtain funds for revenue-producing public works and other municipal purposes. The bonds are payable in New York City, in United States gold coin, free of any taxes of Uruguay or Montevideo. Denominations are of \$1,000 and \$500 in coupon bonds; interest dates, June 1 and Dec. 1. The bonds are a direct obligation of Montevideo and a specific charge on the receipts from the sanitation, lighting and paving taxes, subject to a prior charge in favor of a London loan outstanding to the amount of about \$4,765,000 and an annual service of approximately \$372,000. The average annual five-year receipts from these sources are about \$1,148,000 as compared with maximum charges on this loan for the first fifteen years of \$480,000 per annum. An annual sinking fund is provided, sufficient to retire the bonds by maturity. In the first fifteen years the sinking fund operates in the open market at par, and in the last fifteen years by purchase or call by lot at par. They are non-callable for fifteen years, but on June 1, 1937, and any interest date thereafter, the bonds are callable as a whole at par and interest. The offering price was 97, to yield 7.25 per cent. as compared with a present price of 85 $\frac{1}{2}$ , to yield about 8.35 per cent. It is evident that the bonds were priced too high as compared with the National Government loan. The low price last year was 89 and the range in 1923 to date 91 $\frac{5}{8}$ -85. Both this and the Government issues are now close to their record lows.

Uruguay is the smallest of the South American republics, and is situated south of Brazil on the Atlantic Ocean, and is bounded on the south by the Rio de la Plata and the Republic of Argentina. It has an area of 72,153 square miles and had a population, at the end of 1920, of 1,496,000. This compares with a population in 1908 of 1,042,686.

Montevideo City, the capital of the republic, is the largest city in the republic, with a population of 361,950 in 1920. The climate of Uruguay is temperate, without extreme heat and without the snows of the colder countries. This circumstance is propitious to the development of agriculture and stock raising, the principal industries of the country.

The Oriental Republic of Uruguay was formerly a part of the Spanish vice royalty of Rio de la Plata, and subsequently a province of Brazil. It declared its independence in 1825, and was recognized as an independent republic in 1828. The Constitution as last amended came into force on March 1, 1919. Uruguay has proportional representation and universal male suffrage for all over eighteen years of age. The legislative power is vested in a two-house Parliament which meets in annual session from Feb. 15 to July 15, while in the interim a permanent committee of two Senators and five Representatives assumes control of the executive power. The executive power is divided between a President, elected for a four-year term, and a National Administrative Council. The Administrative Council consists of nine members, six from the majority and three from the largest minority party. Administratively, the country is divided into nineteen departments, which are self-governing with wide control over local expenditures, taxation and public works.

Uruguay is essentially a pastoral country, 60 per cent. of the land being devoted to stock raising and 6 per cent. to agriculture in 1916. Since that time agriculture has made some further progress, although lack of population has been a deterrent. Cattle, sheep, hides, salt and agricultural products are the chief source of wealth, with the chief commercial interests centring about cattle breeding and its allied industries, including sheep raising. In 1916 there were 7,802,442 cattle and 11,472,852 sheep. The wool produced is said to be of superior quality, the merino being second only to that of Australia. Minor products are wine, tobacco, olives, gold, silver, copper, lead, magnesium and lignite coal. Manufacturing is on a small scale, and devoted to local needs, such as the production of alcohol, cloth, cement, leather goods, clothing, bricks, hardware, &c.

Uruguay normally produces about enough agricultural produce for its own needs with occasional exportable surpluses of wheat, the production of which in 1921-22 was 270,627 metric tons. Other cereals are barley, oats and linseed.

The railway system is largely in the hands of British capital, which controls all of the 1,625 miles of railway except the 139 miles owned by the Government. One thousand and sixty miles are under State guarantee, however. The principal railway system is that which includes the Central, the Midland and the Northwestern, aggregating 1,421 miles. The roads include 2,240 miles of national highways and 3,100 miles of departmental roads. There are 170 miles of tramway, 4,819 miles of telegraph lines and 995 Post Offices. Much of the transportation is carried out by river traffic, especially with Buenos Aires.

Uruguay normally has an export balance of trade, although in the last three years there has been a reversal of the balance. In the 1914-1919 period, exports increased from 58,248,469 pesos to 147,251,078 pesos, and imports from 37,234,877 pesos to 75,745,070 pesos. The import balances in the years 1920, 1921 and 1922 are largely accounted for by the world depression and curtailment of European purchasing power. There was marked improvement in 1922 as compared with the previous year, however. Exports amounted to 77,485,046 pesos as compared with 70,265,252 pesos, while the corresponding imports were 81,778,640 pesos and 93,855,260 pesos.

Uruguay has a greater per capita trade than the United States, and the value of its foreign commerce is exceeded in South America only by that of Argentina, Brazil and Chile.

The chief articles of import are raw materials, food, iron, steel and paper manufactures, textiles and fuel; while the chief exports are wool, meat, meat products and hides. The United States and England are Uruguay's most important customers.

Although no gold coins are in circulation, Uruguay is on a gold standard with the peso nacional as the theoretical unit of value. The peso contains 1.697 grams of .917 fine gold, with a par value in United States currency of \$1.03422. Foreign gold coins, especially those of England, France and Argentina, are legal tender. The Banco de la Republica Oriental del Uruguay (National Bank of the Republic) has the exclusive note-issuing privilege. Its President and Board of Directors are appointed by the Government. This bank issues notes of a "major" circulation of ten pesos and up and a "minor" circulation of less than ten pesos denomination. The bank is authorized to issue

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# Transportation



ALTHOUGH total carloadings for the week ending Sept. 22 fell off slightly from those of the preceding week, they nevertheless exceeded the normal by a substantial margin, and the cumulative total for the year maintains the margin above normal of nearly 19 per cent. that has become standard since April last.

Grain and grain products declined by over five thousand cars from the preceding week's figure, but this was to be anticipated, as the seasonal decline in this commodity generally appears several weeks earlier than it has this year.

Live stock movement, on the other hand, remained at a high figure.

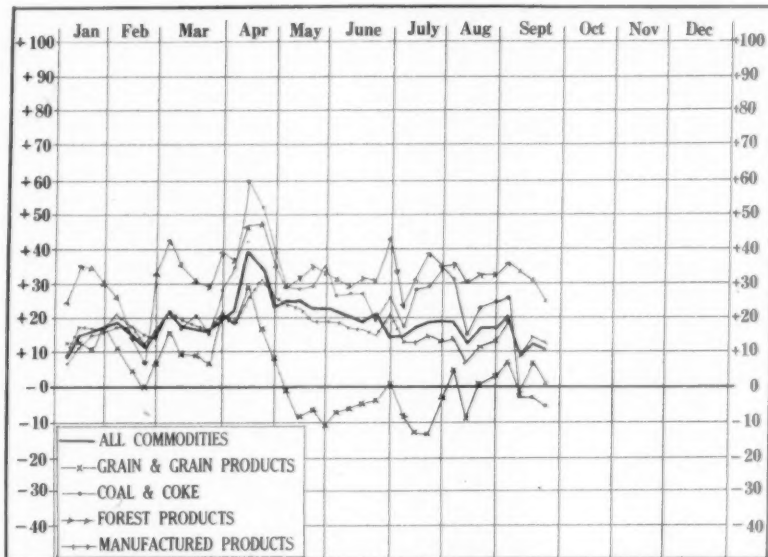
Coal and coke shipments, while showing a substantial rise over the preceding week, have not yet quite recovered from the setback due to the cessation of mining operations in the anthracite field; but the resumption of work in that field, which occurred during the week under review, may be expected to show effects in a return to a more nearly normal movement during the ensuing weeks.

Manufactured products also showed a decline of five thousand cars from the preceding week. With limited information as to the commodities in which the decline occurred it is not possible at this time fully to explain the cause of the falling off. As the decline was entirely in the class of heavy goods, covering such commodities as brick and structural iron and as there has been a consistent decline during

recent weeks in forest products, it may be fairly assumed that there has been a slackening of orders for building material, especially as such a condition might reasonably be expected at the approach of the Winter season.

A decline of ten thousand in the number of serviceable surplus freight cars in the third quarter of September may be considered normal in this period of consistent million-car weeks, and the healthy margin of 59,000 surplus cars on hand holds good hope that the next five or six weeks, which are likely to be those of the heaviest traffic of the year, may be met without the appearance of any serious shortage.

## The National Freight Movement



Car Loadings by Weeks, 1923

The "normal" line in this chart, marked with the zero (0), represents the average of the carloadings for corresponding weeks in each of the four years 1919-1922, both inclusive. The curves present the loadings of each week as percentage departures from this normal. The method of calculating corrects the curves for seasonal variation.

## Gross Railroad Earnings

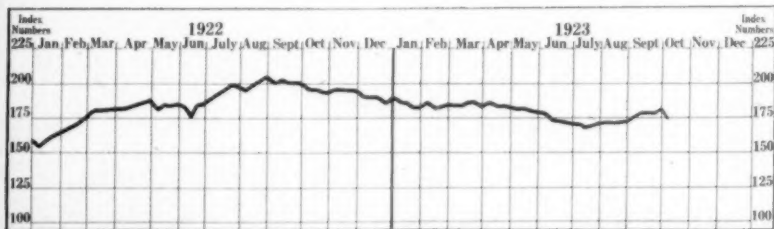
	Fourth Week In Sept. 3 Roads.	Third Week In Sept. 14 Roads.	Second Week In Sept. 15 Roads.	Month of July, 1923. 179 Roads.	Month of July, 1922. 179 Roads.
1923.....	\$9,279,523	\$17,569,049	\$19,482,178	\$535,813,616	\$3,632,736,354
1922.....	8,826,593	16,741,845	18,379,315	443,840,164	3,057,969,064
Gain or loss..	+\$452,930 +5.13%	+\$834,204 +4.98%	+\$1,102,863 +5.99%	+\$91,973,452 +20.72%	+\$574,767,290 +18.79%

## Summary of Idle Cars and Car Loadings

	Aug. 31. 82,852	Aug. 22. 91,210	Aug. 15. 107,409	Aug. 7. 103,173	July 31. 103,707	July 22. 105,992
Idle cars .....						
Car loadings.....	1,060,436	1,060,580	928,858	1,092,567	1,069,932	1,035,741

# Facts and Figures of Business Import

## Curve of the Food Cost of Living



An index number is a means of showing fluctuations in the average price of a group of commodities. The Annalist Index Number shows the fluctuations in the average wholesale price of twenty-five food commodities selected and arranged to represent a theoretical family food budget.

## The Annalist Index Number

(Base—Averages 1890-99=100 Per Cent.)

Weekly Averages

Oct. 6, 1923.....	174.205	Oct. 7, 1922.....	195.569
Sept. 29, 1923....	176.970	Oct. 8, 1921.....	170.480

Yearly Averages

*1923.....	178.557	1917.....	261.796
1922.....	186.290	1916.....	175.720
1921.....	174.308	1915.....	139.980
1920.....	282.757	1896.....	80.096
1919.....	295.607	1890.....	109.252
1918.....	287.080		*Year to date.

## Average of Wholesale Prices

	Last Week.	Previous Week.	Range for 1923—	Same Week—
			High.	Low.
Hogs, medium to heavy, per cwt.....	\$7.9125	\$8.2875	\$8.50	\$6.375
Steers, good to choice, per cwt.....	10.675	10.90	12.50	9.075
Beef, salt, per 200 lbs.....	15.50	15.00	18.00	15.00
Pork, salt, per 200 lbs.....	25.75	25.75	30.00	24.75
Flour, Spring patents, per bbl.....	7.80	6.975	8.30	6.975
Flour, Winter straights, per bbl.....	5.80	5.325	7.00	4.275
Lard, Middle West, per lb.....	.13025	.12675	.13025	.1120
Bacon, short, clear sides, per lb.....	.11625	.12125	.12125	.10625
Oats, No. 2 and No. 3 white.....	.44125	.4175	.48875	.340875
Potatoes, white, per bushel.....	.4500	.675	5.25	.405
Beef, fresh, per lb.....	.0975	.1475	.1600	.0975
Mutton, dressed, per lb.....	.1250	.1250	.1500	.0960
Sheep, wethers, per 100 lbs.....	7.75	8.00	9.875	7.25
Sugar, refined granulated, per lb.....	.09375	.09025	.10075	.0960
Codfish, Georges, per lb.....	.0875	.0875	.0875	.09
Rye flour, special patents, W. St.....	4.1125	4.15	5.2875	3.875
Commeal, export, per 100 lbs.....	2.625	2.45	2.625	1.90
Rice, extra fancy, per lb.....	.0775	.0775	.0775	.07375
Beans, medium, per bushel.....	4.05	4.05	5.10	4.05
Apples, extra, per lb.....	.10375	.11375	.11275	.0975
Prunes, 67-70s, per lb.....	.07375	.07375	.1100	.07375
Butter, extra creamery, per lb.....	.4625	.4625	.3550	.37625
Butter, dairy, per lb.....	.4575	.4575	.3225	.3750
Cheese, State, whole milk, per lb.....	.2750	.2675	.2825	.2450
Coffee, Rio No. 7, per lb.....	.10875	.10875	.13125	.10625

## Comparison of Week's Commercial Failures (Dun's)

	Week Ended Oct. 4, 1923.	Week Ended Oct. 5, 1922.	Week Ended Oct. 6, 1921.	Week Ended Oct. 7, 1920.	Week Ended Oct. 8, 1919.
Total, Over \$5,000	124	118	77	67	40
East .....	77	118	59	43	20
South .....	41	115	54	30	14
West .....	38	54	93	70	16
Pacific .....	40	19	41	13	4
U. S. ....	357	383	209	353	119
Canada .....	85	45	57	60	25

## Week's Prices of Basic Commodities

	Current Minimum Price.	Range, 1923— High. Low.	Mean Price 1923.	Mean Price of Other Years 1922. 1921.
Copper: Electrolytic, per lb.....	\$0.1300	\$0.17375	\$0.1300	\$0.151875
Cotton: Spot, middling upland, per lb.....	.2920	.3120	.2945	.26825
Brick: Hudson River common, per 1,000....	20.00	21.00	18.00	19.50
Cement: Portland, bulk, at mill, bbl.....	2.10	2.10	2.10	2.10
Wool: Ohio & Pa. half blood combing, per lb..	.54	.58	.48	.5250
Pine: Nor. Car. Roofers 6 in., per 1,000 ft. 30.50	30.00	30.30	33.25	31.50
Hides: Packers, No. 1 native, per lb.....	.1500	.2025	.1400	.17125
Petroleum: Pennsylvania crude at well, bbl..	2.50	4.00	2.50	3.25
Pig Iron: Bessemer, at Pittsburgh, per ton..	28.25	32.77	28.26	30.52
Rubber: Up river, fine, per lb.....	.2600	.3450	.2450	.2950
Silk: Japan, Simshu, No. 1, per lb.....	*7.55	9.40	7.00	8.20

\*Last quotation; market nominal.

## Failures by Months

	September, 1923.	September, 1922.	September, 1921.	September, 1920.	September, 1919.
Number .....	1,226	1,569	13,500	18,411	13,507
Liabilities .....	\$28,698,649	\$36,500,000	\$358,178,627	\$490,506,369	\$433,371,003

## Building Permits (Bradstreet's)

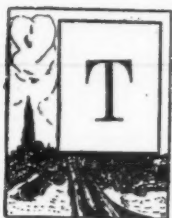
	August 1923.	August 1922.	August 1921.	August 1920.	August 1919.
150 Cities.....	239,272,427	212,508,595	167,078,090	206,359,995	223,090,818

## Alien Migration

	June, 1923.	May, 1923.	April, 1923.	March, 1923.	Feb., 1923.	Jan., 1923.	Dec., 1922.	Nov., 1922.
Inbound .....	44,165	52,809	52,433	43,888	30,118	28,717	43,984	49,814
Outbound .....	5,414	5,752	4,509	3,610	2,749	4,232	18,830	7,077
Gain or loss.....	+38,751	+47,057	+47,924	+39,278	+27,369	+24,485	+25,154	+42,737

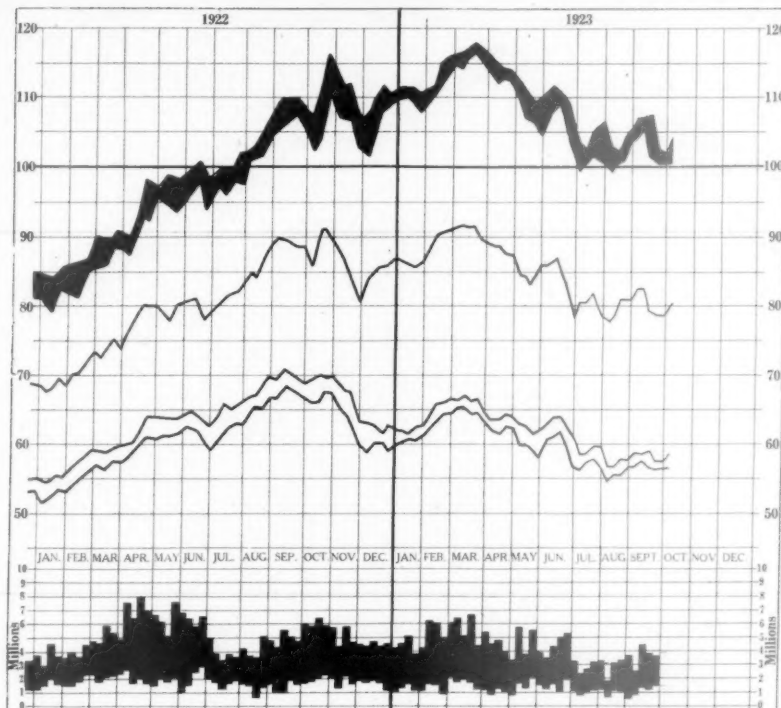


# Stocks



THE development of an "over-sold" condition within the market itself, often a reflection of an unsatisfactory technical condition which, of necessity, must correct itself, served to give the market a moderately firm tone last week. On one day

the advance was from two to three points in the speculative leaders, to the accompaniment of a volume of turn-over which exceeded 1,000,000 shares. The market's improvement came out of a clear sky and surprised no one more than the professionals who had sold stocks heavily for the decline. It had been preceded by a long series of trading days in which no progress had been made on either side, in which the markets were dull, narrow and generally uninteresting affairs. Evidently, however, the "short side" of the market became temporarily overcrowded. A few large traders started to cover their commitments and added impetus was given by the few professionals who have been converted to the constructive side of the market. At any rate, something of a scramble developed for leading stocks and prices advanced robustly and vigorously. The markets of



In the upper portion the black line shows the closing average price of fifty stocks, half industrial and half railroads. The black area shows for each week the highest and lowest daily average price of the twenty-five industrials, and the white area the corresponding figures for twenty-five rails. In the lower portion the height of the black area shows total weekly volume of sales, and the height of the white area beneath it the weekly volume of the fifty stocks used in the preparation of this chart.

## Shares Sold on New York Stock Exchange Week Ended Oct. 6, 1923.

	1923	1922	1921
Monday .....	612,620	663,363	544,045
Tuesday .....	541,600	921,432	509,752
Wednesday ...	1,078,946	1,130,399	527,470
Thursday .....	802,900	1,343,939	494,972
Friday .....	610,437	1,289,715	521,905
Saturday .....	323,550	517,661	279,575
Total for week	3,970,053	5,866,509	2,877,719
Year to date...	178,787,502	198,369,822	128,754,378

### Twenty-Five Railroads

	High	Low	Last	Net Change	Same Day Last Year
Oct. 1.....	57.25	56.55	56.98	+ .38	67.42
Oct. 2.....	57.31	56.84	57.04	+ .06	68.33
Oct. 3.....	58.20	57.16	57.95	+ .91	68.46
Oct. 4.....	58.23	57.62	57.74	— .21	68.51
Oct. 5.....	57.91	57.39	57.71	— .03	68.43
Oct. 6.....	58.56	57.76	58.42	+ .71	68.35

### Twenty-five Industrials

	High	Low	Last	Net Change	Same Day Last Year
Oct. 1.....	101.63	100.55	101.31	+ .38	106.06
Oct. 2.....	101.86	101.05	101.60	+ .29	107.75
Oct. 3.....	103.83	102.01	103.75	+2.15	108.83
Oct. 4.....	104.18	103.07	103.43	— .32	109.59
Oct. 5.....	103.40	102.62	102.99	— .44	109.27
Oct. 6.....	103.05	102.69	102.84	— .15	109.41

### Combined Average—50 Stocks

	High	Low	Last	Net Change	Same Day Last Year
Oct. 1.....	79.43	78.55	79.14	+ .38	86.74
Oct. 2.....	79.58	78.94	79.32	+ .18	88.04
Oct. 3.....	81.01	79.58	80.85	+1.58	88.64
Oct. 4.....	81.20	80.34	80.58	— .27	89.05
Oct. 5.....	80.65	80.00	80.35	— .23	88.85
Oct. 6.....	80.80	80.22	80.63	+ .28	88.88

### Yearly Highs and Lows

	High	Low	High	Low
*1923...	92.52 Mar.	77.27 July	1917....	90.46 Jan.
1922....	93.06 Oct.	66.21 Jan.	1916....	101.51 Nov.
1921....	73.13 May	58.35 June	1915....	94.13 Oct.
1920....	94.07 Apr.	62.70 Dec.	1914....	73.30 Jan.
1919....	99.50 Nov.	69.73 Jan.	1913....	79.10 Jan.
1918....	80.16 Nov.	64.12 Jan.	1912....	85.83 Sep.
				75.24 Feb.

\*To date.

the next few days, in consideration of this development, will be watched with particular interest for indications of its sequel. It might find reflection in further advances, due to public participation attracted to stocks by their advances; it might prove the starting point for further declines in case the market does not assimilate well these short sales which again will be made. It is well to note that the stock market at present is almost entirely professional, and that most of the professionals are bearish, and will not abandon their position until stocks have demonstrated more fully that they can make and hold advances of impressive sort.

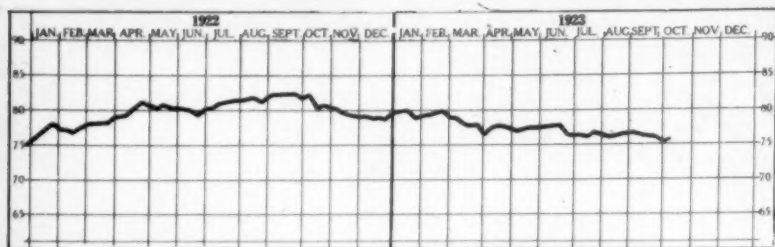
Looking at the stock market from another angle, it is in an excellent position to respond quickly to any constructive developments of importance in connection with Autumn trade. Brokers' loans are extremely low at the moment. There has been heavy liquidation of securities by institutions since mid-June. Probably less stock is now being carried on margin and in bank loans than at any other time this year. Doubtless the answer to this curious situation is to be found in the fact that strong interests have accumulated stocks on the declines, and that these interests are sufficiently well backed to take up their purchases and remove them from the floating supply, which does not appear to be exceptionally large. If this has been the case—and there now appears to be very little doubt that it is—the purchases have been made by the simple tactics of putting bids below the market and merely biding time until the stock wanted declined to that point. Purchases of this sort are not calculated to put a market up; rather, they represent merely the formative or accumulative stage, the full effects of which may be a month, six months or a year away.

Professional pools, formed to advance stocks, have done poorly in the last ten days or so. One of them organized to distribute a block of Jones Bros. tea stock actually ran on the rocks, and its breakdown was reflected in the failure of a Stock Exchange house which had been "making the market" in it. Several other cases, in all of which the pools were able to get out from under, resulted in sizable losses. The market does not appear to respond to manipulation at all, and for this reason has been let entirely alone by many strong interests who usually are identified with one side or the other. Possibly this accounts, in large measure, for its recent lifelessness and narrowness.

It has been suggested many times in recent weeks that such markets as have been the rule do not fulfill their usual and proper function of forecasting future conditions. It is more likely, it has been said, that having nothing to say about the industrial future, as yet, the market merely says nothing or, in other words, gives no unmistakable indications of actual conditions which may be anticipated three or four months ahead.

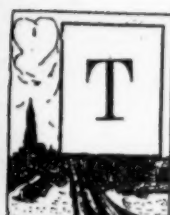
With a few exceptions, which, however, are sufficiently important to give the entire picture of industrial conditions a spotty aspect, the fourth quarter of the year has been entered by most corporations in good shape. Operations in such basic lines as iron and steel, in the automobile industry, in copper and many other important industries, although considerably below the early Spring ratio of operations, still manage to keep well ahead of the ratios for the same time last year. Consumption continues to run at an abnormally high rate, as most barometers indicate, and there is but a small measure of surplus, in most commodities, between the producer and the consumer. The advent of Fall has proved a powerful stimulant to sales

Continued on Page 482.



Trend of Bond Prices—Average of 40 Issues.

# Bonds



THE bond market last week gave evidence of a firmer tone than has been seen in a good while. The situation in Europe was believed by many to be gradually assuming a form which should eventually permit a final and complete adjustment of present differences. It is difficult accurately to estimate the effect on the bond market of this more hopeful attitude, but it has given the prospective investor an opportunity to withdraw his attention from that aspect of affairs long enough to

appraise the values which the market offers among domestic issues. Rates for money were practically unchanged from the previous week, so that strength cannot be ascribed to that source. The substantial advances in the stock market in the mid-week sessions undoubtedly encouraged the purchase of the higher yielding obligations, but perhaps the greatest stimulus was given by the dearth of new issues, which, until the closing days of last week, has been one of the noteworthy features of the last two months. There can be little doubt that the vast total of new issues floated in the current year, which were of sufficient volume to make the first nine months in 1923 a record in that line, had materially slowed up the normal working of the market, but light offerings in September and finally a week in which there practically was none because the syndicates could not get the advertising facilities of the daily press through which to place their wares before the public, gave the dealers a chance to work off their unsold balances of early issues. Thus, the demand for securities caught up to the supply for the time at least, and investors had to look to the older issues for their requirements.

The turn for the better immediately encouraged further offerings of new issues, and from Wednesday on new issues assumed heavy proportions. One of the outstanding successes in new offerings was the Canadian Government. A 5 per cent. internal loan was opened in the Dominion in the preceding week, and it was expected that of the \$200,000,000 needed possibly half would be taken care of internally with the balance placed in England or the United States. The encouraging early subscriptions continued to come in, however, and it was reported early last week that the entire amount had been oversubscribed in the Dominion. That undoubtedly had a noteworthy effect on the tone of our local market, as it removed at least one of the large impending flotations which were known to be overhanging the market. In the local field, the week's largest offering was \$17,340,000 New York Central Equipment Trust 5s, due serially 1924 to 1938. Prices ranged from 5.25 per cent. for the earliest maturity to 5.50 per cent. for those due 1929 to 1933, while for the last five maturities the yield was 5.45 per cent. In this issue the syndicate reported an enthusiastic reception, with the subscription books closed immediately after the opening.

In the market for municipal obligations a much improved sentiment was evident. Dealers generally report a better demand for their issues and the belief is widespread that the recent scarcity of new issues, combined with the late revision of prices, has been successful in stimulating activity. Important investment bankers now feel that the market is better prepared to assimilate the large new offerings which are due in the immediate future. These include an additional \$21,000,000 State of Illinois 4½ per cent. Soldiers' Bonus Bonds and a large block of Federal Farm Loan Bonds. Guesses as to the rate the latter will bear vary from 5 per cent. bonds at 101 to the public, to 4¾s at par. That the question of price is still an important factor in the demand for bonds of this class is clearly demonstrated by the total bids of \$515,000 received for the proposed issue of \$4,000,000 City of Philadelphia 4¼ per cent. School District Bonds. It is also reported that no acceptable bids were received for \$5,000,000 State of West Virginia 4½s.

Liberty bonds lost ground rather heavily, and the new Treasury 4¼s, due 1952, closed around 98.20, the last mentioned selling below 99 for the first time since last March. The growing expectation that Federal soldiers' bonus legislation will go through in the course of a few months, and the belief that a large new Government loan will be necessitated thereby are generally believed to be the cause for the recent weakness in these issues.

The railroad list was stimulated by further encouraging reports

of earnings as well as by general strength displayed by their stocks. The latter had a direct effect on the convertible issues, but the second grade and speculative issues added further gains to their advances of the previous week. The resumption of dividends on Baltimore & Ohio common stock and the excellent improvement in earnings which that action implies, were reflected in steady advances in that road's bonds, the 6s due 1929 gaining 1½, to 101¾. Several of the income bonds fell off, but that was attributable to the fact that they went "ex interest." Keokuk & Des Moines 1st 5s held firm around 66 even after it was definitely announced that funds were not available to meet their maturity on the first of the month. A committee has been formed to protect the interests of these bondholders, but it is a matter of conjecture as to what disposition will be made of the road, on which they hold a first lien. This road is small, only about 163 miles in length, but its strategic position in the heart of the Rock Island's territory is believed to be strong.

High-grade industrial and public utility issues were firm in inactive trading. Prices among the more speculative class were irregular, reflecting specific developments. Interboro Rapid Transit 6s gained 1, and the 5s 1½ points, though there was little in the way of news to account for the advance. Rapid Transit Securities 6s, which have long been selling on a "when issued" basis, made fractional gains when it was announced that the actual securities were available for delivery. American Writing Paper 1st 6s dropped 4 points on Friday following announcement of the appointment of a receiver.

The foreign list was rather sluggish. European issues showed a tendency to react somewhat from the gains registered in the enthusiasm attendant upon Germany's announcement of its intention of calling off its program of passive resistance in the Ruhr. South American issues were steady but inactive, and Japanese 4s and 4½s registered a slight recovery of their losses sustained immediately following the earthquake.

## Par Value Sold on New York Stock Exchange

Week Ended Oct. 6, 1923.

	1923	1922	1921
Monday .....	\$13,475,500	\$8,574,200	\$16,907,600
Tuesday .....	10,996,300	11,028,550	17,110,550
Wednesday .....	9,306,500	12,266,600	17,863,500
Thursday .....	8,516,250	11,764,200	20,185,550
Friday .....	10,302,900	12,910,200	17,878,750
Saturday .....	4,644,150	9,020,450	9,073,500
Total for the week ..	\$57,241,600	\$65,564,200	\$99,019,450
Year to date .....	2,121,432,030	3,305,704,257	2,453,548,495

In detail the bond dealings compare as follows with the corresponding week last year:

	Oct. 6, 1923.	Oct. 7, 1922.	Changes.
Corporations .....	\$26,787,500	\$34,621,500	— \$7,834,000
United States Government .....	23,542,500	21,097,200	+ 2,445,300
Foreign .....	6,887,600	9,790,500	— 2,902,900
State .....	.....	.....	.....
City .....	24,000	55,000	— 31,000
Total all.....	\$57,241,600	\$65,564,200	— \$8,322,600

	Last Week.	Same Week Last Year.	Year to Date.	Same Period Last Year.
Average net yield of 10 high-priced bonds.....	4.732%	4.470%	4.699%	4.586%
New security issues.....	\$43,232,000	\$60,072,000	\$7,238,341,656	\$1,861,158,900

## Average 40 Bonds

	Close	Net Change	Same Day 1922		Close	Net Change	Same Day 1922
Oct. 1.....	75.69	+ .10	81.41	Oct. 4.....	75.75	+ .11	82.05
Oct. 2.....	75.58	— .11	81.58	Oct. 5.....	75.74	— .01	81.98
Oct. 3.....	75.64	+ .06	81.85	Oct. 6.....	75.94	+ .20	81.91

## Yearly Highs and Lows

	High	Low		High	Low
*1923...	79.43 Jan.	75.59 Sep.	1917...	89.48 Jan.	74.24 Dec.
1922...	82.54 Aug.	75.01 Jan.	1916...	89.48 Nov.	86.19 Apr.
1921...	76.31 Nov.	67.56 June	1915...	87.62 Nov.	81.51 Jan.
1920...	73.14 Oct.	65.57 May	1914...	87.42 Feb.	81.42 Dec.
1919...	79.05 June	71.05 Dec.	1913...	92.31 Jan.	85.45 Dec.
1918...	82.36 Nov.	75.65 Sep.			

\*To date.

## Foreign Government Securities

	Last Week.	Previous Week.	Year to Date.	Same Week 1922.
British Cons. 2½s.....	58¼ @ 53%	58¼ @ 58%	59% @ 55%	57 @ 56¼
British 5% .....	102% @ 102%	102¼ @ 102¼	103% @ 99%	99% @ 99¼
British 4¼% .....	98% @ 97%	97% @ 97%	99% @ 95	96%
French rentes (in Paris) ..	56.95 @ 56.05	57.40 @ 56.95	59.80 @ 55.60	59.75 @ 59.50
French W. L. (in Paris) ..	75.50 @ 74.90	74.05 @ 72.45	76.76 @ 72.00	76.75



# Money

	Call Loans.	Time Loans 60-90 Days.	6 Months.	Com. Dis. 4-6 Months.
Last week.....	6 @4	5 1/2	5 1/2	5 3/4 @5 1/4
Previous week.....	5 1/2 @4 1/2	5 1/2	5 3/4 @5 1/2	5 3/4 @5 1/4
Year to date.....	6 @3 1/2	5 3/4 @4 1/2	5 3/4 @4 1/2	5 1/2 @4 1/4
Same week, 1922.....	5 @4	4 3/4	5 @4 3/4	4 1/2 @4 1/4
Same week, 1921.....	5 1/2 @4 1/2	5 1/2 @5 1/4	5 3/4 @5 1/4	6 @5 3/4

## Bank Clearings

Entire country, estimated from complete returns from cities representing 92.3 per cent. of the total. Percentages show changes from preceding years:

	1923.	P. C.	1922.	P. C.
Last week.....	\$8,584,000,000	- 0.3	\$8,610,000,000	+ 22.9
Week before.....	7,063,000,000	- 4.2	7,372,000,000	+ 4.7
Year to date.....	300,542,000,000	+ 3.6	296,099,000,000	+ 9.8

## Bar Gold and Silver

	Bar Gold in London.	Bar Silver in London.	Bar Silver in N. Y.
Last week.....	90s 09d @ 90s 04d	32 1/4 d @ 31 1/4 d	64 1/2 c @ 63 3/4 c
Previous week.....	90s 07d @ 90s 02d	32 1/4 d @ 31 1/4 d	65 1/4 c @ 64 c
Year to date.....	91s 04d @ 87s 01d	33 3/4 d @ 30 1/2 d	68 3/4 c @ 62 1/2 c
Same week, 1922.....	94s 00d @ 93s 01d	35 1/4 d @ 35 1/4 d	69 3/4 c @ 69 1/4 c
Same week, 1921.....	110s 06d @ 108s 07d	42 1/4 d @ 41 1/4 d	70 3/4 c @ 69 3/4 c

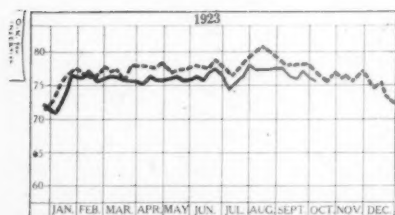


NUMBER of bankers in important centres, who are close students of the money situation and whose fingers are daily on the pulse of the country's industrial and agricultural life, expressed themselves last week as believing that money will work gradually up to a 6 per cent. market before the first of November. This theory is based on the increased demand for funds reported from all sections of the country; from the fact that both business and agriculture are moderately

large borrowers at the moment and from a study of the Liberty Bond market, generally a good indicator of the future of the money market, which unquestionably is working in the direction of higher yields. Under such conditions, and with higher money a possibility, the money market—and this applies, of course, to period funds—is not particularly active or broad. Both prospective borrowers and lenders appear content to wait until the forecasts made have come true or have been entirely disproved. It is likely that all of the factors which would enter into an advance of this character in the open market rates for money have not yet put in an appearance. It is difficult for bankers and business men exactly to gauge their demands for fresh capital between this time and the first of the year, because Fall trade is slow in unfolding and because recent conditions in the business and industrial fields have not been of a character which makes the forthcoming periods easy to forecast.

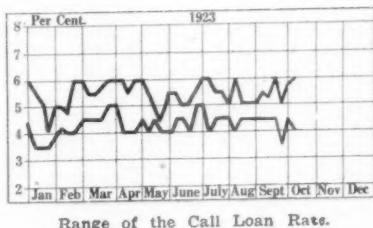
In any event, rates for all classes of money are now firm, with the 5 1/2 per cent. figure most frequently heard on new business of most sorts. This, in itself, represents an advance of one-half of 1 per cent. from the market rates prevailing in the earlier Fall and reflects accurately the increased demands which have developed, not overnight, but by the slow and, at times, hesitant process of gradual improvement. Call money touched 6 per cent. in the Stock Exchange market last week, the highest rate since Sept. 13, but this represented, in the main, the usual month-end flurry, necessitated by disbursements of all sorts, for which it was necessary to make arrangements in advance. The sharp advance in the call rate could be easily traced to this cause, for by mid-week it had declined a full 2 per cent., to 4 per cent. as the funds paid out at the month-end began to dribble back to the banks and were once more loanable. The ruling rates on commercial paper were 5 1/4 to 5 1/2 per cent. for the best names and 5 3/4 per cent. for others. Bankers' acceptances were quoted at 4 1/8 to 4 per cent. for sixty to ninety days, 4 3/8 to 4 1/4 per cent. for four

## Potential Supply

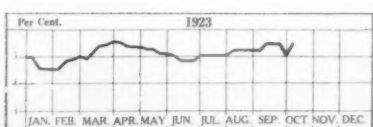


The Dotted line is 1922.

Ratio of total reserves of the Federal Reserve System to deposits and Federal Reserve note liabilities combined.



Range of the Call Loan Rate.



Range of the Time Loan Rate.

months and 4 1/2 to 4 3/8 per cent. for six months. Call loans against acceptances were quoted at 4 1/2 per cent.

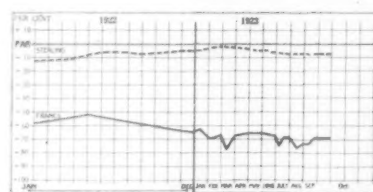
The Federal Reserve System statements do not show any considerable change from week to week, except in that they reflect increased institutional uses of these facilities as business tends to expand in many sections of the country. For the system as a whole, discounts increased by \$20,000,000 last week, reserves declined by \$5,000,000 and circulation increased by \$25,000,000, all of these figures undoubtedly representing business expansion. The ratio of total reserves to deposit and Federal Reserve note liabilities combined declined from 76.4 per cent. in the previous week to 75.8 per cent. last week, while the decline in the ratio of the New York bank was to 82.8 per cent. from 83.7 per cent. in the previous week. The New York bank's discounts decreased by \$1,000,000, its reserve was about \$5,000,000 lower and its circulation \$5,000,000 higher, all of these changes being more or less inconsequential.

The outstanding developments in the statements of the Bank of England and the Bank of France last week were a decline of £2,013,000 in public deposits in the Bank of England, no doubt a reflection of the unemployment situation there, and an increase of 200,000,000 francs in the advances by the Bank of France to the State, probably another reflection of the cost to France of the maintenance of her army of occupation in the Ruhr. An advance of 904,000,000 francs in circulation brought it up to the year's highest point, now totaling 38,529,636,000 francs. The largest circulation figure given by the Bank in 1922 was 37,514,493,000 francs. This record, too, was established in the first week of October and, doubtless, is a seasonal and anticipated increase.

Three shipments of gold, aggregating approximately \$5,000,000 were received in New York last week, a total slightly larger than the average of weekly shipments for the last two or three months. American bankers are active participants in the "gold auction" in London and these shipments merely represent successful bids, with a profit accruing to the bankers on completing the shipments. The transactions are entirely commercial and private and not for the account of any exporting country. Such shipments have about ceased. Bankers do not anticipate any extended resumption of the gold movement to the United States this year; neither do they anticipate any outward movement of importance in the metal. India has been a rather heavy buyer of silver in the New York market during the last week.

## Foreign Exchange

	Week's Range	
	Sterling	Francs
High.....	\$4.56 1/4	6.09
Low.....	\$4.53 1/2	5.82
Closing...	\$4.54 3/4	5.90



The Range of Discount on Sterling and Francs.



LIGHT demand for any of the currencies marked the opening of last week in the foreign exchange market. This was due to traders awaiting further developments in the situation in Germany, which loomed ominously then. Sterling opened the week off 3/8 of a cent, at \$4.54. Tuesday showed a further downward movement to \$4.53 1/2, owing to heavy selling by foreign speculators. Many bankers look for still lower rates for this exchange in the next few weeks, because cotton and grain bills, which usually flood the market about this time of the year, have been absent and will probably come along with a rush shortly. Thursday saw an improvement to \$4.54 3/4, the best price in more than a week, following the favorable statement of the Bank of England. Saturday's close was \$4.54 3/4.

The French franc opened the week at 6.03 1/4 and later fell to 5.93 1/2. A similar lack of demand and the fact that Poincaré's regular Sunday "sermon" showed no evidences of a conciliatory spirit served to depress the market. Francs were bought on a limited scale, because it is the belief of traders that the franc will remain around the six-cent point for some time to come, or, at least, until real developments come in the reparations tangle. Thursday's low opening rate of 5.82 was a reflection of the statement of the Bank of France, which disclosed increase in circulation of 904,000,000 francs and increases in loans to the State of 200,000,000 francs. The former, it was later realized, however, is a regular seasonal occurrence in order to meet commercial requirements at the end of the quarter. For example, the same week last year showed an increase in circulation of 911,000,000 francs. Loans to the State were largely for the maintenance of the Ruhr Army of Occupation, an expense which, it is hoped, will soon be



at an end. Early depression on Thursday gave way to the news of improved conditions in Germany. The week's close was 5.90

Heavy offerings caused a decline in Belgian francs early last week to 4.98. The week's close was 5.01½. The Italian lira sold around 4.50 most of the week and closed at 4.50½. German marks established three new lows for all time, selling early in the week at 370,000,000 for one dollar, later dropping to 500,000,000, and, on Thursday, touching 555,000,000. Swiss francs, Dutch guilders, Spanish pesetas and Norwegian kroner opened the week off a few points. Swedish kroner, on the other hand, improved a point to \$2649 in early sales. Norwegian and Danish exchanges were reactionary later on but Swiss francs and Swedish kroner were firm. Central Europeans were reactionary, with Polish marks establishing a new low of \$.000002½. Fluctuations in Austrian kronen are anticipated shortly when the Devinsenzentrale, which controls the dealings in foreign exchange, is abolished. The Greek drachma went lower to \$.0154.

The Canadian dollar showed a marked gain to 98.44 early in the week, later moving still further up to 98.55. This is a usual seasonal rise, due to payments for wheat exports and, probably, also, to the success of the new Canadian bond issue, which was largely oversubscribed.

Japanese yen touched \$.49 (par \$.4985) on Tuesday. Bombay rupees, Hongkong dollars and Shanghai taels moved slightly lower early in the week and then remained practically unchanged for the remainder of the week.

The peso of Buenos Aires, which closed the preceding week at \$.759, opened the week up four points, \$.763, but later on declined to \$.748½. Rio de Janeiro milreis were down five points from the preceding week, at \$.0975. Other South American exchanges were practically unchanged.

## Iron and Steel

The Situation to Date	End of Sept., 1923	End of Sept., 1922	End of Aug., 1923	End of Aug., 1922
United States Steel orders, tons	*5,414,663	*5,950,105	†5,910,763	†5,776,161
Daily pig iron production, tons	104,120	67,466	†114,254	58,408
Pig iron production, tons	3,123,611	2,024,008	†3,448,886	1,810,665
Pig iron, Bessemer, at Pitts., ton	\$27.77	\$35.12	\$28.26	\$26.76

\*Aug. figures. †July figures. ‡Revised figures.



MODERATE decreases in the ratio of production of most iron and steel manufacturing plants in the country continued in September and, while the market gives every appearance of sound underlying conditions, buying on a satisfactory and broad scale has yet to develop. Complete returns of the rate of operations in September show that the production of iron decreased about 6 per cent. in September as compared with August, which in turn decreased 6½ per cent.

from July. Pig iron production in the month of September was 3,123,611 tons, or 104,120 tons per day, as compared with 111,274 tons per day in August. After having reached a daily rate of 124,000 tons in May, the output of pig iron is now back to approximately the

January rate of production. There were 255 blast furnaces in operation at the first of the month as compared with 270 furnaces at the first of the preceding month.

The spotty conditions which prevail in the trade are emphasized by the fact that there is a wide difference in the ratio of operations between the various companies. The United States Steel Corporation, for instance, is operating at between 87 and 88 per cent. of capacity, while the ratio of operations for the independents as a whole is not much in excess of 70 per cent., although a few of the better known of the independents are above that figure. The fact that new buying has not come in at the rate anticipated has had the natural effect of bringing about a further softening in prices here and there, although there has been no definite revision schedules. The composite price of fourteen representative iron and steel products, as compiled by one trade authority, was placed at \$44.23, which compares with \$44.47 in the previous week and \$44.70 in the preceding week. For the eleventh consecutive week the composite price of finished steel remained at 2.775 cents per pound.

Main dependance of many of the manufacturers for a broadening of the buying later in the year is placed on railroad demand, which has formed the background for much of the trade's activity this year. The Chesapeake & Ohio purchased 30,000 tons of steel rails, and there are inquiries in the market for more than 100,000 tons for the Missouri Pacific, the Chicago & Northwestern, the Nickel Plate, the Santa Fe, the Rock Island, the Missouri, Kansas & Texas, the Cotton Belt and the Pennsylvania. It is estimated by some of the trade authorities that new car buying this quarter will aggregate 75,000 cars. The Union Pacific and Southern Pacific are expected to order about 18,000 cars each, while the Pennsylvania Railroad is reported to be in the market for approximately 15,000 tons.

Considered as a whole, railroad buying, the buying of oil country supplies, of structural steel and of sheets for export continue to be the features of the iron and steel trade. Automobile buying is slower, in consideration of the revised schedules of output which most manufacturers have put into effect.

Japanese buying, principally of materials for temporary repair work, was large last week. The Japanese Government has suspended the import duty on galvanized sheets and structural steel, and while the firm orders for sheets in hand total only about 25,000 tons, the Japanese Government itself is attempting to buy an additional 60,000 tons of galvanized sheets. Heavy inquiries have been received from Japan, too, for wire nails. The tin plate market is active and robust, and September orders were nearly double those of August. Much of the output at present is being shipped to the Far East.

At the moment, the principal interest in the trade centres in the pig iron market and its apparent weakness. Prices for this material are practically the lowest of the year and buyers are not paying any attention to the market. A deadlock has developed between buyers and manufacturers and, from present indications, unless the market for this material quickly revives, additional furnaces will be blown out. One producer remarked last week that "prices for pig iron are not only scraping bottom—they are digging up the bottom." The fact that inquiry is slight has naturally brought confusion in prices and some independent sellers were reported last week to have shaded their prices in order to move materials to a level dangerously close to

## Foreign and Domestic Exchange Rates

The week's range of exchange on the principal foreign centres last week compared as follows:

Normal Exchange.	DEMAND.				CABLES.			
	Last Week. High.	Low.	Prev. Week. High.	Low.	Last Week. High.	Low.	Prev. Week. High.	Low.
4.8665—London	4.56½	4.53½	4.56½	4.54½	4.72½	4.50½	4.42½	4.38½
19.28—Paris	6.09	5.82	6.30½	6.12½	7.44	5.42	7.63	7.57
19.28—Belgium	5.08	4.97½	5.43	5.22	6.82½	4.31½	7.15½	7.10½
19.28—Switzerland	17.89	17.82	17.91	17.81	18.95	17.05	18.73	18.66
19.28—Italy	4.54½	4.44	4.65	4.56	5.24	4.21	4.31	4.25½
40.29—Holland	39.32	39.26	39.35	39.27	39.70	38.98	38.85	38.62
19.30—Greece	1.76	1.60	1.90	1.75	5.00	1.08	3.00	2.85
19.30—Spain	13.60	13.40	14.32	13.66	15.82	13.24	15.23	15.11
26.28—Denmark	17.82	17.60	18.05	17.79	20.61	17.22	20.58	20.23
26.80—Sweden	26.53	26.47	26.55	26.50	27.02	26.37	26.56	26.38
26.80—Norway	15.84	15.74	16.03	15.87	19.04	15.74	17.74	17.24
51.41—Russia*	.02½	.02	.02½	.02	.03½	.01½	.15	.10
48.66—Bombay	30.90	30.63	30.81	30.66	33.25	30.20	28.75	28.38
48.66—Calcutta	30.90	30.63	30.81	30.66	33.25	30.20	28.75	28.38
78.00—Hongkong	52.38	52.00	52.63	52.38	56.50	51.75	57.37	57.06
.....—Peking	74.25	74.00	74.875	74.62	81.25	72.25	80.625	80.25
108.82—Shanghai	70.38	70.38	71.25	71.13	76.75	69.50	77.00	76.37
49.83—Kobe	48.75	48.56	48.63	48.57	49.19	48.25	48.00	48.00
49.83—Yokohama	48.75	48.56	48.63	48.57	49.19	48.25	48.00	48.00
50.00—Manila	49.25	49.25	49.25	49.25	50.75	49.25	50.00	50.00
42.44—Buenos Aires	33.50	33.15	33.50	33.40	37.95	32.50	35.80	35.50
33.35—Rio	9.80	9.80	9.80	9.75	11.80	9.20	11.75	11.65
23.83—Germany	.0000042	.00000010	.00000088	.00000048	.0143	.00000010	.05%	.04%
20.46—Austria	.0014%	.0014%	.0014%	.0014%	.0014%	.0014%	.0014%	.0014%
23.83—Poland	.0003	.0001½	.0003½	.0003	.0058	.0001½	.0116	.0110
26.26—Czechoslovakia	5.00½	2.97½	3.01½	3.00	3.09	2.78	3.40	3.11
19.30—Yugoslavia	1.16	1.14	1.19	1.12½	1.38	.70	1.55	1.36
19.30—Finland	2.69	2.67	2.69	2.67½	2.80	2.48	2.28	2.22
19.30—Rumania	.46%	.46	.43%	.46½	.59½	.38	.62½	.61½
20.31—Hungary	.0055	.0054	.0058	.0055	.04%	.0040	.05	.05

\*The figures given under "demand" are offered and bid prices for 500-ruble notes, while those under "cables" are the 100-ruble notes.

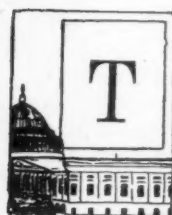


the point of production cost. The bright spots in the market continue to be standard rails, steel pipe and wrought iron pipe.

Copper sold in the New York market at 13 cents per pound last week and even this new low price for the year was nominal because of lack of business, and buyers do not appear to be interested even at present quotations. The slow manner in which copper is moving and the gradual improvement in the employment situation has had the effect of increasing the surplus supply above ground, bringing further demoralization to the market. However, there is no hint from the producers that operations are to be curtailed. Most of them express the opinion that the slack will be taken up later in the year through a gradual improvement in foreign and domestic inquiry. Germany has practically dropped out of the metal market because of the extreme difficulty of arranging payment. Considerable irregularity has cropped out in the zinc and lead markets, which are under the same influences of repression as are the other metals. Tin, however, was in better demand last week and prices advanced from one-half to one cent per pound.

## Cotton Week's Price Range

	High	Low	Closing	Net Change
October.....	29.55	27.80	28.03	-1.22
December.....	29.35	27.52	27.70	-1.25
January.....	28.87	27.00	27.20	-1.18
March.....	28.83	27.00	27.16	-1.14
May.....	28.85	27.05	27.22	-.97
July.....	28.18	26.50	27.60	+.05



THE cotton market last week was a particularly violent one, moving up and down rapidly in response to two sets of figures issued on the same day by two departments of the Government, which were interpreted in the trade to be exactly at variance with each other. Speculation in the market was large but, taken altogether, cotton futures held well around the 28 and 29 cent mark despite these violent fluctuations.

The Census Bureau announced at the first of the week that the cotton ginned to Sept. 24 showed a total of only 3,315,000 bales, against 3,866,000 bales at the same time last year. These figures brought an instant response in the market, but it had not gone far when the final official condition report by the United States Department of Agriculture was issued. This reflected a cotton crop larger by 1,500,000 bales than last year, based on a condition of 49.5 per cent. of normal, indicating a yield of 11,015,000 bales. The forecast as to condition was almost exactly in line with unofficial forecasts heretofore made, but the estimate of total production of 11,015,000 bales was from 1,000,000 to 1,500,000 bales greater than the trade anticipated. The result was a perpendicular decline in cotton, which not only wiped out all of the gains built up on the Census statement, but which aggregated the largest total loss for any single day of the year. The two reports had the effect of putting the cotton trade in a state of even greater confusion and nervousness than has been evident for several weeks.

This situation was heightened at the end of the week by announcement by the Amoskeag Mills that they would close down for an indefinite period because of unsatisfactory conditions in the trade. The announcement was something of a shock and was immediately reflected in the market. It was pointed out that raw materials advanced about five cents a pound over last year and labor 12½ per cent., and that an advance in the price of finished goods commensurate with these increased costs is not now possible because of poor conditions in the finished goods trade. It is expected that a few other mills will follow this lead until conditions improve in the finished goods market, although anything like a general closing down is not anticipated. Doubtless, a more moderate course will be taken by many manufacturers, that is, through curtailment of production to probably a four-day week.

Weather conditions in the belt were not particularly satisfactory for cotton last week. Rains in many sections of the belt are reported to have interfered with picking, and there is still a great deal of complaint about the shortage of common labor in most sections of the South. Cotton is working into the shipping centres rapidly, according to reports from the South, although there probably will be more cotton held by the co-operative marketing associations this year than ever before. Reports filtered into the financial district last week that one of these large associations in the South set a price of 35 cents on its cotton now held in warehouses, and plans to hold it until this price is reached. Considered generally, however, cotton is coming to market at about the same pace as it did last year, for many of the small independent growers have been obliged to liquidate their profits

immediately to meet obligations. Plans for next year's crop are still in an embryonic state; nevertheless, sales of fertilizer to be used in connection with next year's crop are reported to be increasing.

The outstanding feature of the situation so far as the market for cotton is concerned continues to be the scarcity of contracts for future delivery. There is keen competition, particularly in the South, between domestic and foreign spinners for the first movement of the new crop, and for this reason such cotton as comes to market from day to day weighs very lightly on the market. With the New York stock of certified cotton down to approximately 350,000 bales, and with only 66,000 bales in Liverpool, compared with 525,000 bales two years ago at this time, the quantity of actual cotton at these centres upon which to transact the present large volume of trading in contracts for future delivery remains abnormally small.

## Textiles

### Week's Price Range

Spot Printcloths	Open	Close
39-inch 68-72s .....	*11½c	†11½c
38½-inch 64-60s .....	*9½c	9¾c
*Nominal      †Asked		



INDEFINITE curtailment of production by two prominent manufacturing concerns in widely different lines—cotton and silk—was the outstanding feature of last week's happenings in the textile trades. In one case, that of the cotton goods concern, the statement was frankly made that the shutdown was due to the present condition of business. The silk firm said that its curtailment was due to the uncertain condition of the raw silk market, which promises to continue for

a long time. Up to the time of writing, no other large concern in either field had followed suit.

Of particular interest in the closing down of the cotton mills of the company in question is the fact that they are among the largest producers of gingham and kindred fabrics in the country. Only a few weeks ago prices were named on Spring lines of this merchandise at levels which showed no change from those effective during the Fall season. This was considered a commercially courageous step on the company's part, in view of the fact that buyers had been expecting reductions. Business in gingham, however, has for some time been off key and, although some improvement has been noted of late, it is still an open question whether the demand is anything like normal. It is probable that it is not, and that the concern does not feel warranted in operating without actual orders in hand. Manufacturing conditions, especially as to wages and working hours, the high price of cotton and local taxation are all said to have combined in influencing the concern in the action it has taken. Regarding the shutdown, one of the points raised in this market is how it will affect similar merchandise in the hands or on the books of competitors.

Also of interest in the cotton goods last week was the naming of 19 cents as the October-November delivery price on one of the best-known lines of standard 4-4 bleached muslins. This was a rise of half a cent a yard from the last previous price. In the gray goods trading was none too active, largely due to the lack of change in cotton as a result of the October report on the condition of the crop. At the close, spot 38½-inch 64-60 printcloths were quoted at 9¾ cents.

The last of the important lines of corporation dress goods was priced for Spring near the close of the week at levels which, for the most part, were the same as those quoted for Fall. Where advances were made, they ranged from 1½ to 2½ cents a yard. The response on the part of buyers was immediate. Dress fabrics generally continued more active than men's wear goods, and significant in connection with this is the fact that the dress goods mills of the concern which announced the closing of its cotton goods division continue in operation. No especial change took place in the raw material.

The curtailment on the part of the silk firm mentioned was not so marked as that of the cotton goods concern. In this case, it amounted to a change from a six-day-a-week schedule of operations to one of four days a week. It was openly said to be due to the existing raw silk situation, and no indication was given as to how long the shortened schedule would continue in operation. The indications were, however, that it would be for some time. Certain it is that there has been no lessening of the tension regarding raw silks, either here or abroad. Despite reports to the contrary, the movement of silks now in Japan is confined entirely to those previously contracted for, and new business is not only lacking, but impossible. Imports into this country dropped nearly 8,000 bales in September.

The week in the linens field differed very little from the week before. Calls for household goods continued active, and the movement of dress linens was more notable than usual at this season of the year. Despite obvious attempts to make business in that branch

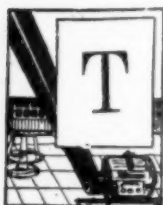


of the industry appear better than it really is, there is no denying the fact that it is extremely good.

Spot burlaps were again scarce and high in this market, and there was little disposition on the part of holders to sell these goods. The same was true of afloat goods to arrive within the next thirty to forty days, but contracts could be bought without difficulty. The further off the shipment wanted, the easier the goods were to be had.

## Grain Week's Price Range

	WHEAT		CORN		OATS	
	High	Low	High	Low	High	Low
Sept.....	1.07½	1.04¼	.99	.90	.....	.....
Dec.....	1.10¼	1.04¾	.76¾	.71½	.44½	.42
May.....	1.13¾	1.09	.76½	.70¾	.46¼	.44½
July.....	1.09¾	1.05¼	.76½	.71½	.44½	.44¼



THE outstanding development in the grain trade is the evident determination of the Administration to give the wheat farmer some aid, and it is generally conceded that this has been the strongest factor in the grain market in the past fortnight, tending to stimulate prices until the exact details of the aid are ascertained. The belief is expressed, however, that it will be through a revival of the Government's machinery, established during the war, for handling grain, and will

not be through a price-fixing subsidy or through a special session of Congress. Doubtless, this will eventually turn out to be aid furnished through relaxation of terms by which advances are made on the crops, and through a campaign of education in the raising of less wheat but of an improved quality. It is to be doubted, too, that there will be any change in the duty on grain imported into this country, despite the fact that a great deal of pressure has been brought to bear upon the President to make use of the flexible provisions of the new tariff law to advance the rate of duty on wheat from its present level of 30 cents to 45 cents per bushel. The trade believes, however, that such a development would be unjustified at this time. However, the pressure on

the President and other Administrative leaders for definite help for the wheat farmer is evidently succeeding.

Although a great deal of irregularity cropped out last week at intermittent periods as profits were taken, the main trend of the grain market continued upward, with two or three bulges, which quickly absorbed the surplus contracts offered and which put not only wheat but corn and oats up rapidly. These advances, however, were not sustained and were always followed by the irregularity born of profit-taking. December wheat continues to range around the \$1.08 per bushel point, corn around 95 cents, and oats around 43 cents. These prices are higher than the corresponding prices for last year at this time, despite the fact that the world's exportable surplus of wheat is nearly 50 per cent. larger than the probable demand. It is to be noted that current prices of wheat are approximately 5 cents to the bushel higher than those at this time last year; that the prices of corn are from 25 to 30 cents higher per bushel, and oats from 3 to 5 cents per bushel higher.

The foreign demand is neither impressive nor sustained. Shipments have been larger as the crop has come to market, and the export trade in domestic wheat is mediocre. Both foreign buyers and American exporters are proceeding with caution until the proposed Government aid to the wheat farmer has developed. Although preliminary forecasts on the probable out-turn of European grain crops now are fully recognized as too high, it appears that more grain will be produced in Europe this year than last. Although Germany is reported to be getting considerable grain from Russia, she has about disappeared as a factor in our markets because of the difficulties which surround the purchase of grain in German marks. The Indian crop is turning out to be poor in quality. Last reports from France indicate that she will fare better than other near-by countries, so far as grain is concerned, and that she will import but a small amount of wheat this year.

Weather conditions were good throughout the belt last week, although here and there rains interfered with the harvest. Corn made particularly good progress toward maturity. The seeding of Winter wheat is progressing rapidly throughout the Central Valley States, and good progress is reported from the Middle and North Atlantic Coast States, this work being nearly completed as far South as Pennsylvania and New Jersey. Harvesting of all grain crops made good progress in the Middle Atlantic Coast States last week under favorable weather conditions.

## The Week in Canada

Special Correspondence of The Annalist.

Toronto, Oct. 6.



SUCCESS of a most gratifying character attended the flotation of the Dominion Government loan of \$172,471,000, required to refund the Victory Loan of that amount maturing Nov. 1. With a view to "feeling out" the market, Minister of Finance Fielding sold, on Sept. 19, an issue of \$50,000,000 5 per cent. 20-year bonds to a syndicate of Canadian brokers. Immediately on being offered to the public, this amount was oversubscribed to the extent of about \$12,000,000.

This, in turn, induced the Minister of Finance to undertake the flotation of the total amount required for the necessary refunding. The issue was offered in two maturities of 5 and 20 years respectively, the former at 99 and interest and the latter at 98¼ and interest, with interest at 5 per cent. in each instance. The organization which undertook the marketing of the issue with the public consisted of 220 banking and financial houses. Within seven or eight days not only had subscriptions for the desired amount been received but \$28,000,000 besides, bringing the total up to \$200,000,000, at which point the books were closed. It is understood the Government will accept the excess amount subscribed and use it for the repayment of certain temporary loans. A feature of the campaign was the generous subscriptions of insurance companies, banks and commercial and industrial corporations, and in several instances the purchasing was made with new money. Among the institutions subscribing, three were American—the Metropolitan Life Insurance Company, New York, \$5,000,000; Prudential Insurance Company, Newark, N. J., \$2,500,000, and the Travelers' Insurance Company, Hartford, Conn., \$2,500,000. The largest individual subscription was that of the Sun Life Assurance Company, the amount being \$10,000,000. Next in order were the subscriptions of the Bank of Montreal and the Bank of Commerce, each taking \$5,000,000.

The report of the curator dealing with the affairs of the defunct Home Bank was made public on Wednesday of this week. Unfortunately, it shows the finances of the institution to be in fully as bad a condition as many anticipated. The liabilities of the bank are placed at \$18,486,978 and total assets at \$15,848,400. Much of the latter, however, are of the "frozen" description, while the face value of the assets

available for ordinary creditors, through the intervention of preferred claims, is estimated at \$12,842,974. Between the end of June last and the failure of the bank, a shrinkage of approximately \$4,000,000 took place in the value of assets. The curator recommends a preliminary payment of 2½ per cent. to depositors, said payment to be made through other chartered banks, who are to be furnished with security against possible loss. The failure of the bank is clearly due to bad management, which is particularly reflected in the nature of a number of the commercial and other loans, although some of them were made prior to 1910, when the institution advanced from that of a loan and savings company to a full-fledged chartered bank. Specific losses of this kind exceed \$12,000,000. Among them is a loan of \$1,143,334 to the South New Orleans Railway, Light and Power Company, \$97,214 to the estate of the late general manager (who died a few weeks ago), and \$31,237 to the President's private secretary. Notwithstanding the deplorable condition of the bank's affairs, dividends were paid for the last fiscal year, which ended May 31. Concurrently with the publication of the curator's report, warrants were issued by both Federal and Provincial authorities for the arrest, on the charge of signing false statements, of President H. J. Daly, the directors and the chief accountant. It may be taken as a foregone conclusion that the shareholders, in addition to losing their investment, will be called upon to pay double liability as demanded in such cases under the Canadian Banking act.

Further conferences between the various interests concerned failed to bridge the difficulty in respect to the lake shipments of grain from the elevators at Fort William and Port Arthur owing to the refusal of the American Shipowners' Association to participate in the trade under the rate-filing conditions stipulated by the new Canadian law. In the meantime, in order to compensate in part for the non-participation of the usual American fleet, private concerns have secured steamers of Norwegian registration and the Canadian Government merchant marine has allocated a few of its ocean-going boats for the service. It is asserted that several American vessels will later in the month be available, but so far only three or four are actually engaged in the trade, whereas under normal conditions nearly one-half of the grain is shipped from the head of the Great Lakes in American bottoms. Up to the present a sufficient number of vessels is engaged in the service to keep the "wheels moving," but, owing to the lateness of the crop, receipts at the elevators are not as heavy as



is usual at this time of the year. The testing time will come later, and in the meantime a great deal of concern undoubtedly exists. Matthew Snow, a member of the Grain Board, expresses the opinion that in the event of the American vessel owners persisting in their present attitude, something like 150,000,000 bushels of wheat will be found in the hands of the farmers when navigation closes.

Manufacturers of woollens and knit goods in Canada have started an agitation for a modification of the preferential tariff on their products. Even before the preferential rates were increased by the legislation of the last two sessions of Parliament, Canadian manufacturers of these lines experienced difficulty in meeting the competition of the British product, owing to the lower cost of production of the latter. As a preliminary step, the Canadian manufacturers are urging the Government to send a special officer to Great Britain to study rates of wages obtaining in the woollen industry there and particularly their relation to cost of production of the finished products. Naturally, by the evidence thus obtained, the Canadian manufacturers hope to strengthen their case for the restoration of higher protective duties on woollens and knit goods. In the meantime, imports from Great Britain are increasing. In tweeds, for example, there was an increase of over 138 per cent. in value in the first four months of the current fiscal year compared with the corresponding period of 1922, while in socks and stockings, in the manufacture of which the Canadian mills

have made remarkable headway of late years, an increase of, over 66 per cent. was experienced. Although agitation for the modification of the preferential duties occupies the centre of the stage at present, a movement appears to be gathering momentum for a general revision of the tariff upward. Naturally, the leaders in the movement are the members of the Canadian Manufacturers' Association, the President of which, speaking in Montreal a few days ago, urged that the customs tariff on finished products be immediately and substantially increased. This accomplished, an effort should be made to increase Canada's export trade by "making preferential tariff arrangements, based on the principle of bargaining with other countries, and particularly countries within the British Empire."

Canada's new law relating to patents of invention differs in certain important respects from that which it supersedes. There is, for example, no restriction on importation, whereas formerly a year had to elapse from the date of a patent. Another change is one that allows the holder of a patent three years in which to manufacture, instead of two years, as formerly obtained. It is held that, under the new law, inventors and manufacturers will be given a better opportunity to develop inventions to a commercial stage than was afforded by the old law. The new law also obtains for Canada membership in the International Convention, which, in turn, gives a Canadian patent a year's protection in thirty-five associated countries.

## Review of Recent Books

**PRINCIPLES OF PUBLIC FINANCE.** By Hugh Dalton, M. A., D. Sc. (Econ.). London: George Routledge & Sons, Ltd.

WHILE we admit disagreement with many of Mr. Dalton's views, it would be ungracious not to acknowledge his services to students and business men by the publication of his timely and highly interesting book. He is modest enough to designate his work a textbook, but the force with which he expresses his sentiments on many of the serious questions of the moment makes us think that there is something in the way of motive in his expositions—more, indeed, than is usual in a work intended for classes of young people. When, for instance, Mr. Dalton expresses himself in favor of a levy on wealth, and justifies it on the ground that sufficient taxation was not imposed during the war on the British people—for he is writing for our English cousins—we are of the opinion that he is traveling outside the limits imposed on a "Reader of Commerce" even by so liberal a Faculty as that of the University of London. Our author says that a full discussion of the application of such a levy would tend to dissipate "vague apprehensions." If we know anything of the men to whom it is suggested that this novel form of collection is to be applied, we are sure they will resent legislation enforcing it and in no uncertain manner. It may be that a Labor Party in power might indulge in the sequestration of wealth, and we observe that Mr. Dalton's extended views of the operation are issued by the Labor Publishing Company and not by Messrs. Routledge!

For the rest, Mr. Dalton's explications of public finance may be studied with advantage for their logic and clarity. His language is well chosen and always vigorous, and while most of the subjects of which he treats have been commented on from time to time by American economists with more or less soundness, Mr. Dalton's addition to the library of popular economics will be welcomed in the circles to which he appeals. He clears away fallacies with a sureness and a swiftness quite unprofessorlike, and there is a bluntness in his dealing with some old-fashioned theories which will be hailed by young readers. We would especially commend the chapters analyzing the effects of taxation on production, the sources of public income, some characteristics of a good tax system, the incidence of taxation, the tax system from the point of view of economy and the income from public property and public enterprise. The whole question of taxation is dealt with most exhaustively, and reasons are given for the desirability of new kinds of imposts and for the justification of those already in existence.

**FISCAL FUNCTIONS OF THE FEDERAL RESERVE BANKS.** By John M. Chapman, Ph. D. New York: The Ronald Press Company.

PROFESSOR H. PARKER WILLIS of Columbia University has written an admirable introduction to Mr. Chapman's book and it covers the latter's labors with precision. He commends the work, and those who follow the author from his account of the early fiscal history of this country down to his description of war finance will agree with the professor as to the value and interest of "Fiscal Functions." The public services accomplished by the Reserve Banks, not the least of which is the effort to stem reckless speculation, are related by Mr. Chapman, and the more intricate of their operations are dwelt on with necessary detail. He meets the criticism directed against the Federal Reserve system and points out the advantages in a masterly summary. The most important characteristic indicated in the new system is its superiority over the old Sub-Treasury plan in that the funds of the Government have not been hoarded in the United States Treasury or in the Federal Reserve Banks to the extent of causing a shortage of funds in the money market. Mr. Chapman thinks, and we agree with

him, that any shortage of funds that may have existed has been due to other causes.

In a paragraph headed "Should Government Deposits Be Protected by a Reserve?" Mr. Chapman urges that the same reserve should be required against Government deposits as against deposits of private individuals, firms and corporations, and he says: "This would be an incentive for closer and better examinations and supervision of the banks and should in the end strengthen our banking system. The Government would cease to be a preferred depositor. There is no basic reason why the Government should expect to be specially favored by the banks any more than private depositors." Mr. Chapman is of opinion, furthermore, that the Government should pay the same rate for funds it borrows from banks that business men pay. Mr. Chapman's suggestions are worth consideration. He is a theorist, but his theories have sound, practical value. His book will be found of service to readers who desire to become acquainted with banking and investment conditions before, during and since the great war, the way in which the Liberty loans were managed by the Reserve Banks and their action in connection with the floating debt. They will obtain accurate information, conveyed in simple terms understood by all, of the banks' relations with depositaries of Government funds and of their influence on the money market and prices of commodities. "Fiscal Functions of the Federal Reserve Banks" deserves a place in the business library, where it may be consulted with advantage.

## Stocks

Continued from Page 477.

and, doubtless, this will continue so long as outdoor operations are possible.

One of the developments which won many friends for the stock market last week was the action of first-class railroad shares. The market for these issues, sadly neglected for several years, was brighter and snappier than it has been for a long while, and such issues as Baltimore & Ohio, on which the 5 per cent. dividend has been resumed, New York Central, Canadian Pacific, Union Pacific, Atchison and many of the "small rails," including Southern, Wabash and Texas & Pacific sold at new high prices for the year. Banking and professional activity indicates a widespread desire to revive speculative and investment interest in the first-class railroad stocks, until industrial shares have had the opportunity to adjust themselves to new sets of conditions which now obtain in many lines. Many times in the past this effort to divert attention from the industrial shares and into the railroad shares has proved a rank failure. With a background of splendid earning figures for the first nine months of the year and with car loadings maintaining their remarkably high level, there is a good basis for the belief that these attempts may be more successful this year than in the past.

The market continues to ignore totally the foreign situation, paying attention only to its reflection found in the foreign exchanges, and often even ignoring violent movements in the exchanges. Speculative attention and investment attention are sharply focused on our own industrial situation and in the development of Fall trade; on the possibilities arising from the forthcoming session of Congress and such important measures as relief for the farmer, the revival of agitation for a soldiers' bonus and the possibility of an early revision of the tax schedules. To these the market is disposed to pay instant attention.



# How to Choose Among Investment Offerings

## The Annalist's Complete Index and Guide to Current Issues



BELOW will be found a complete list of securities, including preferred stocks, common stocks, bonds and notes offered to the public in the week ending October 6. In the issue of each subsequent Monday a complete list of security offerings in the preceding week will be published in a similar manner. Information as to the name of the offering, the amount, the rate and date of interest payments, the dates of issue and maturity, the offered price and the yield at this price will be given. For quick reference the list has been arranged by classification and in alphabetical form.

Quarterly, in the initial issue of each three months, this weekly information will be assembled into a complete Index of Security Offerings. The list will be supplemented by the publication as well of such display announcements as may have appeared in The Annalist in the last quarter, containing facts indicative of the strength, safety and special features of the issues.

While The Annalist will not discriminate among securities nor advise as to the wisdom of investments, it is prepared, through its service department, to provide additional detailed information for those desiring it.

Here is the list of last week:

### BONDS

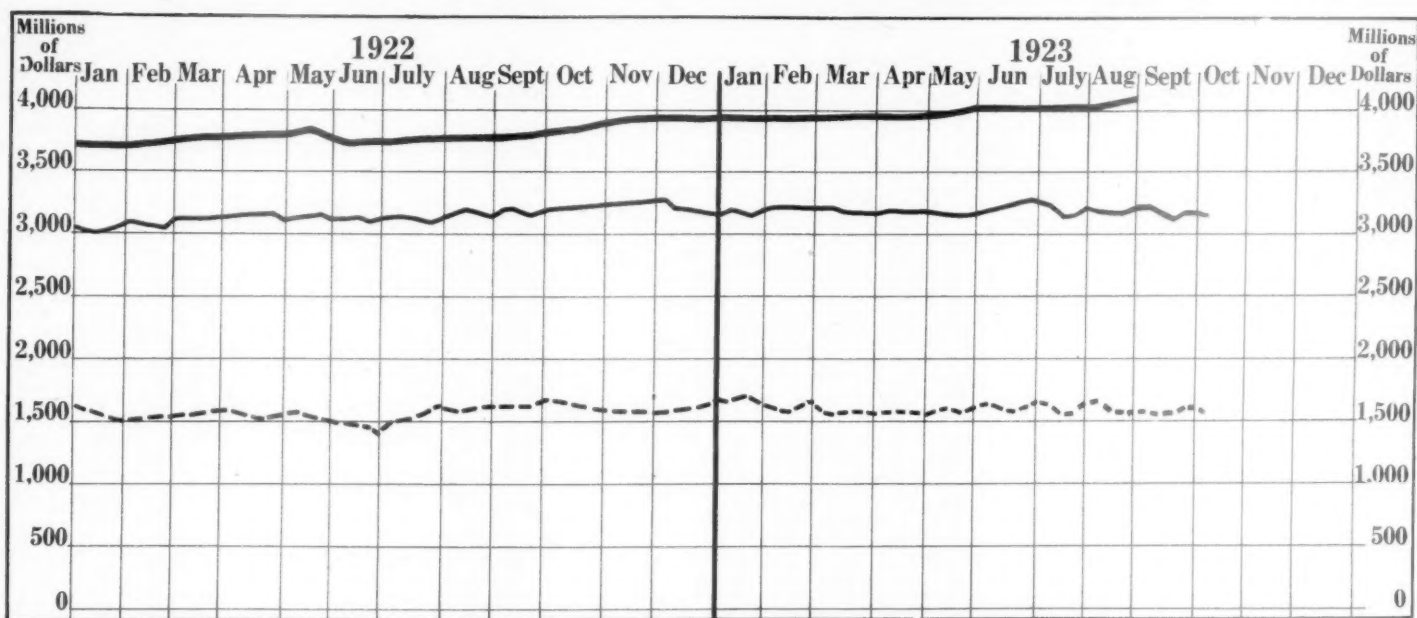
AMOUNT.	NAME AND DESCRIPTION.	MATURITY.	DATE OFFERED.	OFFERED AT	YIELD.	DIVIDEND DATES.
\$1,000,000	Akron, Ohio, School District 5½s.	\$50,000 Oct. 1, 1925 to 1944 inc., annu.	Oct. 4	.....	4.75%	.....
300,000	Brewster County, Texas, Road 5½s.	\$12,000 annu., Feb. 1, 1929 to 1953 inc.	Oct. 6	.....	.....	.....
2,000,000	Cincinnati Terminal Warehouse Co. Closed First Serial Gold 6½s.	Aug. 1, 1926 to 1938 inc.	Oct. 3	Par & Int.	.....	F. & A.
\$1,600,000	Coal & Iron Bldg. Corp., Cleveland, Ohio, First Leasehold Gold 6½s.	April 1, 1924 to 1942 (semi-annually)	Oct. 1	Par & Int.	.....	A. & O.
550,000	Commercial Exchange Bldg., Los Angeles, Cal., First (Closed) Serial Gold 7s.	July 1, 1925 to 1939 inc.	Sept. 25	Par & Int.	.....	J. & J.
400,000	Crescent Apartments, Tampa, Fla., First Serial Gold 7s.	Aug. 1, 1925 to 1935 inc.	Sept. 28	Par & Int.	.....	.....
500,000	Detwiler Corp. First Sinking Fund 6½s.	1943	Oct. 4	.....	.....	.....
Block	First Carolinas Joint Stock Land Bank 5s.	July 1, 1953; opt. '33	Oct. 3	.....	.....	.....
650,000	Florida, State of, Everglades Drainage District Gold 6s.	July 1, 1932 to 1941 inc.	Oct. 3	.....	5.40%	.....
Block	France, Republic of (Int. Loan) Treas. 6s.	May 20, 1926, at par; May 20, 1929, at 103; May 20, 1933, at 108.	Oct. 2	.....	.....	M. & N. 20
4,050,000	Fruit Growers' Express Co. Equip. Trust Gold 5½s (Ctfs.) Series C.	\$270,000 (annu.) Oct. 15, 1924 to 1938 inc.	Oct. 5	100.19 & divd. to 98.50 & divd.	About 5.30% About 5.65%	A. & O. 15
146,000	Gary, Ind., School Dist 4½s.	Oct. 1, 1943	Oct. 1	101.62 & Int.	4.625%	.....
Block	Greensboro Joint Stock Land Bank 5s.	April 1, 1953; opt. '33	Oct. 3	.....	.....	.....
1,800,000	Hawaii, Territory of, Public Improvement Gold Coupon 4½s	Oct. 1, 1953	Oct. 4	101.25 & Int.	4.40% plus	.....
75,000	Hawaii, Territory of, Home Lands Gold Coupon 4½s.	Oct. 1, 1953	Oct. 4	101.25 & Int.	4.40% plus	.....
371,000	Kansas City, Kan., Improvement 5s.	\$37,000 annu. Aug. 1, 1924 to 1933 inc.	Oct. 3	.....	4.75%	.....
533,000	Keokuk, Iowa, Independent School District School Building 5%	May 1, 1925 to 1943, serially	Oct. 2	.....	4.75% to 4.65%	.....
110,000	Lakeview Apartments, Atlanta, Ga., First Real Estate Gold 6½s.	Sept. 1, 1926 to 1931, serially	Oct. 3	.....	.....	M. & S.
1,315,000	Little Rock, Ark., 1-Yr. Municipal Notes.	Sept. 25, 1924	Oct. 1	.....	5% to 5.25%	.....
200,000	Live Poultry Transit Co. Equip. Serial Gold 6½s, Series N.	\$10,000 semi-annu. Oct. 1, 1924, to April 1, 1934	Oct. 6	Par & Int.	.....	A. & O.
2,199,000	Newark, N. J., Gold 4½s.	Serially Oct. 1, 1924 to 1963 inc.	Oct. 3	.....	4.50% to 4.40%	.....
2,800,000	New England Power Co. First 5s.	July 1, 1951	Sept. 27	96¼ & Int.	5.25%	.....
700,000	Newman (I.) & Sons, Inc., New Haven, Conn., 10-Yr. Debenture Sinking Fund Gold 7s.	Oct. 1, 1933	Oct. 1	Par & Int.	.....	A. & O.
17,340,000	New York Central R. R. Equip. Trust Gold Ctfs., 5s.	June 1, 1925 to 1938 (annually)	Oct. 4	.....	5.25% to 5.45%	J. & D.
1,000,000	North Dakota, State of, Gold 5s.	\$300,000 Jan. 1, 1934; \$200,000 Jan. 1, 1939; \$500,000 Jan. 1, 1949	Oct. 2	.....	5%	.....
300,000	Oregon-Washington Bridge Co. First Serial Gold 7s.	March 1, 1926 to 1938, serially	Sept. 25	Par & Int.	.....	M. & S.
400,000	Ouachita Parish, La., Direct Obligation Court House & Jail 5s	Aug. 1, 1924 to 1963	Sept. 28	Par & Int.	.....	.....
150,000	Palm Beach County, Fla., General Obligation, Ctfs. of Indebtedness, 5½s.	Sept. 1, 1935 to 1963, serially	Oct. 1	.....	5.25%	.....
500,000	Philadelphia, Pa., 3½s.	July 1, 1931	Sept. 29	96.3817 & Int.	4.05%	.....
Block	Pleasant Valley Coal Co. First Gold 5s.	July 1, 1928	Oct. 2	.....	6.25%	.....
1,000,000	Porto Rico, Govt. of, Public Improvement Gold 5s.	\$250,000 (annu.) Jan. 1, 1945 to 1948 inc.; opt. Jan. 1, 1944	Oct. 4	.....	4.55% to opt. date; 5% thereafter	.....
5,000,000	Public Service Co. of Colorado First & Ref. Gold 6s, Series A	Sept. 1, 1953	Oct. 4	93 & Int.	About 6.55%	M. & S.
2,000,000	Queens Borough Gas & Electric Co. Refunding Mtge. Gold 6s	Sept. 1, 1953	Oct. 3	99½ & Int.	6% plus	M. & S.
280,000	St. Louis, Troy & Eastern R. R. Equip. Trust Ctfs., Series A, 6s.	April 1, 1924, to Oct. 1, 1930, semi-annually	Sept. 28	.....	5.50% to 6%	A. & O.
6,000,000	Republic of Salvador, Customs First Lien, Sinking Fund Gold 8s, Series A.	July 1, 1948	Oct. 4	Par & Int.	8.20%	J. & J.
220,000	Shoreham Apts., Chicago, First Serial Gold 7s.	Ser. Sept. 15, 1924 to 1933 inc.	Oct. 5	Par. & Int.	.....	M. & S. 15
2,500,000	Standard Gas & Electric Co. Gold 7s.	April 1, 1925	Oct. 4	Par & Int.	.....	A. & O.
614,000	Yonkers, N. Y., Gold 4½s.	Ser. Oct. 1, 1924 to 1963 inc.	Oct. 3	.....	4.20%	.....

### STOCKS

AMOUNT.	NAME AND DESCRIPTION.	PAR VALUE.	DATE OFFERED.	OFFERED AT	YIELD.	DIVIDEND DATES.
\$2,000,000	Washburn-Crosby Co. Sinking Fund Cumul. Pfd. 7%.	\$100	Oct. 2	Par & Divd.	.....	F., M., A. & N. 1 (quarterly)
200,000	American Magnestone Corp. of California, 8% Cumul., 2% Part. Convertible Pfd.	\$100	Sept. 27	Par & Divd.	.....	.....
450,000	Lounsbury-Soule Co., Inc., Stamford, Conn., Class A Pfd. and 2,250 Shares Com.	Pfd. \$100 Com. no par	Oct. 3	Units of 2 sh. pfd. & 1 sh. com. \$300 a unit	.....	.....
600,000	Northern Indiana Gas & Electric Co. Class A 7% Pfd.	.....	Sept. 29	\$98.50	.....	.....



# Federal Reserve Gold Holdings and Total Stock of Gold



The space between the base line and the broken line represents the cash reserves required, that between the broken line and the light line the excess reserves, or free gold, and the whole space between the base line and the heavy line represents the total stock of gold. The supply is computed monthly, so that the record can never be brought to the date of publication. The chart records the last figures published.

## By Telegraph to The Annalist

## Bank Clearings

## Week Ended Saturday, Oct. 6

	Last Week		Year to Date	
	1923	1922	1923	1922
Central Reserve Cities				
New York	\$4,651,957,070	\$4,725,039,093	\$163,374,370,846	\$166,810,408,472
Chicago	616,658,947	641,211,419	23,964,418,321	21,125,505,407
Total 2 C. R. cities	\$5,268,616,017	\$5,366,250,512	\$187,338,789,167	\$187,935,913,879
Increase	+1.8%		+0.3%	
Other Federal Reserve cities:				
Atlanta	\$56,015,296	\$64,697,889	\$1,960,352,264	\$1,556,927,015
Boston	376,000,000	386,000,000	14,071,000,000	12,061,000,000
Cleveland	114,699,446	100,534,960	4,290,437,494	3,460,302,874
Kansas City, Mo.	138,680,388	146,169,217	5,314,178,864	5,113,624,123
Minneapolis	84,633,037	89,774,081	2,733,771,291	2,444,600,007
Philadelphia	501,000,000	484,000,000	18,833,000,000	16,613,000,000
Richmond	53,674,000	51,822,000	1,913,718,000	1,665,083,294
San Francisco	194,200,000	160,000,000	6,167,900,000	5,480,700,000
Total 8 cities	\$1,518,902,167	\$1,463,938,157	\$55,904,357,913	\$48,404,297,313
Increase	3.7%		15.4%	
Total 10 cities	\$6,787,518,184	\$6,830,188,669	\$243,243,147,080	\$236,340,211,192
Increase	+0.6%		2.5%	

	Last Week		Year to Date	
	1923	1922	1923	1922
Other Cities:				
Buffalo	\$51,793,959	\$47,984,499	\$1,790,051,336	\$1,489,303,673
Cincinnati	60,786,000	60,000,000	2,678,229,000	2,244,932,685
Columbus, Ohio	17,610,000	16,283,400	618,228,000	557,909,000
Denver	22,510,500	22,011,647	797,896,865	750,278,789
Louisville	28,616,744	27,029,514	1,195,258,774	962,653,879
Milwaukee	40,825,777	36,471,821	1,433,649,503	1,176,477,299
New Orleans	57,174,375	53,190,013	1,975,810,636	1,730,944,319
Omaha	38,703,193	45,080,124	1,638,578,631	1,496,942,187
St. Paul	38,818,329	37,840,674	1,345,723,136	1,213,251,885
Seattle	39,872,701	33,626,176	1,467,877,333	1,248,099,402
Washington	22,373,163	22,122,962	889,869,652	737,051,208
Total 11 cities	\$419,084,750	\$402,300,830	\$15,750,503,366	\$13,638,621,132
Increase	4.1%		15.5%	
Total 21 cities	\$7,206,602,934	\$7,232,489,489	\$258,993,650,446	\$249,978,832,324
Increase	+0.3%		3.6%	

## Actual Condition

## Statement of the Federal Reserve Banks

Oct. 3.

	Dist. 1, Boston.	Dist. 2, New York.	Dist. 3, Philadelphia.	Dist. 4, Cleveland.	Dist. 5, Richmond.	Dist. 6, Atlanta.	Dist. 7, Chicago.	Dist. 8, St. Louis.	Dist. 9, Minneapolis.	Dist. 10, Kansas City.	Dist. 11, Dallas.	Dist. 12, San Francisco.
Gold reserve...	\$293,185,000	\$973,578,000	\$253,696,000	\$320,457,000	\$81,529,000	\$95,069,000	\$549,044,000	\$62,189,000	\$72,520,000	\$84,274,000	\$57,276,000	\$273,013,000
Rediscounts...	19,489,000	136,459,000	33,442,000	29,044,000	28,925,000	17,332,000	53,002,000	23,250,000	7,584,000	20,465,000	4,007,000	27,029,000
Bills on hand...	62,032,000	226,333,000	70,726,000	81,778,000	76,540,000	79,985,000	145,474,000	75,764,000	28,475,000	52,754,000	55,340,000	99,302,000
Due members...	129,472,000	700,065,000	119,909,000	157,165,000	62,657,000	52,083,000	285,229,000	65,957,000	48,101,000	76,500,000	33,633,000	147,295,000
Notes in circ'n...	229,712,000	474,894,000	213,198,000	241,581,000	92,738,000	131,892,000	415,011,000	74,717,000	59,219,000	63,063,000	56,737,000	219,546,000
Ratio, &c...	82.1%	82.8%	79.4%	80.7%	53.7%	53.3%	80.5%	49.9%	67.5%	60.2%	56.6%	74.0%

## Federal Reserve Bank Statement

## Statement of Member Banks

Consolidated statement of condition twelve Federal Reserve Banks compares as follows:

Data for Federal Reserve Cities and in Federal Reserve Branch Cities.

	Oct. 3, 1923.	Sept. 26, 1923.	Oct. 4, 1922.
RESOURCES—			
Gold and gold certificates	\$357,185,000	\$359,664,000	\$270,158,000
Gold settlement fund—Federal Reserve Board	643,874,000	641,647,000	568,241,000

Total gold held by banks	\$1,001,059,000	\$1,001,311,000	\$838,399,000
Gold with Federal Reserve agents	2,055,963,000	2,061,965,000	2,194,332,000
Gold redemption fund	59,108,000	53,328,000	55,949,000

Total gold reserves	\$3,115,830,000	\$3,116,604,000	\$3,089,280,000
Reserves other than gold	72,160,000	76,094,000	123,725,000

Total reserves	\$3,187,990,000	\$3,192,698,000	\$3,213,005,000
Non-reserve cash	72,354,000	74,248,000	*
Bills discounted by United States			
Government obligations	400,158,000	402,141,000	156,318,000
Other bills discounted	481,503,000	459,867,000	277,877,000
Bills bought in open market	172,962,000	172,124,000	235,458,000

Total bills on hand	\$1,054,563,000	\$1,034,132,000	\$669,654,000
United States bonds and notes	89,628,000	87,737,000	253,042,000
United States certificates of indebtedness	5,514,000	4,148,000	230,299,000
Municipal warrants	317,000	317,000	15,000

Total earning assets	\$1,150,022,000	\$1,126,334,000	\$1,153,010,000
Bank premises	55,173,000	55,028,000	44,522,000
Five per cent. redemption fund against Federal Reserve Bank notes	28,000	28,000	3,852,000
Uncollected items	663,548,000	616,211,000	631,701,000
All other resources	13,118,000	13,717,000	14,604,000

Total resources	\$5,142,233,000	\$5,078,259,000	\$5,060,694,000
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LIABILITIES—			
Capital paid in	\$109,689,000	\$109,657,000	\$106,220,000
Surplus	218,369,000	218,369,000	215,398,000
Deposits, Government	30,065,000	56,279,000	14,901,000
Member bank—reserve account	1,884,046,000	1,851,790,000	1,842,508,000
Other deposits	22,126,000	22,004,000	20,288,000

Total deposits	\$1,936,237,000	\$1,930,073,000	\$1,877,697,000
Federal Reserve notes in actual circulation	2,272,308,000	2,247,830,000	2,274,651,000
Federal Reserve Bank notes in circulation—net liabilities	485,000	492,000	44,726,000
Deferred availability items	583,742,000	550,527,000	518,334,000
All other liabilities	21,423,000	21,311,000	23,668,000

Total liabilities	\$5,142,233,000	\$5,078,259,000	\$5,060,694,000
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Ratio of total reserves to deposit and Federal Reserve note liabilities combined	75.8%	76.4%	77.4%
Contingent liability on bills purchased for foreign correspondents	\$34,276,000	\$33,794,000	\$31,968,000

\*Not shown separately prior to January, 1923.

Number of reporting banks...

	Sept. 26, 1923.	Sept. 19, 1923.	Sept. 26, 1922.	Sept. 19, 1922.
Loans sec. by U.S. Govt. oblig'n's	\$97,389,000	\$83,996,000	\$28,883,000	\$27,529,000
Loans sec. by stocks and bonds	1,322,948,000	1,329,918,000	430,234,000	432,436,000
All other loans and discounts	2,226,723,000	2,210,883,000	673,657,000	678,701,000
Total loans and discounts	3,647,060,000	3,654,797,000	1,132,774,000	1,138,666,000
U. S. pre-war bonds	37,428,000	37,428,000	4,095,000	4,095,000
U. S. Liberty bonds	408,436,000	400,547,000	39,919,000	38,427,000
U. S. Treasury bonds	18,170,000	18,134,000	5,387,000	5,422,000
U. S. Treasury notes	424,110,000	422,456,000	68,173,000	75,265,000
U. S. cts. of indebtedness	16,778,000	20,604,000	7,317,000	10,947,000
Other bonds, stocks & securities	523,067,000	527,611,000	166,339,000	164,357,000
Total loans, discounts, invest's	5,075,049,000	5,087,577,000	1,424,104,000	1,436,279,000
Res. bal. with F. R. Bank	573,055,000	547,920,000	134,710,000	132,458,000
Cash in vault	65,186,000	66,060,000	29,080,000	29,615,000
Net demand deposits	4,103,787,000	4,164,240,000	971,908,000	984,588,000
Time deposits	61,525,000	53,758,000	11,054,000	11,126,000
Bills payable	97,461,000	45,206,000	15,046,000	9,316,000
All other	35,778,000	80,813,000	14,437,000	13,714,000

All Reserve Cities—

	Sept. 26, 1923.	Sept. 19, 1923.	Sept. 26, 1922.	Sept. 19, 1922.
Number of reporting banks	258	258	205	205
Loans sec. by U.S. Govt. oblig'n's	\$182,313,000	\$168,351,000	\$40,502,000	\$41,442,000
Loans sec. by stocks and bonds	2,585,319,000	2,602,950,000	590,235,000	592,662,000
All other loans and discounts	4,924,728,000	4,936,733,000	1,634,724,000	1,630,456,000
Total loans and discounts	7,692,360,000	7,708,034,000	2,265,461,000	2,264,560,000
U. S. pre-war bonds	93,487,000	93,260,000	76,870,000	76,822,000
U. S. Liberty bonds	636,362,000	633,795,000	248,976,000	249,463,000
U. S. Treasury bonds	45,115,000	45,202,000	21,748,000	21,838,000
U. S. Treasury notes	624,423,000	630,618,000	147,957,000	147,030,000
U. S. cts. of indebtedness	55,658,000	65,493,000	41,555,000	51,093,000
Other bonds, stocks & securities	1,138,436,000	1,139,971,000	580,519,000	586,082,000
Total loans, discounts, invest's	10,285,841,000	10,316,373,000	3,393,086,000	3,396,888,000
Res. bal. with F. R. Bank	976,798,000	947,371,000	224,920,000	227,319,000
Cash in vault	141,921,000	143,339,000	61,940,000	63,161,000
Net demand deposits	7,413,691,000	7,497,394,000	1,862,242,000	1,867,063,000
Time deposits	1,960,446,000	1,957,339,000	1,195,837,000	1,191,129,000
Government deposits	155,085,000	153,409,000	62,054,000	61,839,000
Bills payable	173,156,000	114,009,000	77,338,000	70,845,000
All other	160,514,000	158,493,000	68,759,000	69,297,000

Other Selected Cities—

	Sept. 26,	Sept. 19,
Number of reporting banks.....	307	307
Loans secured by United States Government obligations.....	\$35,306,000*	\$35,508,000
Loans secured by stocks and bonds.....	500,954,000	501,068,000
All other loans and discounts.....	1,382,924,000	1,382,485,000
Total loans and discounts.....	1,919,184,000	1,918,853,000
United States pre-war bonds.....	104,638,000	104,758,000
United States Liberty bonds.....	168,118,000	168,345,000
United States Treasury bonds.....	20,229,000	20,019,000
United States Treasury notes.....	83,224,000	83,497,000
United States certificates of indebtedness.....	18,740,000	19,204,000
Other bonds, stocks and securities.....	428,806,000	427,879,000
Total loans, discounts, investments.....	2,742,939,000	2,742,759,000
Reserve balance with Federal Reserve Bank.....	164,014,000	164,863,000
Cash in vault.....	79,063,000	79,927,000
Net demand deposits.....	1,615,397,000	1,634,624,000
Time deposits.....	863,330,000	863,566,000
Government deposits.....	21,083,000	20,636,000
Bills payable.....	44,040,000	36,067,000
All other.....	49,497,000	46,321,000



# New York Stock Exchange Transactions

Week Ended Saturday, October 6, 1923

Total Sales 3,970,053 Shares

1922					1923					1922					1923					1922					1923					1922					1923				
High	Low	Sales	Stock and Dividend Rate	Net Ch'ge	High	Low	Sales	Stock and Dividend Rate	Net Ch'ge	High	Low	Sales	Stock and Dividend Rate	Net Ch'ge	High	Low	Sales	Stock and Dividend Rate	Net Ch'ge	High	Low	Sales	Stock and Dividend Rate	Net Ch'ge	High	Low	Sales	Stock and Dividend Rate	Net Ch'ge										
82	77	600	ADAMS EXPRESS (5)	68	68	68	68	68	2 1/2	109 1/2	85	300	DO DE PF (7)	109 1/2	28 1/2	28 1/2	27	1 1/2	29 1/2	17 1/2	14,800	MONTGOMERY WARD	23 1/2	21	22 1/2	1 1/2	23 1/2	23 1/2	23 1/2										
54 1/2	51 1/2	31	400 ADVANCE RUMELY PF (3)	31 1/2	31	31	31	31	1	84 1/2	57 1/2	200	CRUCIBLE STEEL (4)	63	58 1/2	60 1/2	1 1/2	24 1/2	10 1/2	4,400	MOON MOTORS (13 1/2)	23 1/2	23 1/2	23 1/2	1 1/2	23 1/2	23 1/2	23 1/2											
72 1/2	68 1/2	56	600 AIR REDUCTION (4)	64 1/2	63	63	64	1	1	94 1/2	84 1/2	200	DO DE PF (7)	94 1/2	84 1/2	84 1/2	1 1/2	24 1/2	10 1/2	4,400	MULTI LODE COALITION (1)	87	87	15 1/2	1 1/2	87 1/2	87 1/2	87 1/2											
14 1/2	14 1/2	54	2,100 ALASKA GOLD MINES	5 1/2	5 1/2	5 1/2	5 1/2	5 1/2	1	20 1/2	84	7,600	CUBA CANE SUGAR	13 1/2	12 1/2	12 1/2	1 1/2	11 1/2	75 1/2	400	NASH MOTORS (6)	80	87	15 1/2	1 1/2	87 1/2	87 1/2	87 1/2											
1 1/2	1 1/2	54	1,100 ALASKA JUNEAU	1 1/2	1 1/2	1 1/2	1 1/2	1 1/2	1	37 1/2	34 1/2	9,700	DO DE PF (7)	34 1/2	34 1/2	34 1/2	1 1/2	11 1/2	75 1/2	400	NAT AC	47 1/2	46 1/2	46 1/2	1 1/2	47 1/2	47 1/2	47 1/2											
101	95 1/2	400	ALL AM CABLES (6)	96	95 1/2	96 1/2	1 1/2	1 1/2	1 1/2	102 1/2	92	13,800	CUBAN AM SUGAR (3)	31	30 1/2	30 1/2	1 1/2	11 1/2	75 1/2	400	NAT BISCUIT (3)	47 1/2	46 1/2	46 1/2	1 1/2	47 1/2	47 1/2	47 1/2											
109	104 1/2	45,000	ALLIED CHEM & DYE (4)	64 1/2	64 1/2	64 1/2	1 1/2	1 1/2	1 1/2	58 1/2	50	100	DO DE PF (7)	57	57	57	1 1/2	11 1/2	75 1/2	400	NAT CONDUIT & CABLE	39 1/2	38	38 1/2	1 1/2	39 1/2	39 1/2	39 1/2											
112	105 1/2	1,900	ALLIS-CHALMERS MFG (4)	41 1/2	41 1/2	41 1/2	1 1/2	1 1/2	1 1/2	72	200	DAVIDSON CHEM	51 1/2	41 1/2	41 1/2	1 1/2	11 1/2	75 1/2	400	NAT DEPT STORES	39 1/2	38	38 1/2	1 1/2	39 1/2	39 1/2	39 1/2												
51 1/2	37 1/2	1,900	AM AGRICULTURAL CHEM	13 1/2	12 1/2	12 1/2	1 1/2	1 1/2	1 1/2	124 1/2	93 1/2	1,500	DEL & HUDSON (3)	100 1/2	101 1/2	101 1/2	1 1/2	11 1/2	75 1/2	400	NAT ENAM & STAMP (6)	52 1/2	45	47	1 1/2	52 1/2	52 1/2	52 1/2											
36 1/2	30 1/2	700	DO PF (7)	36 1/2	34	34	2 1/2	2 1/2	2 1/2	130 1/2	110 1/2	2,000	DEL & WEST (6)	114 1/2	112 1/2	112 1/2	1 1/2	11 1/2	75 1/2	400	NAT LEAD (8)	12 1/2	12 1/2	12 1/2	1 1/2	12 1/2	12 1/2	12 1/2											
98 1/2	91 1/2	500	AM BANK NOTE (5)	89	89	89	1 1/2	1 1/2	1 1/2	144 1/2	110	2,000	DEL & WEST (6)	114 1/2	112 1/2	112 1/2	1 1/2	11 1/2	75 1/2	400	NAT RY OF MEX 1ST PF	5 1/2	5 1/2	5 1/2	1 1/2	5 1/2	5 1/2	5 1/2											
55 1/2	49 1/2	4,400	AM BEET SUGAR	37 3/4	36 1/2	36 1/2	1 1/2	1 1/2	1 1/2	124 1/2	93 1/2	1,500	DEL & HUDSON (3)	100 1/2	101 1/2	101 1/2	1 1/2	11 1/2	75 1/2	400	NAT RY OF MEX 2ND PF	5 1/2	5 1/2	5 1/2	1 1/2	5 1/2	5 1/2	5 1/2											
60 1/2	54 1/2	1,300	AM BOSCH MAGNETO	70 1/2	70 1/2	70 1/2	1 1/2	1 1/2	1 1/2	130 1/2	110 1/2	2,000	DEL & WEST (6)	114 1/2	112 1/2	112 1/2	1 1/2	11 1/2	75 1/2	400	NAT RY OF MEX 3RD PF	5 1/2	5 1/2	5 1/2	1 1/2	5 1/2	5 1/2	5 1/2											
83 1/2	78 1/2	500	AM BRAKE S & FLY	70 1/2	70 1/2	70 1/2	1 1/2	1 1/2	1 1/2	144 1/2	110	2,000	DEL & WEST (6)	114 1/2	112 1/2	112 1/2	1 1/2	11 1/2	75 1/2	400	NAT RY OF MEX 4TH PF	5 1/2	5 1/2	5 1/2	1 1/2	5 1/2	5 1/2	5 1/2											
106	102 1/2	135,400	AM CAN (5)	94 1/2	94 1/2	94 1/2	1 1/2	1 1/2	1 1/2	144 1/2	110	2,000	DEL & WEST (6)	114 1/2	112 1/2	112 1/2	1 1/2	11 1/2	75 1/2	400	NAT RY OF MEX 5TH PF	5 1/2	5 1/2	5 1/2	1 1/2	5 1/2	5 1/2	5 1/2											
115	106	700	DO PF (7)	106 1/2	106 1/2	106 1/2	1 1/2	1 1/2	1 1/2	144 1/2	110	2,000	DEL & WEST (6)	114 1/2	112 1/2	112 1/2	1 1/2	11 1/2	75 1/2	400	NAT RY OF MEX 6TH PF	5 1/2	5 1/2	5 1/2	1 1/2	5 1/2	5 1/2	5 1/2											
189	148 1/2	1,400	AM CAR & FLY (12)	153 1/2	153 1/2	153 1/2	1 1/2	1 1/2	1 1/2	148 1/2	106	63,900	DO DE PF (7)	106 1/2	106 1/2	106 1/2	1 1/2	11 1/2	75 1/2	400	NAT RY OF MEX 7TH PF	5 1/2	5 1/2	5 1/2	1 1/2	5 1/2	5 1/2	5 1/2											
123 1/2	117	700	DO PF (7)	123 1/2	123 1/2	123 1/2	1 1/2	1 1/2	1 1/2	148 1/2	106	63,900	DO DE PF (7)	106 1/2	106 1/2	106 1/2	1 1/2	11 1/2	75 1/2	400	NAT RY OF MEX 8TH PF	5 1/2	5 1/2	5 1/2	1 1/2	5 1/2	5 1/2	5 1/2											
20 1/2	20 1/2	600	AM CHAIN, CLASS A (2)	22 1/2	21 1/2	21 1/2	1 1/2	1 1/2	1 1/2	148 1/2	106	63,900	DO DE PF (7)	106 1/2	106 1/2	106 1/2	1 1/2	11 1/2	75 1/2	400	NAT RY OF MEX 9TH PF	5 1/2	5 1/2	5 1/2	1 1/2	5 1/2	5 1/2	5 1/2											
20 1/2	20 1/2	200	AM CHICEL	11 1/2	10 1/2	10 1/2	1 1/2	1 1/2	1 1/2	148 1/2	106	63,900	DO DE PF (7)	106 1/2	106 1/2	106 1/2	1 1/2	11 1/2	75 1/2	400	NAT RY OF MEX 10TH PF	5 1/2	5 1/2	5 1/2	1 1/2	5 1/2	5 1/2	5 1/2											
20 1/2	20 1/2	5,800	AM COTTON OIL	6 1/2	6 1/2	6 1/2	1 1/2	1 1/2	1 1/2	148 1/2	106	63,900	DO DE PF (7)	106 1/2	106 1/2	106 1/2	1 1/2	11 1/2	75 1/2	400	NAT RY OF MEX 11TH PF	5 1/2	5 1/2	5 1/2	1 1/2	5 1/2	5 1/2	5 1/2											
38 1/2	38 1/2	3,100	DO PF (3)	18 1/2	18 1/2	18 1/2	1 1/2	1 1/2	1 1/2	148 1/2	106	63,900	DO DE PF (7)	106 1/2	106 1/2	106 1/2	1 1/2	11 1/2	75 1/2	400	NAT RY OF MEX 12TH PF	5 1/2	5 1/2	5 1/2	1 1/2	5 1/2	5 1/2	5 1/2											
7 1/2	7 1/2	2,600	AM DRUGGIST SYNDICATE	9 1/2	9 1/2	9 1/2	1 1/2	1 1/2	1 1/2	148 1/2	106	63,900	DO DE PF (7)	106 1/2	106 1/2	106 1/2	1 1/2	11 1/2	75 1/2	400	NAT RY OF MEX 13TH PF	5 1/2	5 1/2	5 1/2	1 1/2	5 1/2	5 1/2	5 1/2											
143 1/2	138 1/2	2,000	AM EXPRESS (6)	94 1/2	94 1/2	94 1/2	1 1/2	1 1/2	1 1/2	148 1/2	106	63,900	DO DE PF (7)	106 1/2	106 1/2	106 1/2	1 1/2	11 1/2	75 1/2	400	NAT RY OF MEX 14TH PF	5 1/2	5 1/2	5 1/2	1 1/2	5 1/2	5 1/2	5 1/2											
13 1/2	13 1/2	3,400	AM HIDE & LEATHER	7 1/2	7 1/2	7 1/2	1 1/2	1 1/2	1 1/2	148 1/2	106	63,900	DO DE PF (7)	106 1/2	106 1/2	106 1/2	1 1/2	11 1/2	75 1/2	400	NAT RY OF MEX 15TH PF	5 1/2	5 1/2	5 1/2	1 1/2	5 1/2	5 1/2	5 1/2											
7 1/2	7 1/2	1,400	DO PF (7)	41 1/2	41 1/2	41 1/2	1 1/2	1 1/2	1 1/2	148 1/2	106	63,900	DO DE PF (7)	106 1/2	106 1/2	106 1/2	1 1/2	11 1/2	75 1/2	400	NAT RY OF MEX 16TH PF	5 1/2	5 1/2	5 1/2	1 1/2	5 1/2	5 1/2	5 1/2											
111 1/2	87 1/2	800	AM ICE (7)	91 1/2	91 1/2	91 1/2	1 1/2	1 1/2	1 1/2	148 1/2	106	63,900	DO DE PF (7)	106 1/2	106 1/2	106 1/2	1 1/2	11 1/2	75 1/2	400	NAT RY OF MEX 17TH PF	5 1/2	5 1/2	5 1/2	1 1/2	5 1/2	5 1/2	5 1/2											
89	78	200	DO PF (6)	81 1/2	81 1/2	81 1/2	1 1/2	1 1/2	1 1/2	148 1/2	106	63,900	DO DE PF (7)	106 1/2	106 1/2	106 1/2	1 1/2	11 1/2	75 1/2	400	NAT RY OF MEX 18TH PF	5 1/2	5 1/2	5 1/2	1 1/2	5 1/2	5 1/2	5 1/2											
13	10 1/2	4,340	AM INTERNATIONAL	18 1/2	18 1/2	18 1/2	1 1/2	1 1/2	1 1/2	148 1/2	106	63,900	DO DE PF (7)	106																									



## New York Stock Exchange Transactions--Continued

—1922—					Stock and				
High.	Low.	Sales.	Dividend Rate.	High.	Low.	Last.	Ch.	Net	Ch.
25	25	1,500	U S Food Products.....	16	15 1/2	16		4	1/2
106	88 1/2	19,300	U S Indus. Alcohol.....	54 1/2	51 1/2	52 1/2	+	3	1/2
106	88 1/2	200	U S Realty & Imp. (8).....	93 1/2	93	93	—	1	1/2
64 1/2	35 1/2	9,800	U S Rubber.....	40	37 1/2	38	+	3	1/2
106	88 1/2	500	Do 1st pf (8).....	93 1/2	92 1/2	92 1/2	—	1	1/2
43 1/2	20	700	U S Smelt Ref. & M.....	23 1/2	23 1/2	23 1/2	—	1	1/2
48 1/2	40 1/2	200	Do pf (3 1/2).....	41 1/2	41 1/2	41 1/2	—	1	1/2
100 1/2	85 1/2	99,400	U S Steel (5).....	80 1/2	80 1/2	80 1/2	—	1	1/2
123 1/2	116 1/2	2,900	Do pf (7).....	119	117 1/2	119	+	3	1/2
76 1/2	56	3,200	Utah Copper (4).....	56 1/2	56 1/2	56 1/2	—	1	1/2
24 1/2	14 1/2	400	Utah Securities.....	16	15 1/2	15 1/2	—	1	1/2
44 1/2	24 1/2	4,800	VANADIUM CORP.....	29 1/2	28 1/2	28 1/2	—	1	1/2
64	32 1/2	300	Van Ralite.....	36 1/2	36 1/2	36 1/2	—	1	1/2
38	85	100	Do 1st pf (7).....	85	85	85	—	1	1/2
27	6 1/2	1,600	Va-Carolina Chem.....	9 1/2	8 1/2	9 1/2	+	3	1/2
69	17	1,200	Do pf.....	27 1/2	26 1/2	26 1/2	—	1	1/2
68	52	300	Va Iron, C & C.....	54	54	54	—	1	1/2
23	15 1/2	1,100	Vivadon (2).....	18 1/2	18	18	—	1	1/2
11 1/2	7 1/2	21,000	WABASH.....	10 1/2	8 1/2	10 1/2	+	3	1/2
34 1/2	23 1/2	69,300	Do pf A.....	33	28 1/2	32 1/2	+	3	1/2
22 1/2	16 1/2	1,000	Do pf B.....	21 1/2	20	21 1/2	+	3	1/2

—1922—					Stock and				
High.	Low.	Sales.	Dividend Rate.	High.	Low.	Last.	Ch.	Net	Ch.
29	14 1/2	1,300	Waldorf System (1 1/2).....	14 1/2	13 1/2	13 1/2	—	1	1/2
15 1/2	12 1/2	300	Weber & Heilbroner (1).....	13 1/2	13 1/2	13 1/2	—	1	1/2
54	34 1/2	1,600	Wells-Fargo (2 1/2).....	40 1/2	38	40 1/2	+	3	1/2
52 1/2	38 1/2	300	West Penn Co (2).....	44 1/2	44	44 1/2	+	3	1/2
88	75 1/2	200	Do pf (6) seller (7).....	85 1/2	85 1/2	85 1/2	—	1	1/2
65 1/2	85	100	Do 7 1/2 pf (7).....	85	85	85	—	1	1/2
117	111 1/2	100	West Electric pf (7).....	112 1/2	112 1/2	112 1/2	—	1	1/2
15	8	2,800	Western Maryland.....	9 1/2	8 1/2	9	+	3	1/2
26 1/2	14	3,000	Do 2d pf.....	18 1/2	18	18 1/2	+	3	1/2
20 1/2	12	400	Western Pacific.....	14 1/2	14 1/2	14 1/2	—	1	1/2
63 1/2	53	100	Do pf (6).....	57 1/2	57 1/2	57 1/2	—	1	1/2
119 1/2	101 1/2	700	West Union Tel (7).....	106 1/2	105 1/2	105 1/2	—	1	1/2
120	70	680	Westhouse A Br (5.60).....	82	82	82	—	1	1/2
67 1/2	52 1/2	8,300	Westhouse E & M (4).....	58 1/2	57 1/2	58	+	3	1/2
10 1/2	6 1/2	2,900	Wheel & Lake Erie.....	7 1/2	6 1/2	6 1/2	—	1	1/2
10	10 1/2	800	Do pf.....	12 1/2	11 1/2	12 1/2	+	3	1/2
30 1/2	20 1/2	2,300	White Eagle Oil (2 1/2).....	23 1/2	23	23 1/2	+	3	1/2
60 1/2	45	2,500	White Motors (4).....	47 1/2	47	48 1/2	+	3	1/2
5 1/2	3	14,880	White Oil.....	4 1/2	4 1/2	4 1/2	—	1	1/2
14	5 1/2	1,100	White Spencer Steel.....	6 1/2	6 1/2	6 1/2	—	1	1/2
42 1/2	35 1/2	600	Wilson & Co.....	37 1/2	37 1/2	37 1/2	—	1	1/2
8 1/2	5	6,200	Willys-Overland.....	6 1/2	5 1/2	6 1/2	+	3	1/2
71	42 1/2	19,200	Do pf.....	63	57	60 1/2	+	3	1/2

—1922—					Stock and				
High.	Low.	Sales.	Dividend Rate.	High.	Low.	Last.	Ch.	Net	Ch.
35 1/2	23	100	Wisconsin Central.....	28	28	28	—	1	1/2
260	199 1/2	1,600	Woolworth (FW) Co (8).....	253 1/2	253 1/2	253 1/2	—	1	1/2
40 1/2	23 1/2	500	Worthington Pump.....	25	23 1/2	24	—	1	1/2
11	8 1/2	1,500	Wright Aeronaut.....	10	8 1/2	9 1/2	+	3	1/2
80	63 1/2	100	YOUNGSTON S & T (5).....	65 1/2	65 1/2	65 1/2	—	1	1/2
RIGHTS.									
1/2	1/2	500	Associated Oil.....	1/2	1/2	1/2	—	1	1/2
2 1/2	1 1/2	25,100	Davison Chemical.....	1 1/2	1 1/2	1 1/2	—	1	1/2
2 1/2	1 1/2	10,500	Herman Corp.....	2 1/2	1 1/2	2 1/2	—	1	1/2
3 1/2	2 1/2	5,600	Inter Combustion.....	3 1/2	2 1/2	3 1/2	—	1	1/2
WARRANTS.									
34	30 1/2	3,300	Bklyn R T full pd.....	33 1/2	31 1/2	31 1/2	—	1	1/2

Dividend rates as given in the above table are the annual cash payments based on the latest quarterly or half yearly declarations. Unless otherwise noted, extra or special dividends are not included.  
\* Last quarterly payment in stock. † Partly extra. \$ Payable in preferred stock. x Ex dividend.

## Transactions on the New York Curb

WEEK ENDED SATURDAY, OCT. 6, 1923

## Trading by Days

	Industrials	Mineral	Foreign
Monday	17,180	231,500	204,000
Tuesday	32,620	84,700	128,000
Wednesday	44,605	144,055	207,000
Thursday	24,680	121,120	201,680
Friday	21,595	115,670	180,720
Saturday	16,215	48,995	177,525

Total.....156,985 588,575 1,192,945 \$1,406,000 \$486,000  
Scrip, \$15,000.

## INDUSTRIALS

Range, 1922		Low Sales		High		Low		Last Ch		Net	
10 1/2	11	400	AMAL LEATHER.....	11	11	11	11	101	101	1	1/2
102	99	600	Am Cot Fab com stk pf 101.....	99	101	101	101	374	374	+	1/2
42	31	300	Am Gas & El com, new.....	37 1/2	37 1/2	37 1/2	37 1/2	13	13	—	1/2
25 1/2	11 1/2	3,300	Am Hawaiian S S.....	13	11 1/2	13	13	33	33	—	1/2
33	20 1/2	200	Am Stores.....	33	29 1/2	33	29 1/2	4	4	—	1/2
4 1/2	3	500	Am Thread pf.....	4 1/2	4	4 1/2	4	89 1/2	89 1/2	—	1/2
40 1/2	25	100	Archer Dan Midland Co.....	26 1/2	26 1/2	26 1/2	26 1/2	88 1/2	88 1/2	—	1/2
92	84 1/2	900	Arm't of Del 7 1/2 stg pf.....	89 1/2	89 1/2	89 1/2	89 1/2	104	104	—	1/2
16 1/2	10 1/2	4,000	BRIDGEPORT MACH.....	10 1/2	10 1/2	10 1/2	10 1/2	24 1/2	24 1/2	—	1/2
25	19 1/2	200	Brit-Am Tob, reg.....	24 1/2	24 1/2	24 1/2	24 1/2	14 1/2	14 1/2	—	1/2
24 1/2	15	1,800	Do coupon.....	24 1/2	24 1/2	24 1/2	24 1/2	18 1/2	18 1/2	—	1/2
18 1/2	11 1/2	700	Brit Int Corp.....	14 1/2	14 1/2	14 1/2	14 1/2	11	11	—	1/2
16 1/2	7 1/2	1,100	Brooklyn City R R.....	11	10 1/2	11	10 1/2	1 1/2	1 1/2	—	1/2
1 1/2	1	7,100	Buddy Buds, Inc.....	1 1/2	1 1/2	1 1/2	1 1/2	1 1/2	1 1/2	—	1/2
3	2 1/2	300	CAR LIGHT & POWER.....	2	1 1/2	2	1 1/2	1 1/2	1 1/2	—	1/2
21	9	70	Caracas Sugar.....	9 1/2	9	9 1/2	9	9 1/2	9 1/2	—	1/2
3	10	5,000	Cent C Pipe.....	23	19 1/2	23	19 1/2	21 1/2	21 1/2	—	1/2
3	1 1/2	300	Cent Teresa Sugar.....	1 1/2	1 1/2	1 1/2	1 1/2	4	4	—	1/2
4 1/2	1	200	Do pf.....	4 1/2	4	4 1/2	4	37	37	—	1/2
41 1/2	36 1/2	1,300	Chicago Nipple, A.....	37 1/2	37	37	37	37	37	—	1/2
62 1/2	29 1/2	200	Checker Cab, Class A.....	35	34	34	34	—	—	1/2	1/2
34 1/2	24 1/2	200	Cleveland Motors.....	25 1/2	25	25	25	—	—	1/2	1/2
95	79 1/2	30	Do pf.....	87	87	87	87	—	—	1/2	1/2
26	16	40	Colorado Power.....	19 1/2	18	18	18	—	—	1/2	1/2
90	90	10	Do pf.....	90	90	90	90	—	—	1/2	1/2
9 1/2	7	400	Curtiss Aero cdfs of dep.....	9 1/2	9	9 1/2	9	—	—	1/2	1/2
6 1/2	2 1/2	200	DORT MOTOR CAR.....	2 1/2	2 1/2	2 1/2	2 1/2	—	—	1/2	1/2
13 1/2	5 1/2	5,500	Dubilier Cond & R.....	10 1/2	10	10 1/2	10	—	—	1/2	1/2
84	27	2,800	Durant Motor.....	30 1/2	28	28	28	—	—	1/2	1/2
25 1/2	7 1/2	4,000	Durant Motor of Ind.....	8 1/2	7 1/2	8 1/2	7 1/2	—	—	1/2	1/2
7 1/2	2 1/2	1,000	Du Pont Motor, Inc.....	4 1/2	3 1/2	4 1/2	3 1/2	—	—	1/2	1/2
90	96	30	ELEC BOND & SH pf 96 1/2.....	96 1/2	96 1/2	96 1/2	96 1/2	—	—	1/2	1/2
7 1/2	3 1/2	3,100	FEDERAL TEL.....	7 1/2	7 1/2	7 1/2	7 1/2	—	—	1/2	1/2
460	400	60	Ford Motor Co of Can.....	440	428	435	435	—	—	1/2	1/2
202	230	680	GILLETTE SAF RAZ.....	268	257 1/2	262 1/2	262 1/2	—	—	1/2	1/2
75 1/2	53 1/2	1,300	Glen Alden Coal.....	73	71 1/2	73	71 1/2	—	—	1/2	1/2
16 1/2	9	2,300	Goodyear Tire & Rub.....	10 1/2	10 1/2	10 1/2	10 1/2	—	—	1/2	1/2
10	9 1/2	300	Gleasonite Prod.....	10 1/2	10	10 1/2	10 1/2	—	—	1/2	1/2
24	18 1/2	1,000	Gold Dust, w l.....	19 1/2	19	19 1/2	19 1/2	—	—	1/2	1/2
91	74	100	Great Western Sugar.....	84	84	84	84	—	—	1/2	1/2
40 1/2	35 1/2	900	HARTMAN, new, w l.....	39 1/2	39 1/2	39 1/2	39 1/2	—	—	1/2	1/2
2 1/2	1	300	Heyden Chemical.....	1 1/2	1 1/2	1 1/2	1 1/2	—	—	1/2	1/2
12 1/2	8	400	Hudson & Manhat R R.....	9 1/2	9	9 1/2	9	—	—	1/2	1/2
56	43	1,000	Hudson Co pf.....	50	50	50	50	—	—	1/2	1/2
17 1/2	12 1/2	1,000	Hudson Co pf.....	15 1/2	14 1/2	15 1/2	15 1/2	—	—	1/2	1/2
21 1/2	15 1/2	100	IMP TOB GT BR & I 17.....	17	17	17	17	—	—	1/2	1/2
10 1/2	7 1/2	3,700	Int Com Indus.....	10 1/2	9 1/2	10 1/2	9 1/2	—	—	1/2	1/2
6 1/2	3 1/2	500	Intercon Rubber.....	3 1/2	3 1/2	3 1/2	3 1/2	—	—	1/2	1/2
26 1/2	33 1/2	1,400	KRESGE DEPT STOR.....	34 1/2	36	34 1/2	36	—	—	1/2	1/2
90	75 1/2	25	LEHIGH VY C SALES.....	79	79	79	79	—	—	1/2	1/2
8 1/2	5	200	Lubbock, McN & L.....	7	7	7	7	—	—	1/2	1/2
22	11	100	Lubray Pub Cl A.....	11	11	11	11	—	—	1/2	1/2
70 1/2	40 1/2	400	McCRORY STORES, n 70 1/2.....	68 1/2	68 1/2	70 1/2	70 1/2	—	—	1/2	1/2
97	95	200	Do pf.....	95 1/2	95 1/2	95 1/2	95 1/2	—	—	1/2	1/2
26	17 1/2	200	Do new, war cdfs.....	25	25 1/2	26	25 1/2	—	—	1/2	1/2
12 1/2	4 1/2	5,300	Mesabi Iron.....	6 1/2	5 1/2	6 1/2	5 1/2	—	—	1/2	1/2
21	11 1/2	1,300	Midvale Co, The.....	19 1/2	17	18 1/2	17	—	—	1/2	1/2
42 1/2	31 1/2	100	Munsingwear.....	35	35	35	35	—	—	1/2	1/2
70 1/2	50 1/2	4,200	NAT SUP CO OF DEL.....	62 1/2	56 1/2	61 1/2	61 1/2	—	—	1/2	1/2
112	108 1/2	175	N Y Telephone pf.....	109 1/2	109 1/2	109 1/2	109 1/2	—	—	1/2	1/2
30 1/2	24	400	N Y Transp.....	25	25	25	25	—	—	1/2	1/2
24	14	1,100	PAIGE DET MOTOR.....	20	20	20	20	—	—	1/2	1/2
27 1/2	25	2,200	Park & Tilford.....	26	25 1/2	25 1/2	25 1/2	—	—	1/2	1/2
80	30	200	Peerless Truck & M.....	33	33	33	33	—	—	1/2	1/2
5 1/2	2 1/2	10,000	RADIO CORP.....	3 1/2	2 1/2	2 1/2	2 1/2	—	—	1/2	1/2
3 1/2	2 1/2	5,500	Do pf.....	3 1/2	3 1/2	3 1/2	3 1/2	—	—	1/2	1/2
23 1/2	14 1/2	24	Reading Coal rights w l.....	22 1/2	19 1/2	22 1/2	19 1/2	—	—	1/2	1/2
20 1/2	13 1/2	800	Rao Motors.....	16 1/2	16	16 1/2	16 1/2	—	—	1/2	1/2
5 1/2	4 1/2	200	Roamer Motor Car.....	9 1/2	9 1/2	9 1/2	9 1/2	—	—	1/2	1/2
54 1/2	47	500	Rosenbaum Grain pf.....	48	47	47	47	—	—	1/2	1/2
28 1/2	18	100	SHELTON LOOMS.....	20	20	20	20	—	—	1/2	1/2
117	113 1/2	10	Singer Mfg.....	117	117	117	117	—	—	1/2	1/2
5 1/2	10	11,000	South Coal & Iron.....	13	10	10	10	—	—	1/2	1/2
53 1/2	14 1/2	1,000	Standard Body, Cl A.....	28	19 1/2	27	20 1/2	—	—	1/2	1/2
30 1/2	10	100	Standard G, E.....	27	27	27	27	—	—	1/2	1/2
24 1/2	10 1/2	1,000	Stutz Motor Car.....	13	12	13	12	—	—	1/2	1/2
52 1/2	50	300	Studebaker Wulff Rub.....	52 1/2	51 1/2	52	52	—	—	1/2	1/2
109	98	40	Swift & Co.....	102	100 1/2	102	102	—	—	1/2	1/2
19	12	100	TENN ELEC PWR.....	14	14	14	14	—	—	1/2	1/2
6 1/2	2 1/2	1,000	Tobacco Prop Exp.....	3 1/2	3 1/2	3 1/2	3 1/2	—	—	1/2	1/2
60	47	50	Todd Shipyards.....	48 1/2	48 1/2	48 1/2	48 1/2	—	—	1/2	1/2
7 1/2	4 1/2	1,500	UN PROF SHAR, new.....	5 1/2	5 1/2	5 1/2	5 1/2	—	—	1/2	1/2
20 1/2	11 1/2	2,200	United Retail Candy.....	15 1/2	12	15 1/2	15 1/2	—	—	1/2	1/2
76	56	2,000	Universal P & R Co w l.....	53 1/2	52	53 1/2	52	—	—	1/2	1/2
7	56	500	Do pf.....	56	56	56	56	—	—	1/2	1/2
56	33	100	United Shoe Machinery.....	33 1/2	35 1/2	35 1/2	35 1/2	—	—	1/2	1/2
30	20	100	U S Distrib.....	26	26	26	26	—	—	1/2	1/2
1 1/2	1	200	U S Light & Heat.....	1 1/2	1	1 1/2	1	—	—	1/2	1/2
2 1/2	1 1/2	600	WAYNE COAL.....	1 1/2	1 1/2	1 1/2	1 1/2	—	—	1/2	1/2
10 1/2	4 1/2	100	Willys Corp 1st pf cdfs of dep.....	4 1/2	4 1/2	4 1/2	4 1/2	—	—	1/2	1/2
152 1/2	100	2,100	YELLOW TAXI N Y.....	136	124	134 1/2	134 1/2	—	—	1/2	1/2
STANDARD OIL SUBSIDIARIES											
19 1/2	13 1/2	4,200	ANGLO-AMERICAN.....	15 1/2	14 1/2	14 1/2	14 1/2	—	—	1/2	1/2
7 1/2	2 1/2	300	Atlantic Lobos.....	3	3	3	3	—	—	1/2	1/2
50	108	70	BORNE SCRYMSEER.....	135	135	135	135	—	—	1/2	1/2
94	77	265	Buckeye Pipe Line.....	80	79 1/2	79 1/2	79 1/2	—	—	1/2	1/2
60	32 1/2	200	CONTINENTAL.....	38	37	38	37	—	—	1/2	1/2
47 1/2	15	100	Crescent Pipe Line.....	17	17	17	17	—	—	1/2	1/2
68	85	40	Cumberland Pipe Line.....	107	106	106	106	—	—	1/2	1/2
17	95	40	EUREKA PIPE LINE.....	98	98	98	98	—	—	1/2	1/2
78	57 1/2	235	GALENA-SIGNAL OIL.....	61	58 1/2	61	58 1/2	—	—	1/2	1/2
41 1/2	28	2,500	HUMBLE.....	31 1/2	29	30 1/2	30 1/2	—	—	1/2	1/2
71	162	135	ILLINOIS PIPE LINE.....	150 1/2	152	150 1/2	150 1/2	—	—	1/2	1/2
102	92	2,100	Oil & Gas Corp.....	150 1/2	98 1/2	98 1/2	98 1/2	—	—	1/2	1/2
63	83 1/2	355	Indiana Pipe Line.....	91	89 1/2	90	89 1/2	—	—	1/2	1/2
24 1/2	13 1/2	34,200	International Petroleum.....	16 1/2	15 1/2	15 1/2	15 1/2	—	—	1/2	1/2
68	123	365	MAGNOLIA PET.....	135 1/2	129 1/2	135 1/2	135 1/2	—	—	1/2	1/2
29	22 1/2	200	NATIONAL TRANSIT.....	23 1/2	23 1/2	23 1/2	23 1/2	—	—	1/2	1/2
38	92	35	N Y Transit.....	95	95	95	95	—	—	1/2	1/2
100 1/2	97	35	Northern Pipe Line.....	107	107	107	107	—	—	1/2	1/2



# Stock Exchange Bond Trading

Week Ended Saturday, October 6, 1923

Total Sales \$57,241,600 Par Value

## UNITED STATES GOVERNMENT BONDS.

(Figures after decimal represent 32nds of 1 per cent.)									
Range, 1923	High	Low	Sales	Net	Range, 1923	High	Low	Sales	Net
101.30 99.5	2047	Lib 3 1/2s, 1932-47	99.15	99.5	99.15 + 2	101.25 99.8	2047	Lib 3 1/2s, 1932-47	99.15 + 2
98.23 96.12	19	Lib 2d 4s, 1927-42	97.94	97.8	97.6 - 16	98.10 96.18	19	Lib 2d 4s, 1927-42	97.94 + 16
99.6 96.22	671	Lib 1st 4s, 1932-47	97.00	97.00	97.00 ..	98.26 96.20	671	Lib 1st 4s, 1932-47	97.00 - 0
99.3 96.24	1777	Lib 2d 4s, 1927-42	97.19	97.8	97.8 - 19	98.28 96.21	39	Lib 2d 4s, 1927-42	97.19 - 19
99.6 97.25	124333	Lib 3d 4s, 1928	97.17	97.5	97.5 - 19	99.1 97.17	14	Lib 3d 4s, 1928	97.17 - 19
99.6 96.27	42136	Lib 4th 4s, 1933	97.22	97.4	97.4 - 14	99.00 96.28	3164	Lib 4th 4s, 1933	97.22 - 14
100.1 98.1	1041	Treas 4 1/2s, 1947-52	98.19	98.2	98.2 - 54				
Total sales					\$23,542,500				

## FOREIGN BONDS.

Range, 1923	High	Low	Sales	Net	Range, 1923	High	Low	Sales	Net
103.00 100.127	70	ARGENTINE 5s, 1945	101.1	101.1	101.1 + 4	93.3 85.4	262	Austrian Govt 5s, 1945	88.8 + 14
52.3 41	23	CHINESE GOVT RYS	43	41	43 + 1	113.0 108	3	City of Buenos Aires, 1945	108 + 1/2
83.3 69	55	City of Bordeaux 6s, 1945	78.4	78.4	78.4 + 1/2	113 107.4	34	City of Christiania 5s, 1945	108 + 1/2
92.3 85	36	City of Copenhagen 5s, 1945	89.4	89.4	89.4 + 1/2	82.3 65	44	City of Genoa 5s, 1945	75 + 1/2
83.3 69	55	City of Lyons 6s, 1945	80	80	80 + 1/2	83.3 69	55	City of Lyons 6s, 1945	80 + 1/2
91.3 85	36	City of Montevideo 5s, 1945	88.4	88.4	88.4 + 1/2	91.3 85	36	City of Montevideo 5s, 1945	88.4 + 1/2
99.3 93	3	City of Rio de Janeiro 5s, 1945	96.4	96.4	96.4 + 1/2	99.3 93	3	City of Rio de Janeiro 5s, 1945	96.4 + 1/2
97.3 90	32	Do 5s, 1947	91.4	91.4	91.4 + 1/2	97.3 90	32	Do 5s, 1947	91.4 + 1/2
99.3 93	3	City of Sao Paulo 5s, 1945	96.4	96.4	96.4 + 1/2	99.3 93	3	City of Sao Paulo 5s, 1945	96.4 + 1/2
85 60.3	34	City of Solis 5s, 1945	82.4	82.4	82.4 + 1/2	85 60.3	34	City of Solis 5s, 1945	82.4 + 1/2
77.3 65	53	City of Tokyo 5s, 1945	68.4	68.4	68.4 + 1/2	77.3 65	53	City of Tokyo 5s, 1945	68.4 + 1/2
114 108.6	6	City of Zurich 5s, 1945	108.4	108.4	108.4 + 1/2	114 108.6	6	City of Zurich 5s, 1945	108.4 + 1/2
96.3 75	47	Czechoslovakian 5s, 1945	93.4	93.4	93.4 + 1/2	96.3 75	47	Czechoslovakian 5s, 1945	93.4 + 1/2
100.6 106.6	14	DANISH 5s, 1945	107.4	107.4	107.4 + 1/2	100.6 106.6	14	DANISH 5s, 1945	107.4 + 1/2
90 75	62	Dept of Seine 7s, 1942	86.4	86.4	86.4 + 1/2	90 75	62	Dept of Seine 7s, 1942	86.4 + 1/2
91 84	8	Dom Rep 5s, 1942	86.4	86.4	86.4 + 1/2	91 84	8	Dom Rep 5s, 1942	86.4 + 1/2
101 99	82	Dom of Can 5s, 1942	99.4	99.4	99.4 + 1/2	101 99	82	Dom of Can 5s, 1942	99.4 + 1/2
102.6 100	63	Do 5s, 1942	100.4	100.4	100.4 + 1/2	102.6 100	63	Do 5s, 1942	100.4 + 1/2
101 99	41	Do 5s, 1942	99.4	99.4	99.4 + 1/2	101 99	41	Do 5s, 1942	99.4 + 1/2
99.3 97.3	136	Do 5s, 1942	97.4	97.4	97.4 + 1/2	99.3 97.3	136	Do 5s, 1942	97.4 + 1/2
98.3 92.3	167	Do 5s, 1942	92.4	92.4	92.4 + 1/2	98.3 92.3	167	Do 5s, 1942	92.4 + 1/2
97.3 92.3	167	Do 5s, 1942	92.4	92.4	92.4 + 1/2	97.3 92.3	167	Do 5s, 1942	92.4 + 1/2
94.3 87.3	104.6	Do 5s, 1942	87.4	87.4	87.4 + 1/2	94.3 87.3	104.6	Do 5s, 1942	87.4 + 1/2
92.3 83.3	20	FRAMERICAN I D 7 1/2s, 1942	80.4	80.4	80.4 + 1/2	92.3 83.3	20	FRAMERICAN I D 7 1/2s, 1942	80.4 + 1/2
101 88.3	589	French Govt 5s, 1945	90.4	90.4	90.4 + 1/2	101 88.3	589	French Govt 5s, 1945	90.4 + 1/2
90.3 85.3	308.6	Do 7 1/2s, 1945	85.4	85.4	85.4 + 1/2	90.3 85.3	308.6	Do 7 1/2s, 1945	85.4 + 1/2
92 78.3	8	HOLLAND-AMER 5s, 1945	83.4	83.4	83.4 + 1/2	92 78.3	8	HOLLAND-AMER 5s, 1945	83.4 + 1/2
93.3 90.3	125	7-10 JAPANESE 4 1/2s, 1925	93.4	93.4	93.4 + 1/2	93.3 90.3	125	7-10 JAPANESE 4 1/2s, 1925	93.4 + 1/2
93.3 90.3	125	Do 4 1/2s, 2d ser, 1925	93.4	93.4	93.4 + 1/2	93.3 90.3	125	Do 4 1/2s, 2d ser, 1925	93.4 + 1/2
83 75.3	153	Do 4s, sterling loan, 1913	78.4	78.4	78.4 + 1/2	83 75.3	153	Do 4s, sterling loan, 1913	78.4 + 1/2
84.3 74	100	Jurgens (A) Un Margarine Wks 6s, 1947	74.4	74.4	74.4 + 1/2	84.3 74	100	Jurgens (A) Un Margarine Wks 6s, 1947	74.4 + 1/2
98.3 93.3	54	KING OF BELG 6s, 1945	96.4	96.4	96.4 + 1/2	98.3 93.3	54	KING OF BELG 6s, 1945	96.4 + 1/2
103.3 93	101	Do 7 1/2s, 1945	100.4	100.4	100.4 + 1/2	103.3 93	101	Do 7 1/2s, 1945	100.4 + 1/2
103.3 93	101	Do 7 1/2s, 1945	100.4	100.4	100.4 + 1/2	103.3 93	101	Do 7 1/2s, 1945	100.4 + 1/2
110.3 107.3	78	King of Denmark 8s, 1945	108.4	108.4	108.4 + 1/2	110.3 107.3	78	King of Denmark 8s, 1945	108.4 + 1/2
99 75	3	Do 8s, 1945	96.4	96.4	96.4 + 1/2	99 75	3	Do 8s, 1945	96.4 + 1/2
97 92.3	68	King of Italy 6 1/2s, 1945	96.4	96.4	96.4 + 1/2	97 92.3	68	King of Italy 6 1/2s, 1945	96.4 + 1/2
102.3 96.3	74	King of Netherlands 6 1/2s, 1945	97.4	97.4	97.4 + 1/2	102.3 96.3	74	King of Netherlands 6 1/2s, 1945	97.4 + 1/2
99.3 96.3	107	King of Norway 4 1/2s, 1945	96.4	96.4	96.4 + 1/2	99.3 96.3	107	King of Norway 4 1/2s, 1945	96.4 + 1/2
112.3 100	31	Do 8s, 1945	110.4	110.4	110.4 + 1/2	112.3 100	31	Do 8s, 1945	110.4 + 1/2
100 85	3	Do 8s, 1945	95.4	95.4	95.4 + 1/2	100 85	3	Do 8s, 1945	95.4 + 1/2
78.3 63	105	King of Serbia, Croatia and Slovenes 6s, 1945	67.4	67.4	67.4 + 1/2	78.3 63	105	King of Serbia, Croatia and Slovenes 6s, 1945	67.4 + 1/2
106 103.3	41	King of Sweden 6s, 1945	103.4	103.4	103.4 + 1/2	106 103.3	41	King of Sweden 6s, 1945	103.4 + 1/2
93.3 88.3	92	ORIENT DEV 6s, 1945	88.4	88.4	88.4 + 1/2	93.3 88.3	92	ORIENT DEV 6s, 1945	88.4 + 1/2
97.3 95	2	PAULISTA RR ref 7s, 1945	95.4	95.4	95.4 + 1/2	97.3 95	2	PAULISTA RR ref 7s, 1945	95.4 + 1/2
78.3 63	137	Paris-Lyon RR 6s, 1945	73.4	73.4	73.4 + 1/2	78.3 63	137	Paris-Lyon RR 6s, 1945	73.4 + 1/2
94 86	61	REP OF BOLIVIA 8s, 1945	87.4	87.4	87.4 + 1/2	94 86	61	REP OF BOLIVIA 8s, 1945	87.4 + 1/2
97 93.3	70	Rep of Chile 7s, 1945	93.4	93.4	93.4 + 1/2	97 93.3	70	Rep of Chile 7s, 1945	93.4 + 1/2
103.3 100.3	17	Do 8s, 1945	102.4	102.4	102.4 + 1/2	103.3 100.3	17	Do 8s, 1945	102.4 + 1/2
104.3 100.3	23	Do 8s, 1945	104.4	104.4	104.4 + 1/2	104.3 100.3	23	Do 8s, 1945	104.4 + 1/2
104.3 100.3	23	Do 8s, 1945	104.4	104.4	104.4 + 1/2	104.3 100.3	23	Do 8s, 1945	104.4 + 1/2
95 90	10	Rep of Colombia 6 1/2s, 1945	91.4	91.4	91.4 + 1/2	95 90	10	Rep of Colombia 6 1/2s, 1945	91.4 + 1/2
99.3 93	23	Rep of Cuba 6s, 1945	97.4	97.4	97.4 + 1/2	99.3 93	23	Rep of Cuba 6s, 1945	97.4 + 1/2
99.3 93	23	Rep of Cuba 6s, 1945	97.4	97.4	97.4 + 1/2	99.3 93	23	Rep of Cuba 6s, 1945	97.4 + 1/2
96 81.3	42	Do 4 1/2s, 1945	84.4	84.4	84.4 + 1/2	96 81.3	42	Do 4 1/2s, 1945	84.4 + 1/2
98 80.3	42	Rep of Haiti 6s, 1945	82.4	82.4	82.4 + 1/2	98 80.3	42	Rep of Haiti 6s, 1945	82.4 + 1/2
97 95.3	15	Rep of Pan 5 1/2s, 1945	95.4	95.4	95.4 + 1/2	97 95.3	15	Rep of Pan 5 1/2s, 1945	95.4 + 1/2
107 101	27	Rep of Uruguay 5s, 1945	101.4	101.4	101.4 + 1/2	107 101	27	Rep of Uruguay 5s, 1945	101.4 + 1/2
102.3 100	13	STATE QNSLD 6s, 1945	100.4	100.4	100.4 + 1/2	102.3 100	13	STATE QNSLD 6s, 1945	100.4 + 1/2
100.3 105.3	23	Do 7s, 1945	106.4	106.4	106.4 + 1/2	100.3 105.3	23	Do 7s, 1945	106.4 + 1/2
100 93	4	State of Rio Grande do Sul 8s, 1945	96.4	96.4	96.4 + 1/2	100 93	4	State of Rio Grande do Sul 8s, 1945	96.4 + 1/2
100.3 105.3	23	State of Sao Paulo 8s, 1945	106.4	106.4	106.4 + 1/2	100.3 105.3	23	State of Sao Paulo 8s, 1945	106.4 + 1/2
109.3 111.3	39	Swiss Confed 5s, 1945	111.4	111.4	111.4 + 1/2	109.3 111.3	39	Swiss Confed 5s, 1945	111.4 + 1/2
116 100.3	207	UK OF GT BRIT & IRE 5 1/2s, 1945	112.4	112.4	112.4 + 1/2	116 100.3	207	UK OF GT BRIT & IRE 5 1/2s, 1945	112.4 + 1/2
104.3 100.3	153	Do 5 1/2s, 1945	101.4	101.4	101.4 + 1/2	104.3 100.3	153	Do 5 1/2s, 1945	101.4 + 1/2
104.3 100.3	20	U S of Brazil 7 1/2s, 1945	102.4	102.4	102.4 + 1/2	104.3 100.3	20	U S of Brazil 7 1/2s, 1945	102.4 + 1/2
104 96.3	214	Do Large 1945	98.4	98.4	98.4 + 1/2	104 96.3	214	Do Large 1945	98.4 + 1/2
99 91.3	19	Do 8s, 1945	94.4	94.4	94.4 + 1/2	99 91.3	19	Do 8s, 1945	94.4 + 1/2
87 77.3	60	Do Cent Ry 6s, 1945	77.4	77.4	77.4 + 1/2	87 77.3	60	Do Cent Ry 6s, 1945	77.4 + 1/2
58.3 49	18	U S of Mexico 5s, 1945	52.4	52.4	52.4 + 1/2	58.3 49	18	U S of Mexico 5s, 1945	52.4 + 1/2
41.3 30	18	Do 4s, 1945	31.4	31.4	31.4 + 1/2	41.3 30	18	Do 4s, 1945	31.4 + 1/2
91 87	2	United S S of Copenhagen 6s, 1945	89.4	89.4	89.4 + 1/2	91 87	2	United S S of Copenhagen 6s, 1945	89.4 + 1/2
Total sales					\$3,887,000				

## NEW YORK CITY BONDS.

Range, 1923	High	Low	Sales	Net	Range, 1923	High	Low	Sales	Net
90.3 85.3	6	3 1/2s, May, 1954	85.4	85.4	85.4 - 1 1/2	90.3 85.3	6	3 1/2s, May, 1954	85.4 - 1 1/2
90.3 85.3	6	4s, 1953	95.4	95.4	95.4 - 1 1/2	90.3 85.3	6	4s, 1953	95.4 - 1 1/2
100.3 95.3	2	4 1/2s, 1950	95.4	95.4	95.4 - 1 1/2	100.3 95.3	2	4 1/2s, 1950	95.4 - 1 1/2
107.3 101.3	2	4 1/2s, May, 1957	101.4	101.4	101.4 - 1 1/2	107.3 101.3	2	4 1/2s, May, 1957	101.4 - 1 1/2
107.3 101.3	2	4 1/2s, Nov, 1957	101.4	101.4	101.4 - 1 1/2	107.3 101.3	2	4 1/2s, Nov, 1957	101.4 - 1 1/2
107.3 101.3	2	4 1/2s, 1957	101.4	101.4	101.4 - 1 1/2	107.3 101.3	2	4 1/2s, 1957	101.4 - 1 1/2
Total sales					\$24,000				

## CORPORATION ISSUES.

80.3	80	22	ADAMS EXP 4s, 1948	80.4	80.4	80.4	+ 1/2
90.3	91.6	6	AJAX Rubber 8s, 1936	92	91.6	91.6	- 2
80.3	5	0	Alaska G M cv 6s, 1948	A	25	5.6	+ 1/2
82.3	78	3	Albany & Susq 3 1/2s, 1948	79	78	79	- 1/2
90.3	91.6	6	Am Cotton Oil 5s, 1921	90.4	91.6	91.6	+ 1/2
80.3	95	3	Do cv 5s, 1928	97.4	90.3	97.4	- 1/2
97.3	92	13	Am Chain s f 6s, 1933	93	92	92	- 1/2
80.3	50	14	Am Cotton Oil 5s, 1921	80.4	50	63	+ 1
90.3	80	14	Am Republics deb 6s, 1937	80.3	80	80.4	+ 1/2
92.3	95	108	Am Steel 4 1/2s, 1937	92.4	95	92.4	- 1/2
80.3	100	74	Do 6s, 1947, ctf's	101.4	100.3	101.4	+ 1/2
94	100	74	Am Sugar Ref 6s, 1947	100	100	100	- 1/2
			temp ctf's	102	101.4	101.4	- 1/2
93.3	91	80	Am T & T col 4s, 1929	92	92	92	+ 1/2
90.3	95	97	Do col 6s, 1936	90.4	95	92.4	- 1/2
83.3	85	5	Do cv 4 1/2s, 1933	83	83.3	83	- 1/2
80.3	96	7	Do gold 4s, 1936	80.4	80	80	- 1/2
74	113	40	Do cv 6s, 1926	117	116	116	+ 1/2
82	87	27	Am W v Elec col 5s, 34	84	83.3	83.3	- 1/2
90.3	92.6	32.6	Am Writing Paper 5s, 1937	92.6	90.3	92.6	- 1/2
94.3	95.7	53.7	Anaconda Cop 6s, 1953	97	96.6	96.6	- 1/2
94	98	26.1	Do cv deb 7s, 1938	99	99	99	- 1/2
82	84	45	Armour & Co 4 1/2s, 1939	84	83	83.4	- 1/2
91.4	84.4	238	A. T. & S F gen 4s, 1935	87.6	87.6	87.6	+ 1/2
92.3	96	30.4	Do ad 4s, 1936	92.3	96	92.3	- 1/2
92.3	96	30.4	Do ad 4s, 1936	92.3	96	92.3	- 1/2
94	77.4	24	Do cv 4s, 1905-55	81.6	81.4	81.4	- 1/2



[illegible]

Values.	High.	Low.	Average.
830 Anacada .....	40	30	35
120 Arcadian .....	1%	1%	1%
300 Arizona Commercial .....	8%	1%	4%
101 Calumet & Arizona .....	48	47 1/2	47 1/2
1,561 Calumet & Hecla .....	20%	1%	10
220 Chino Copper .....	10	16	16
10 Chile Copper .....	26%	24%	25%
2,730 Carson Hill Gold .....	3%	2%	2 1/2
891 Copper Range .....	26 1/2	25	25 1/2
900 Davis Dam .....	5	5	5
210 East Butte .....	5	5	5
290 Franklin .....	1 1/2	1	1
50 Inspiration Copper .....	25 1/2	20	25 1/2
500 Indiana .....	103 1/2	101 1/2	102 1/2
32 Island Copper .....	92	92	92
85 Do pf .....	20	20	20
20 Isle Royale .....	1	1	1
60 Keweenaw .....	1	3%	3%
146 Lake Copper .....	1%	1%	1%
25 Lake Superior .....	1%	1%	1%
50 Mason Valley .....	1%	1%	1%
360 Mayflower Old Colony .....	2 1/2	2	2
110 Mass Consol .....	1%	1%	1%
37 Michigan .....	38 1/2	37	38
442 Mohawk .....	38 1/2	37	38
373 New Cornelia .....	18	17 1/2	17 1/2
98 Nipissing .....	5 1/2	5	5 1/2
360 North River Coal pf .....	78	78	78
103 North Butte .....	1%	1%	1%
85 Old Dominion .....	15 1/2	15	15 1/2
143 Pachontas .....	14 1/2	14	14
105 Quincy .....	24 1/2	24	24 1/2
154 Seneca .....	5	5	5
40 Shattuck Arizona .....	5	5	5
152 St Mary's Land .....	33	32 1/2	33
1,000 Shannon .....	60	45	60
200 Superior & Boston .....	39	37	39
110 Unity .....	30	28	29
45 Tuolumne Copper .....	1	1	1
182 U S Smelt I & M pf .....	42	41	41
265 Utah Apex .....	3	2 1/2	3
500 Utah Copper .....	85	50	50
810 Utah Metals .....	6%	6%	6%
69 Wolverine .....	6%	6%	6%
RAILROADS.			
179 Boston & Albany .....	148	147	148
120 Boston Elevated .....	77 1/2	77	77 1/2
147 Do 1st pf .....	117 1/2	116	116
147 Do 2d pf .....	88 1/2	87	88

28	Do pf	60	60	60
30	Do pf B.	55	55	55
10	Do adj	34½	34½	34½
27	Do adj est.	2½	2½	2½
3	Maine Central	26½	26½	26½
3	Norwich & Worcester pf.	86	86	86
412	N Y, N H & H.	12½	11½	12½
65	Colony	71	68	70
715	Rutland	32	24	32
15	Vermont & Mass.	72	72	72
<b>MISCELLANEOUS.</b>				
62	Am Agri Chemical	12½	12	12
100	Do pf	34½	34½	34½
195	Am Sugar Service	2	1	2
24	Do pf	14	13½	13½
5	Am Suez	61½	61½	61½
40	Do pf	101½	100½	100½
2,215	Am Tel & Tel.	123½	122½	123
100	Am Woolen	101½	73	76½
100	Do pf	101½	100	101
795	Amoskeag	76½	70½	70½
57	Do pf	76	74½	74½
43	Boston Con Gas pf.	106	105½	105½
323	Eastern Steamship	83	74	74
200	Eastern Steamship	83	80	80
12,700	Elder Corp	4½	3½	3½
1,058	Edison Electric	139	156	158
100	Galveston-Houston Elec.	8	8	8
245	General Electric	171	168½	168½
100	Gas Ry & Electric.	117	117	117
85	Gray & Davis	8	7½	7½
105	Greenfield Tat & Die.	17	16½	17
115	Hood Rubber	53½	54	54
61	Intl Cotton Mills pf.	55	54	54½
200	Intl Products	1	%	%
100	Island Oil & Trans.	12	12	12
2,084	J. J. Connor	21½	19½	21½
22	Libby	10	8½	10
1,261	Loewy's Theatre	10	8½	10
747	Mass Gas	81	80½	80½
100	Do pf	68½	68	68
10	Mergenthaler Linotype	160	155	159
275	Metropolitan Waterworks	2	2	2
200	Mexican Tel & Tel.	2½	2	2½
100	Do pf	3	3	3
72	Mississippi River Power.	21	19½	19½
100	Do pf	80	80	80
205	National Leather	3½	3	3½
425	New England Oil.	3½	3	3½

100 Punta Alegre Sugar	55 3/4	55 3/4	55 1/4
50 Reece Buttonhole Mach.	15 3/4	15 3/4	15 1/4
55 Reece Folding Mach.	15 3/4	15 3/4	15 1/4
357 Swift & Co.	102	101 1/4	101 1/4
82 Swift Intl	10	18 1/4	18 1/4
100 Southern States Oil.	14 5/8	14 1/4	14 5/8
87 Torrington	45	44 1/4	45
37 United Drug 1st pf.	47 1/2	47 1/4	47 1/4
68 United Fruit	170	168	169
2,080 United Shoe Mach.	36	35 1/4	35 3/4
507 Do pf	26 1/4	25 1/4	25 1/4
11,700 Ventura Oil	25 1/4	25 1/4	25 1/4
2,340 Waldford System	16 1/4	16	16 1/4
20 Waltham Watch 6% pf.	17 1/4	17 1/4	17 1/4
100 Do 7% pf.	68	68	68
5,300 Walworth Mfg	17 1/4	15 1/4	17 1/4
352 Warren Bros	30	29 1/4	29 1/4
<b>BONDS.</b>			
\$7,000 Atl G & W I 5s.	46 1/4	45 1/4	46
2,000 Chi J & U 4 1/2s.	92	91 1/4	92
2,000 East Mass Ry 5s.	71	70	70
4,000 Hood Rubber Trs.	101	101	101
1,000 Mass Gas 4 1/2s, 1931.	91 1/4	91 1/4	91 1/4
130 Mass Do 1929	91 1/4	91 1/4	91 1/4
10,000 Miss River Valley	90 3/4	90 3/4	90 3/4
32,000 New Eng Tel & Tel 5s	98 1/4	97 3/4	98 1/4
9,000 Swift & Co 5s	96 1/4	96 1/4	96 1/4
5,000 Warren Bros 7 1/2s	105	105	105
17,000 West Tel 5s.	95 3/4	95	95
<b>Montreal</b>			
<b>STOCKS.</b>			
1,545 Abitibi	65	62	64 1/4
25 Atlantic Sugar	16 1/4	16 1/4	16 1/4
130 Asbeston	45 1/4	44	45 1/4
123 Bell Telephone	124 1/4	124	124
537 Brazilian Trac	43	41 1/4	42 1/4
1,090 Brompton P	42	40 1/4	40 1/4
227 British Emp Steel.	61 1/4	59	61
2,128 Do 2d pf.	19 1/4	17	18
181 Can Cement	84 1/4	84 1/4	84 1/4
175 Can Car pf.	70	70	70
237 Canada Coal & Oil pf.	88	88	88
165 Can Steamship	13	13	13
710 Do pf	52	48 1/4	49 1/4

100 Dom Glass	92½	92½	92½
55 General Electric	102	102	102
240 International	92½	92½	92½
1,378 Montreal Power	130	12½	12¾
1,305 National Brew	54	53½	53½
105 Penmans	150	145	150
40 Quebec Ry	16	16	16
213 Quebec Power	68	67½	68
50 Shawinigan	118	118	118
530 Spanish River	90½	88½	90
451 Do pf	101½	100½	100½
281 St Lawrence	104	102½	104
428 Steel of Canada	63	62½	63
75 Do pf	67½	67½	67½
765 Toronto Ry	89½	81½	89½
160 Weyagamack	40	38	38
25 Wabasso Cotton	70	70	70
BONDS.			
Mon Tram deb.	79½	79½	79½
Victory 1924	100.68	100.30	100.08
Victory 1933	105.55	105.50	105.55
Victory 1934	102.25	102.10	102.10
Victory 1937	107.70	107.50	107.70
Weyagamack	78	78	78
Dom War Loan, '23	100.50	100.50	100.50
Dom War Loan, '25	100.25	100.25	100.25
Dom War Loan, '31	101.50	101.50	101.50
<b>Washington.</b>			
STOCKS.			
Sales.	High.	Low.	Last
49 Capital Trac	100½	96½	101½
40 Lanston Monotype	74	73½	74
16 Mergenthaler Lino	158½	156½	158½
33 Wash Gas Light	50	49½	49½
83 Wash Ry & Elec pf	70½	70½	70½
20 Do com	66½	65½	65½
BONDS.			
\$6,000 Cap Trac	94	94	94
5,000 City & Sub 5s	80	80	80
2,500 Port St Gs 1933	102	101½	101½
4,000 Do deb 6s	100	99½	100
2,000 Do com 5s	97	96	96
4,500 Do ref 7s	107½	107	107½
8,000 Wash Gas 6s	101	100½	100½
Other Markets on Page 402.			



# Income From Farm Products



RECENTLY published estimates which place the returns to the agricultural producers of the United States this year at as much as \$1,000,000,000 more than in 1922 have brought a flood of objections from farm organization leaders and agricultural economists. The estimates of greater farm incomes have been based largely upon the increased prices for corn, cotton and tobacco. Much has been made of the fact that wheat accounts for only 6 per cent. of the total annual value of farm products, and the argument has been advanced that the rise in the price of corn will more than offset the loss due to the lower price of wheat. The research department of the American Farm Bureau Federation replies to this statement as follows:

"Such a computation would indicate that corn would bring more than \$600,000,000 more than last year. This assumes that the entire corn crop is sold as corn. Forty per cent. of the corn crop is sold as pork; about 15 per cent. as beef, and only 20 per cent. as corn.

"Corn in all forms will yield the farmer practically the same income this year as last, with pork and beef price trends taken into consideration."

The research department of the Farm Bureau Federation has conducted studies of sales from farms in practically every agricultural State in the Union, in the attempt to arrive at the gross cash income from sales of all products. The conclusion from these studies is that the \$1,000,000,000 increase estimated this year will not be borne out.

"Cash income is more significant than the hypothetical value of crops, which is the basis of the billion dollar figure," the organization declares. "The estimated billion dollar increase in income was based on the July forecasts for twelve crops, and on prices as of July 1. This method of computation does not give a true income figure for two reasons. The first is that about one-half the crops produced never leave the farm and so do not figure directly in income; the second is that July crop prices are usually about the highest of the year.

"Farmers' income cannot be determined from crop values. It can only be arrived at by totaling sales as nearly as they can be estimated for particular products. The grand total of farm sales for 1923-24 will total \$8,710,000,000 as compared with \$8,479,000,000 for 1922-23. Our estimates of sales for the past four years, based on the volume of

marketing and farm prices of thirty-eight commodities and groups of commodities, together with prospective sales in 1923-24, based on sixteen leading products, including selected crops, live stock and animal products, indicates an increase of \$200,000,000 in the farmers' total income."

In connection with the estimate of the Farm Bureau Federation an interesting statement has just been issued by the statistical department of the American Wheat Growers, Associated, which is the national sales agency for nine State wheat growers' associations. The co-operative marketing organization used figures on farm production from the Department of Agriculture, and Bureau of Census and Department of Commerce estimates of the total value added by manufactures to raw materials. It finds that during a number of years the total value of the two classes of production remain practically equal, as shown by the following table:

Year	Farm value of all products	Value added by manufacturers
1899	\$4,717,000,000	\$4,831,000,000
1904	6,122,000,000	6,293,000,000
1909	8,558,000,000	8,529,000,000
1914	9,895,000,000	9,878,000,000
1919	24,982,000,000	25,500,000,000

"It is not necessary here to inquire into an explanation of the causes of this relationship," said George C. Jewett, general manager of the American Wheat Growers, Associated, in discussing the tabulation. "The fact is that these figures tie together farm products with manufactured products—the producer in the country with the manufacturer. There is an exchange of two quantities of commodities of equal total value. It matters very little to either group whether the commodities exchange for ten billions or twenty billions of dollars. The point of interest is, how does the amount in one group compare with the amount in the other when the exchange is made?"

"If the total value of farm products for any reason drops below a parity with the value added by manufacture, then we must assume that the manufactured articles will decrease in price, or their production must be curtailed. That is apparently the situation faced by the nation today; a situation which cannot be cleared away by attempts to minimize the importance to national prosperity of wheat, or corn, or any other farm commodity."

## Dividends Declared and Awaiting Payment

STEAM RAILROADS.					Company.					Company.					Company.					Company.							
Rate.	Pay-able.	Books.	Rate.	Pay-able.	Books.	Rate.	Pay-able.	Books.	Rate.	Pay-able.	Books.	Rate.	Pay-able.	Books.	Rate.	Pay-able.	Books.	Rate.	Pay-able.	Books.	Rate.	Pay-able.	Books.	Rate.	Pay-able.	Books.	
Ach. Top. & S. F.	1 1/2	Q Dec. 1	*Oct. 26	Cleve. Elec. Ill.	1 1/2	Q Oct. 15	*Oct. 1	Corn Products	1 1/2	Q Oct. 20	Oct. 5	Superior Steel 1st pf.	2	Q Nov. 15	Nov. 1	Do 2d pf.	2	Q Nov. 15	Nov. 1	Tecapa Con. Mining	1 1/2	Q Oct. 28	Oct. 8	U. S. Finishing	1	Q Oct. 15	Sep. 27
Baltimore & Ohio	1 1/2	Q Dec. 1	*Oct. 13	Do 6th pf.	1 1/2	Q Nov. 1	*Oct. 25	Do pf.	1 1/2	Q Oct. 15	Oct. 5	U. S. S. R. & Min. pf.	87 1/2	Q Oct. 15	Oct. 8	U. S. Radiator pf.	1 1/2	Q Oct. 15	Sep. 27	U. S. Rubber pf.	2	Q Oct. 31	Oct. 1	U. S. S. R. & Min. pf.	87 1/2	Q Oct. 15	Oct. 8
Do pf.	1 1/2	Q Dec. 1	*Oct. 6	Commonwealth Edison	2	Q Nov. 1	*Oct. 13	Cudahy Packing 7th pf.	3 1/2	S Nov. 1	Oct. 20	U. S. S. R. & Min. pf.	87 1/2	Q Oct. 15	Oct. 8	U. S. S. R. & Min. pf.	87 1/2	Q Oct. 15	Oct. 8	U. S. S. R. & Min. pf.	87 1/2	Q Oct. 15	Oct. 8	U. S. S. R. & Min. pf.	87 1/2	Q Oct. 15	Oct. 8
Del. Lack. & West.	1 1/2	Q Oct. 20	*Oct. 6	Detroit United Ry.	1 1/2	Q Dec. 1	Nov. 1	Do 6th pf.	3	S Nov. 1	Oct. 20	U. S. S. R. & Min. pf.	87 1/2	Q Oct. 15	Oct. 8	U. S. S. R. & Min. pf.	87 1/2	Q Oct. 15	Oct. 8	U. S. S. R. & Min. pf.	87 1/2	Q Oct. 15	Oct. 8	U. S. S. R. & Min. pf.	87 1/2	Q Oct. 15	Oct. 8
Do pf.	1 1/2	Q Oct. 20	*Oct. 6	East. Bay Water pf. A.	1 1/2	Q Oct. 15	Sep. 30	Do 6th pf.	3	S Nov. 1	Oct. 20	U. S. S. R. & Min. pf.	87 1/2	Q Oct. 15	Oct. 8	U. S. S. R. & Min. pf.	87 1/2	Q Oct. 15	Oct. 8	U. S. S. R. & Min. pf.	87 1/2	Q Oct. 15	Oct. 8	U. S. S. R. & Min. pf.	87 1/2	Q Oct. 15	Oct. 8
Ga. R. R. & Banking	3	Q Oct. 15	Oct. 1	Do pf. B.	1 1/2	Q Oct. 15	Sep. 30	Do 6th pf.	3	S Nov. 1	Oct. 20	U. S. S. R. & Min. pf.	87 1/2	Q Oct. 15	Oct. 8	U. S. S. R. & Min. pf.	87 1/2	Q Oct. 15	Oct. 8	U. S. S. R. & Min. pf.	87 1/2	Q Oct. 15	Oct. 8	U. S. S. R. & Min. pf.	87 1/2	Q Oct. 15	Oct. 8
Hudson Co.	30c	— Nov. 1	Oct. 20	Ed. El. Ill. of Boston	3	Q Nov. 1	Oct. 15	Do 6th pf.	3	S Nov. 1	Oct. 20	U. S. S. R. & Min. pf.	87 1/2	Q Oct. 15	Oct. 8	U. S. S. R. & Min. pf.	87 1/2	Q Oct. 15	Oct. 8	U. S. S. R. & Min. pf.	87 1/2	Q Oct. 15	Oct. 8	U. S. S. R. & Min. pf.	87 1/2	Q Oct. 15	Oct. 8
Medfordville, C. L. & Line	2	— Oct. 1	*Sep. 15	Elec. Utilitiens pf.	1 1/2	Q Oct. 15	Oct. 6	Do 6th pf.	3	S Nov. 1	Oct. 20	U. S. S. R. & Min. pf.	87 1/2	Q Oct. 15	Oct. 8	U. S. S. R. & Min. pf.	87 1/2	Q Oct. 15	Oct. 8	U. S. S. R. & Min. pf.	87 1/2	Q Oct. 15	Oct. 8	U. S. S. R. & Min. pf.	87 1/2	Q Oct. 15	Oct. 8
Morris & Essex Ext.	2	S Nov. 1	Oct. 24	Ill. Nor. Utilities pf.	1 1/2	Q Oct. 15	Oct. 6	Do 6th pf.	3	S Nov. 1	Oct. 20	U. S. S. R. & Min. pf.	87 1/2	Q Oct. 15	Oct. 8	U. S. S. R. & Min. pf.	87 1/2	Q Oct. 15	Oct. 8	U. S. S. R. & Min. pf.	87 1/2	Q Oct. 15	Oct. 8	U. S. S. R. & Min. pf.	87 1/2	Q Oct. 15	Oct. 8
New London & Nor.	2 1/2	— Oct. 2	Sep. 15	Kentucky Utilities pf.	1 1/2	Q Oct. 15	Sep. 30	Do 6th pf.	3	S Nov. 1	Oct. 20	U. S. S. R. & Min. pf.	87 1/2	Q Oct. 15	Oct. 8	U. S. S. R. & Min. pf.	87 1/2	Q Oct. 15	Oct. 8	U. S. S. R. & Min. pf.	87 1/2	Q Oct. 15	Oct. 8	U. S. S. R. & Min. pf.	87 1/2	Q Oct. 15	Oct. 8
Norfolk & W. adj. pf.	1	Q Nov. 19	Oct. 31	Louis. G. & E. of Ky. pf.	1 1/2	Q Oct. 15	*Oct. 1	Do 6th pf.	3	S Nov. 1	Oct. 20	U. S. S. R. & Min. pf.	87 1/2	Q Oct. 15	Oct. 8	U. S. S. R. & Min. pf.	87 1/2	Q Oct. 15	Oct. 8	U. S. S. R. & Min. pf.	87 1/2	Q Oct. 15	Oct. 8	U. S. S. R. & Min. pf.	87 1/2	Q Oct. 15	Oct. 8
Nor. & Worcester pf.	2	Q Oct. 1	Sep. 15	Manchester T. L. & P.	2	Q Oct. 15	*Oct. 1	Do 6th pf.	3	S Nov. 1	Oct. 20	U. S. S. R. & Min. pf.	87 1/2	Q Oct. 15	Oct. 8	U. S. S. R. & Min. pf.	87 1/2	Q Oct. 15	Oct. 8	U. S. S. R. & Min. pf.	87 1/2	Q Oct. 15	Oct. 8	U. S. S. R. & Min. pf.	87 1/2	Q Oct. 15	Oct. 8
Passaic & Del. Ext.	2	S Nov. 1	Oct. 24	Massachusetts Gas.	1 1/2	Q Oct. 20	*Sep. 29	Do 6th pf.	3	S Nov. 1	Oct. 20	U. S. S. R. & Min. pf.	87 1/2	Q Oct. 15	Oct. 8	U. S. S. R. & Min. pf.	87 1/2	Q Oct. 15	Oct. 8	U. S. S. R. & Min. pf.	87 1/2	Q Oct. 15	Oct. 8	U. S. S. R. & Min. pf.	87 1/2	Q Oct. 15	Oct. 8
Pitts. & W. Va. pf.	2	Q Nov. 30	Nov. 1	Mil. El. Ry. & L. pf.	1 1/2	Q Oct. 31	*Oct. 20	Do 6th pf.	3	S Nov. 1	Oct. 20	U. S. S. R. & Min. pf.	87 1/2	Q Oct. 15	Oct. 8	U. S. S. R. & Min. pf.	87 1/2	Q Oct. 15	Oct. 8	U. S. S. R. & Min. pf.	87 1/2	Q Oct. 15	Oct. 8	U. S. S. R. & Min. pf.	87 1/2	Q Oct. 15	Oct. 8
Do pf.	1 1/2	Q Feb. 29	Feb. 1	Mo. Gas & El. Service	1 1/2	Q Oct. 31	*Oct. 20	Do 6th pf.	3	S Nov. 1	Oct. 20	U. S. S. R. & Min. pf.	87 1/2	Q Oct. 15	Oct. 8	U. S. S. R. & Min. pf.	87 1/2	Q Oct. 15	Oct. 8	U. S. S. R. & Min. pf.	87 1/2	Q Oct. 15	Oct. 8	U. S. S. R. & Min. pf.	87 1/2	Q Oct. 15	Oct. 8
Syracuse, Bing. & N.Y.	3	— Nov. 1	*Oct. 24	prior lien	1 1/2	Q Oct. 15	Sep. 29	Do 6th pf.	3	S Nov. 1	Oct. 20	U. S. S. R. & Min. pf.	87 1/2	Q Oct. 15	Oct. 8	U. S. S. R. & Min. pf.	87 1/2	Q Oct. 15	Oct. 8	U. S. S. R. & Min. pf.	87 1/2	Q Oct. 15	Oct. 8	U. S. S. R. & Min. pf.	87 1/2	Q Oct. 15	Oct. 8
Utica, Chenango & S. V.	3	S Nov. 1	*Oct. 13	New-Cat. El. Corp. pf.	1 1/2	Q Nov. 1	*Sep. 30	Do 6th pf.	3	S Nov. 1	Oct. 20	U. S. S. R. & Min. pf.	87 1/2	Q Oct. 15	Oct. 8	U. S. S. R. & Min. pf.	87 1/2	Q Oct. 15	Oct. 8	U. S. S. R. & Min. pf.	87 1/2	Q Oct. 15	Oct. 8	U. S. S. R. & Min. pf.	87 1/2	Q Oct. 15	Oct. 8
Vermont & Mass.	3	— Oct. 8	—	Newport N. & Hamp.	1 1/2	Q Nov. 1	*Sep. 30	Do 6th pf.	3	S Nov. 1	Oct. 20	U. S. S. R. & Min. pf.	87 1/2	Q Oct. 15	Oct. 8	U. S. S. R. & Min. pf.	87 1/2	Q Oct. 15	Oct. 8	U. S. S. R. & Min. pf.	87 1/2	Q Oct. 15	Oct. 8	U. S. S. R. & Min. pf.	87 1/2	Q Oct. 15	Oct. 8
Do pf.	1 1/2	Q Oct. 8	—	Ry. G. & E.	1 1/2	Q Nov. 1	Sep. 29	Do 6th pf.	3	S Nov. 1	Oct. 20	U. S. S. R. & Min. pf.	87 1/2	Q Oct. 15	Oct. 8	U. S. S. R. & Min. pf.	87 1/2	Q Oct. 15	Oct. 8	U. S. S. R. & Min. pf.	87 1/2	Q Oct. 15	Oct. 8	U. S. S. R. & Min. pf.	87 1/2	Q Oct. 15	Oct. 8
Do pf.	1 1/2	Q Oct. 8	—	Northern States Power.	2	Q Nov. 1	Sep. 29	Do 6th pf.	3	S Nov. 1	Oct. 20	U. S. S. R. & Min. pf.	87 1/2	Q Oct. 15	Oct. 8	U. S. S. R. & Min. pf.	87 1/2	Q Oct. 15	Oct. 8	U. S. S. R. & Min. pf.	87 1/2	Q Oct. 15	Oct. 8	U. S. S. R. & Min. pf.	87 1/2	Q Oct. 15	Oct. 8
Do pf.	1 1/2	Q Oct. 8	—	Do pf.	1 1/2	Q Oct. 20	Sep. 29	Do 6th pf.	3	S Nov. 1	Oct. 20	U. S. S. R. & Min. pf.	87 1/2	Q Oct. 15	Oct. 8	U. S. S. R. & Min. pf.	87 1/2	Q Oct. 15	Oct. 8	U. S. S. R. & Min. pf.	87 1/2	Q Oct. 15	Oct. 8	U. S. S. R. & Min. pf.	87 1/2	Q Oct. 15	Oct. 8
Do pf.	1 1/2	Q Oct. 8	—	Pittsburgh Utilities	1 1/2	Q Nov. 1	Sep. 29	Do 6th pf.	3	S Nov. 1	Oct. 20	U. S. S. R. & Min. pf.	87 1/2	Q Oct. 15	Oct. 8	U. S. S. R. & Min. pf.	87 1/2	Q Oct. 15	Oct. 8	U. S. S. R. & Min. pf.	87 1/2	Q Oct. 15	Oct. 8	U. S. S. R. & Min. pf.	87 1/2	Q Oct. 15	Oct. 8
Do pf.	1 1/2	Q Oct. 8	—	Do pf.	1 1/2	Q Nov. 1	Sep. 29	Do 6th pf.	3	S Nov. 1	Oct. 20	U. S. S. R. & Min. pf.	87 1/2	Q Oct. 15	Oct. 8	U. S. S. R. & Min. pf.	87 1/2	Q Oct. 15	Oct. 8	U. S. S. R. & Min. pf.	87 1/2	Q Oct. 15	Oct. 8	U. S. S. R. & Min. pf.	87 1/2	Q Oct. 15	Oct. 8
Do pf.	1 1/2	Q Oct. 8	—	Do pf.	1 1/2	Q Nov. 1	Sep. 29	Do 6th pf.	3	S Nov. 1	Oct. 20	U. S. S. R. & Min. pf.	87 1/2	Q Oct. 15	Oct. 8	U. S. S. R. & Min. pf.	87 1/2	Q Oct. 15	Oct. 8	U. S. S. R. & Min. pf.	87 1/2	Q Oct. 15	Oct. 8	U. S. S. R. & Min. pf.	87 1/2	Q Oct. 15	Oct. 8
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# Mexico's Lesson for Germany

Continued from Page 476

non-existent, so far as the performance of any usual banking functions was concerned. There were no financial houses of any active strength, and no financial leadership in or out of the Government service.

The writer was called in conference with the then Minister of Hacienda, who was completely without plan in the emergency. The suggestion was made that now that work was being re-established in the country, and export relations again possible, there were now many companies in the country, mining and otherwise, who were exporters of products for which they were paid abroad in gold or its equivalent. All of these companies had native payrolls and other expenses to meet within the country, which represented a considerable proportion of the gross value of their exports.

Why not make it obligatory upon such exporters, as a condition for permitting export, that they should bring back into the country within a feasible period of thirty to sixty days, an amount of actual gold coin or gold bullion, equivalent to a definite percentage of the value of the export—such gold to be turned over by the exporter to the National Mint in Mexico City for coinage at cost, and all such coins to be returned to the exporter for use by him in his domestic payments?

The suggestion was adopted in principle, but a little calculation showed it to be unnecessary to include under its provision any producers except those mining companies which produced silver or gold. All gold bars produced in the country were requisitioned by the Government, coined and immediately returned in full equivalent to the producers. Silver was allowed to be exported only in exchange for a fixed percentage of its value (together with any combined gold), which was brought back in gold bullion or gold coin. The same method was applied to other exports containing silver or gold in unrefined form.

The scheme worked admirably, though it took a little time for the new sources of gold coin thus opened, to supply the amount requisite for the country's business. During this time, considerable premiums had to be paid by mining companies and others for the coin necessary for their larger cash requirements; it involved the labor of gathering it up from a great many sources. Mexican currency actually commanded a premium at times over United States currency or exchange, of 25 per cent., or more; this as a transition from a condition in which the Mexican paper peso had been practically worthless.

It so happened that just at the time the Mexican law was promulgated, demanding the bringing into the country of gold against exports, the United States, as a war measure, placed an embargo on any shipments of gold out of that country except under most rigid Government control. As there was no other country which was not similarly hoarding such gold as it had, an insuperable obstacle seemed to have been raised against carrying out the Mexican rehabilitation scheme. The Federal Reserve Board in Washington, however, granted a hearing to certain of us who were familiar with the Mexican situation, and as a result of the conference, the embargo was lifted to a degree sufficient to enable compliance with the Mexican requirement.

Several things about the change from paper to gold were noteworthy. First, the gold which today constitutes Mexico's currency was neither sold to the Government nor loaned to it. Nor was it in any way made into currency on the basis of the Government's responsibility. The latter's only intervention was that of stamping the bullion into pieces of uniform weight and fineness, and giving it coin form so that it might readily pass from hand to hand. Any agency within the country in which people had had sufficient confidence to believe that it was not lying as to the weight and fineness of the gold tokens turned out by it would have served equally well for the minting process. The Government's stability or good faith had very little to do with the case.

The inquiry suggests itself—"Mexico went from practically nothing to an adequate supply of really valuable gold currency in a relatively short time. At whose cost was this change brought about?"

Obviously, it was not at the Government's expense, beyond the merely mechanical operation of coinage. Equally, it cost the importer nothing beyond the transportation and insurance of the gold involved. It actually made him profit, indirectly, since the more rapidly the gold could be brought in the more quickly he was free from the expense of gathering up a sufficient amount of coin for his weekly payments. The bullion was turned over by him to the mint, was returned to him integrally after coinage and passed out at its full gold value. Owing to the scarcity, while such scarcity existed, he could actually command a premium on his minted coins. It cost the people nothing in taxes or increased burden. They gave their labor, as usual, at their regular tasks, receiving therefor valuable gold instead of a declining or worthless paper.

What application—if any—can be made to Germany?

Germany *must* be enabled to live. A stable currency is one of the most essential elements to industrial life. A currency intrinsically worth its face value—at least till confidence and routine in financial matters are established—has its obvious advantages. Under existing conditions it is perhaps the only means for real stabilization.

Germany's circulation per capita before the war was of course far in excess of that of Mexico. The amount of gold necessary for its daily needs would be correspondingly greater. On the other hand, Germany has not been drained of her gold to any degree comparable with Mexico, in the period just preceding the revolt of the workingman which has been described. Her banks still exist; there are certain gold reserves still in existence; there is a degree of familiarity with the uses of commercial paper vastly greater than in the case of Mexico, with corresponding relief to the burden of business interchange; and it is by no means necessary that the gold should exist in an amount per capita equal to the circulating medium in use before the war; it can circulate faster, as it did in Mexico.

Germany is predominantly a manufacturing nation, whose raw materials must be brought from outside and paid for with the goods manufactured therefrom, together with ocean transportation and other services. Germany's exports, plus services rendered, must not only equal her imports plus services received but surpass them in value to the extent of huge reparations payments. In so far as her imports are raw materials they cannot be curtailed without seriously affecting her capacity to produce. If gold be added to her imports, exports would have to increase to the same amount, if the balance is to be maintained.

In Mexico's case the requisite gold was supplied in a very brief period by importation based on 25 per cent. of the value of one export—silver—plus the retention of all gold produced in the country itself. Germany produces no gold of consequence, but the value of its exports plus carrying service is enormous in comparison with Mexico's trade. Her existing stock of gold, her commercial organization, all are more favorable. And it would seem no difficult assumption that with a stabilization of a chaotic currency situation such as Mexico experienced Germany's capacity to produce would be increased far more than that necessary to maintain the balance just referred to.

If any of the recent proposals under which Germany's creditors are to receive mortgages or stock in German industries becomes effective, then to that extent her creditors will become directly concerned in the best means to make those industries live. German industrialists are known to have enormous sums on deposit in this country, from which gold shipments are possible; some means of rendering these available may be found. Sooner or later the solution must be found. The Mexican parallel, so far as it goes, is merely set up for the thought it may engender.

## Wisconsin's Dairy Marketing Experiment

Continued from Page 471

has devoted many years to the study of co-operative marketing, expresses the situation aptly:

"Marketing has been carried on for many years. It has been done by institutions of great and of small size. It is noteworthy that the farmers of Wisconsin, and most any other sections as well, are greatly dissatisfied with the results of existing marketing machines. In all the places where the farmers have constructively improved marketing, as for example the Danes in butter and bacon, the Siberians with butter, the New Zealanders with cheese and butter, the New England and some Wisconsin farmers with cranberries, the Californians with all sorts of farm produce, Florida farmers with citrus fruits, British Columbia farmers with milk and apples, Oregonians with cheese and apples, Washingtonians with fruit,—the one outstanding fact is that they have first organized co-operative commodity marketing companies. They have literally changed from the private marketing system to the co-operative system."

Bankers' associations can perform a real service to themselves and to their farmer constituents if they give every possible help and encouragement to the organization of these co-operative marketing companies, provided they are being organized along sound business principles. Just as the Californians found that it was better to have one company for selling citrus fruits, and another one for raisins, so will Wisconsin dairymen find that it is better to have one company for selling cheese and another one for selling butter.



# Foreign Securities in American Markets - Uruguay

Continued from Page 475

"major" notes up to three times its paid-up capital, and "minor" notes up to 50 per cent. of its paid-up capital. The bank is obliged to maintain a gold reserve of 40 per cent. against "major" note circulation and other sight deposits. The currency at present, however, is inconvertible paper, in view of the gold embargo which has been in force since the war. The Uruguayan peso is one of the best secured currencies in the world, and particularly in South America. In the war period it was at a premium in practically all money centres throughout the world, and did not decline below its dollar parity until about the middle of 1920 following the post-war reaction. Its present quotation of about 71.12½ cents per peso is undoubtedly below what would prevail were it not for the existence of the gold embargo.

The public funded debt of Uruguay as of December 31, 1922, was as follows:

	(Pesos—\$1.03422)
Internal debt	47,509,387.32
External debt	129,004,004.09
International debt	2,243,000.00

Total funded debt ..... 178,756,391.41

This compares with a debt on the corresponding date of 1920, 1916 and 1914 of 172,202,766, 150,537,064, and 141,144,139 pesos, respectively. As of Dec. 31, 1921, 36.7 per cent. of the external debt was held within the country. No figures are available for 1922. In addition to the ordinary debt, the Government is also obligated by the railway guarantees which, by the terms of the Convention of 1891, amount to 3½ per cent. of the recognized capital of certain railways. This recognized capital amounts to 37,495,462 pesos. The maximum possible amount chargeable to the State's account, therefore, is 1,312,341.16 pesos, but in 1922 it was actually necessary to pay only 706,457 pesos.

Uruguay's debt record has been satisfactory since 1891, although, in common with practically all South American Governments, she suspended the sinking funds on her outstanding bonds with the exception of three issues for the period from 1915 to July 1, 1921, when the sinking funds were resumed. In 1922 payments on the sinking funds in arrears were resumed, in addition to the ordinary sinking fund.

The service on the public debt, including railway guarantees for 1922, was 12,416,051.56 pesos, or 35.9 per cent. of the revenues of 34,529,194 pesos for the fiscal year 1921-22, and 34.5 per cent. of the estimated revenues for the fiscal year 1922-23. The actual debt service for 1922, including railway guarantees, was 12,416,051.56 pesos.

The net debt service apparently is considerably less than this figure in as much as in the fiscal year 1921-22 the State received nearly 4,700,000 pesos from its interest in the National bank, the mortgage and insurance banks, the administration of the Port of Montevideo and the State-owned electrical works and other State-owned property. The profit from these enterprises is apparently sufficient to care for the debt created for their establishment.

Revenues for the eight months ended February amounted to 21,223,029 pesos as compared with the previous peak of the year of 1919-20 of 21,207,813 and 18,237,347 in 1921-22. Customs revenues for the same period were 8,589,655 pesos as compared with 10,221,770 in 1919-20 and 7,391,305 in 1921-22.

The total wealth of Uruguay has been estimated at \$2,670,000,000. Much of this is represented by American packing interests, Armour, Swift and Morris, who control a substantial portion of the chief industry of the country, and these are a stabilizing influence. The depression in the cattle industry which prevails in Uruguay is in no material respect different from that in the domestic packing industry.

The Uruguayan delegates to the Brussels International Financial Conference reported that the "State assets in stock, property, industry, &c., which produced revenue have an actual total value exceeding the amount of the public debt" and that "the estimated value of real property in the country is 1,550,000,000 pesos, which, with a population of 1,500,000 inhabitants, equals 1,030 pesos per head."

Politically, Uruguay is closer perhaps in her political ideals to the United States than any other South American Government, with its Constitution modeled after our Constitution and its Government equally democratic. It is noteworthy that the elections of November, 1922, which chose Jose Serrato as the new President for the four-year term beginning Feb. 28, 1923, returned a conservative administration. This was the first time that the President had been elected by direct vote of the people rather than by election by the Legislature.

In 1918 Uruguay granted a credit of \$20,700,000 to the United States to facilitate the export of hides and grains to this country, and in addition extended credits to Great Britain and France amounting to \$46,539,000. The inherent strength of the Uruguayan Government is indicated by the fact that in 1922 Uruguay extended the credit of 15,000,000 pesos made to France in 1918 to Dec. 17, 1923.

Payments were made on the debt service in 1922 on account of the sinking funds which were suspended in 1915-1921, as well as the ordinary interest and sinking fund payments due in the current year. Uruguay, therefore, not only promptly resumed its debt service following the resumption of more nearly normal conditions after the war, but also strove to make up the deficiency due to the suspensions.

There is nothing in the Uruguayan situation which should arouse any unusual misgivings. Uruguay is at present merely suffering from an industrial depression which is more or less world-wide and which has been particularly acute in South America. Uruguay's attitude toward her debts has been excellent for over thirty years, and the maintenance of her debt record has been valued as highly as in any country in South America in that period. Industrial Uruguay is not in so bad a position as Chile, nor any worse than that in Argentina, except in so far as Argentina has a greater diversity of industrial development, which relieves it somewhat from the present severity of the cattle crisis.

## Transactions on Out-of-Town Markets---Continued

### Chicago.

Sales.	High.	Low.	Last.
145 Am Pub Service pf.	89½	89½	89½
20 Am Shipbuilding	67	66	67
84 Am Tel & Tel.	123½	123½	123½
557 Armour pf., Delaware	89	88½	88½
1,043 Do pf., Illinois	80	79½	79½
129 Armour Leather	7½	7½	7½
30 Do pf.	80	80	80
10 Beaverboard B.	1½	1½	1½
148 Baessle Alemitte	32	31½	31½
22,195 Boone (D) W Mills	22½	22½	22½
745 Borg & Beck	27	26½	27
110 Bridgeport Machine	10½	10½	10½
45 Bunte Bros.	8½	8½	8½
190 Cent Ill Pub Ser pf.	85½	85	85
75 Do, no par.	85½	85	85
240 Chi City & Connect. pf.	4½	4½	4½
2,300 Chi Elev Ry pf.	4½	4½	4½
373 Chi Ry. Series 2.	1½	1½	1½
1,085 Chi Motor Coach	16	15½	15½
385 Do pf.	165	165	165
1,131 Commonwealth Edison	127½	126½	127½
2,985 Continental Motors	6½	6½	6½
10 Consumers pf.	67	67	67
285 Crane pf.	109	106½	107½
180 Cudahy Packing	50	50	50
70 Deere & Co pf.	63	62	63
28 Derby Oil pf.	64	64	64
40 Diamond Match	111	111	111
373 Eaton Axle & Spring	20½	20½	20½
446 Edly Paper	34	33	33½
185 Fair (The) pf.	102	101½	101½
1,905 Gill Mfg.	18	16½	18
40 Gossard (H. W.)	28	28	28
220 Gt Lakes Dock & Dredge	81	78½	78½
490 Godeaux Sugar	10	8½	10
1,131 Hart Schaff & Marx	118	118	118
375 Hays Wheel	34½	34	34½
2,970 Hupp Motor	17	17	17½
1,375 Hydrex Corp.	17½	16	16½
489 Hurley Machine	50	47	49
75 Illinois Brick	79½	79	79½
10 Ill Nor Ut pf.	85	85	85
410 Indep Pneu Tool	82½	82	83
710 Inland Steel	37½	36	37
1,785 International Lamp	11½	10	10½
150 Kuppenheimer (B)	27	27	27½
10 Do pf.	88	88	88
1,437 Libby, McNeill & Libby	7½	6½	7
1,255 McCord Radiator A.	34½	32½	34½
120 McQuay Norris	20	19½	20
1,027 Midwest Utilities	46	44½	46
316 Do pf.	97	96½	97
142 Do pf.	83	82½	83
10,550 Montgomery Ward	23	21	22½
400 Do pf. A.	103	102	102
105 Do pf.	110	108	109½
30 Murray (J. W.) Mfg.	19½	19½	19½
325 National Leather	3½	3½	3½

Sales.	High.	Low.	Last.
10 People's Gas Lt & Coke	90½	90½	90½
484 Phillipsborn	2	2	2½
10 Do pf.	64	64	64
760 Pick (Albert) Co.	18½	18½	18½
151 Do rights	8½	8½	8½
129 Do pf.	90½	90½	90½
36 Do pf., no par.	90½	90½	90½
50 Quaker Oats	220	220	220
60 Do pf.	98	98½	98½
231 Rec Motor	16	16	16½
929 Standard Gas & Elec.	28½	28	28
1,200 Do pf.	49½	48½	48½
37,310 Stewart-Warner Speed	83½	76	81
1,089 Swift & Co.	102	101	101½
2,225 Swift International	19½	18½	18½
2,680 Thompson (J. R.)	50	48	50
4,390 Union Carbide & Carbon	54½	53½	53½
440 Union Iron Works	6½	6	6½
83 United Lt & Ry.	140	136½	140
60 Do pf.	77	75	77
329 Do 6½ pf.	77	75	77
150 U S Gypsum	75	74½	74½
2,435 Vesta Battery	31½	28½	30½
9,659 Wahl Co.	21	21	21
1,215 Western Knit Mills	1½	1	1
415 Wolff Mfg.	7½	7	7
1,530 Wrigley	115	114	115
1,200 Yellow Mfg B.	299½	296	299
30,490 Yellow Taxi	118	113½	116½

Sales.	High.	Low.	Last.
11,000 Armour of Del 5½s	89½	89½	89½
10,000 Chicago City Ry 5s	74	73½	73½
31,000 Chi C & Conn 5s	52	51	51½
3,000 Chicago Railway 5s	73½	73½	73½
1,000 Do Series B 5s	49	49	49
3,000 Com Edison 5s	90½	90½	90½

### Philadelphia.

Sales.	High.	Low.	Last.
35 Alliance Insurance	31½	31	31½
4,421 American Elec Power	29½	24	25
370 Do pf.	76	74	76
40 Am Milling	9	9	9
49 Am Gas & Electric	75	74	74½
48,063 American Stores	32	29½	30
1,065 Brill, J. G.	80	72	78
25 Buff & Suss pf.	49	49	49
80 Cambria Iron	40	40	40
2,053 Congleum Co.	130	120	128
30 Erie Lighting pf.	24½	24½	24½
70 East Shore Gas & Elec pf.	24	24	24
35 Elenor (Ctto)	63	63	66
169 General Refractories	50½	50	50
262 Insurance Co of N A.	47½	45½	46
355 Keystone Telephone	6½	6½	6½
20 Keystone Tel pf.	27	27	27
3,510 Lake Superior Corp.	4½	3	3½

Sales.	High.	Low.	Last.
328 Lehigh Navigation	67½	67½	67½
400 Lit Brothers	20½	20½	20½
25 Minehill & Schuyt Haven 49½	40½	40½	40½
15 North Penna	80	80	80
65 Pa. Cent L & P pf.	39	39	39
985 Pa. Salt	88½	84	87½
8,119 Phila Elec	31½	30	30½
472 Do pf.	31½	30½	31½
410 Phila Insulated Wire	42	42	42
1,384 Phila Rapid Transit	35½	34½	34½
325 Phila Traction	60	59½	60
20 Phila & Western Ry	9	9	9
20 Do pf.	34	34	34
30 Scott Paper pf.	94	94	94
285 Union Traction	39½	39	39
2,069 Union Gas & Imp.	54	53½	53½
62 Do pf.	55½	55½	55½
2,116 West Jersey & Seashore	44	40	43½

Sales.	High.	Low.	Last.
\$1,000 Am Gas & Elec 5s	88	88	88
1,000 Clearfield & J 6s	101½	101½	101½
3,000 Con Traction N J 5s	70½	70½	70½
18,000 Elch & Pen 4s, cfs.	64	63½	63½
4,000 Equitable Gas 5s	102½	102½	102½
2,000 Keystone Telephone 5s	75½	75½	75½
50,000 Phila Electric 1st 5s	99½	98½	98½
11,000 Do 5½s	101	100½	100½
24,000 Do 6s	103½	103½	103½
10,000 United Rys Invest 5s	93	92½	92½

### Baltimore.

Sales.	High.	Low.	Last.
10 Am Wholesale pf.	93	93	93
301 Arundel Corp	43½	42½	43½
11 Do pf.	100	100	100
105 Balt Trust	157½	155	155
19 Che & Pot Tel	108½	108½	108½
225 Citizens Nat Bank	45	45	45
30 Coml Credit	72	72	72
96 Do pf.	25	25	25
131 Do pf. B.	26½	26	26½
122 Con Gas E L & P	109½	108½	108½
37 Do 7½ pf.	105	104½	104½
30 Do 8½ pf.	114½	114½	114½
128 Constl Coal	86½	85	86
120 Eastern Rolling Mill pf.	86	85	86
31 Fidelity & Deposit	80½	79	80½
13 Finance Co of Am.	42½	42½	42½
75 Finance Service pf.	8½	8½	8½
40 Ga Southern & Fla 2d pf 25	25	25	25
15 Houston Oil pf.	85	85	85
10 Manufacturers' Finance	51	51	51
13 Marine Nat Bank	40½	40½	40½
51 Maryland Casualty	82	82	82
487 Mer & M Nat Bank	22½	22½	22½
15 Met & M Transp	106½	106½	106½

### Pittsburgh.

Sales.	High.	Low.	Last.
110 Am Vitrified Products	10	10	10
10 Am Window Glass Mach.	83	83	83
120 Do pf.	90	90	90
5,110 Arkansas Nat Gas	5½	4½	4½
300 Carnegie Lead & Zinc	2	2	2½
50 Consol Ice pf.	19	18	19
50 Independent Brewing	3½	3½	3½
49 Do pf.	8½	8½	8½
40 Lone Star Gas	24½	24½	24½
382 Mfrs Light & Heat	53	52	53
150 Nat Fireproofing	7½	7½	7½
225 Union Gas	17½	17½	17½
160 Ohio Fuel Oil	17½	17½	17½
533 Ohio Fuel Supply	32	31½	32
785 Okla Natural Gas	22	21	21½
150 Pittsburgh Coal pf.	99½	97	99½
25,000 Pitts-Mt Shasta	13	13	13
273 Pittsburgh Plate Glass	188	188	188
315 Pitts Oil & Gas	6½	6	6½
80 Standard Sanitary Mfg.	84	83½	83½
645 Salt Creek Consol.	7½	7½	7½
225 Union Gas	28½	28½	28½
200 U S Glass	25½	25½	25½
658 Westinghouse Air Brake	83	82	82
10 Westinghouse E & M	58½	58½	58½

Sales.	High.	Low.	Last.
\$2,000 Independent Brewing 6s	80	80	80



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## Open Security Market—Bonds

Continued from Page 466

## LOCAL PUBLIC UTILITIES

Bid Offered

Atlantic Av. R. R. Co. of Brook-	83	87	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 0813
lyn gen. 5s, 1931.....				
Atlantic Av. R. R. Co. of Brook-	75		Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 0813
lyn Imp. 5s, 1934.....				
Bleeker St. Fulton Ferry	40	55	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 0813
R. R. 4s, 1930.....				
Broadway 7th Av. R. R. Co.	63 1/2	65	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 0813
con. 5s, 1943.....				
B'way Sur. R. R. Co. 1st 5s, '24	63	66	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 0813
Brooklyn Bath & West End				
R. R. 1st 5s, 1933.....	90		Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 0813
Brooklyn City & Newtown R. R.	68	75	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 0813
1st 5s, 1939.....				
Brooklyn City R.R. Co. 1st 5s, '41	86	88	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 0813
Brooklyn Bor. Gas 5s, 1938.....	91		Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 0813
Brooklyn Heights R.R. Co. 5s, '41	90	90	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 0813
Brooklyn Queens Co. & Subur-				
ban 1st 5s, 1941.....	85	90	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 0813
Brooklyn Queens Co. & Subur-				
ban con. 5s, 1941.....	65	70	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 0813
Brooklyn Rap. Tran. Co. 5s, '45	71 1/2	78	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 0813
Brooklyn Rap. Tran. Co. 4s, 2002	60	62	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 0813
Brooklyn Un. Elev. R.R. Co. 5s, '50	79	80	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 0813
Brooklyn Union Gas 5s, 1945.....	95	96 1/2	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 0813
Brooklyn Union Gas 6s, 1947.....	103	104 1/2	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 0813
Brooklyn Union Gas cv. 7s, '32	109	110	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 0813
Brooklyn Union Gas cv. 7s, '29	106	109	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 0813
Cent. Un. Gas Co. (N.Y.) 5s, '27	95 1/2	97	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 0813
Col. & 9th Av. R. R. 5s, 1933.....	8	11	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 0813
Com. W. & Lt. (N. J.) 5 1/2s, '47	89	93	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 0813
Coney Island & Bklyn R.R. 4s, '48	55	60	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 0813
Con. Trac. of N. J. 5s, 1933.....	70 1/2	72 1/2	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 0813
Dry Dock, E. R. & Bat. 5s, '32	70		Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 0813
Edison Elec. Ill. (Bklyn) 4s, '39	88 1/2	90	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 0813
Edison Elec. Ill. (N. Y.) 5s, '35	100	101 1/2	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 0813
Jersey Ry. 5s, 1950.....	50	60	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 0813
Equi. Gas Lt. Co. (N.Y.) 5s, '32	93	95 1/2	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 0813
42d St. Man. & St. Nicholas Av.				
Ry. Co. 5s, 1930.....	75	W. O.	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 0813
Gas & Elec. of Bergen Co. 5s, '48	92	94 1/2	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 0813
Hoboken Ferry 5s, 1916.....	86	90	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 0813
Hudson County Gas 5s, 1949.....	93 1/2	95	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 0813
Hud. & Man. R. R. Co. 4 1/2s, '37	72	77	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 0813
Jersey City, Hob. & Pat. 4s, '49	50	52	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 0813
Kings Co. Elec. Lt. & P. Co. 5s, '37	98	100	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 0813
Kings Co. Elec. Lt. & P. Co.				
prior matg. 6s, 1907.....	110 1/2	111 1/2	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 0813
Kings Co. Elec. Lt. & P. Co.				
conv. 6s, 1925.....	103 1/2	W. O.	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 0813
Kings Co. Elec. R. R. 4s, 1949	71	74	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 0813
Kings Co. Light Co. 1st 5s, '54	75	80	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 0813
Kings Co. Light Co. 6 1/2s, 1954	94	97	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 0813
Lex. Av. & P. Ferry R. R. 5s, '33	38	43	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 0813
Long Isl'd Lighting Co. 5s, 1936	92	94	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 0813
Long Isl'd Lighting Co. 6s, 1948	95 1/2	97 1/2	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 0813
Manhattan Ry. Co. 5s, 1900.....	45	55	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 0813
Manhattan Ry. of N. Y. 4s, 2013	45	55	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 0813
Nassau Elec. R. R. 5s, 1944.....	98	100	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 0813
Nassau Elec. R. R. 5s, 1951.....	61	66	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 0813
Nassau Light & Power 5s, 1927	95	98	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 0813
New Amsterdam Gas Co. 5s, '48	81	82	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 0813
Newark Con. Gas Co. 5s, 1948.....	93	95	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 0813
Newark Pass. Ry. Co. 5s, 1930.....	75	85	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 0813
Newark Terminal Ry. 5s, 1955:	89	91	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 0813
N. J. & Hud. R. R. & F. 4s, '50	60	62	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 0813
N. J. Pow. & Lt. 5s, 1936.....	85	88	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 0813
N. Y. & E. R. Gas Co. 5s, 1945	91	94	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 0813
N. Y. & E. R. Gas Co. 5s, 1945	86	89	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 0813
N. Y. Gas, E. L., H. & P. 5s, '48	96 1/2	98	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 0813
N. Y. Gas, E. L., H. & P. prior				
matg. 5s, 1949.....	82	83	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 0813
N. Y. & Hoboken Ferry 5s, 1946	88	87	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 0813
N. Y. Municipal Ry. 5s, 1906.....	88	90	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 0813
N. Y. & N. J. Ferry 5s, 1946.....	83	86	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 0813
N. Y. & N. J. R. R. 5s, 1932.....	95	98	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 0813
N. Y. & Q. Elec. R. R. & P. 5s, '30	96 1/2	97 1/2	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 0813
N. Y. & Q. Elec. R. R. 5s, 1934.....	82 1/2	85	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 0813
N. Y. & Richmond Gas Lt. ref.				
6s, 1932.....	86 1/2	88	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 0813
N. Y. & Westchester 1st 4s, 2004	70	73	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 0813
N. Y. & Westchester Lt. deb. 5s, '54	86 1/2	88 1/2	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 0813
North Hudson Co. Ry. 5s, 1928.....	79	83	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 0813
New Jersey St. Ry. 4s, 1948.....	57	62	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 0813
Paterson & Pass. G. & E. 5s, '49	93	96	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 0813
Public Service Corp. of N. J. 6s	88	91	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 0813
Pub. Serv. Corp. of N. J. 7s, '41	99	101	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 0813
Queensboro Elec. Lt. & P. 5s, '28	92	96	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 0813
Richmond L. & R. R. Co. 4s, '52	90	95	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 0813
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receiver's cts. 6s, 1919.....	50	55	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 0813
South Ferry R. R. Co. 5s, 1919.....	25	40	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 0813
South Jersey G. E. L. & T. 5s, '53	88	91	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 0813
South. Blvd. R. R. Co. 5s, 1945.....	50	67	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 0813
Stand. Gas Lt. Co. of N. Y. 5s, '30	94	96	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 0813
Steinway Ry. Co. 6s, 1922.....	25	W. O.	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 0813
Third Av. Ry. Co. (N. Y.) 5s, '37	91 1/2	96	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 0813
Third Av. Ry. Co. (N. Y.) 4s, '60	50	52	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 0813
34th St. Crosstown Ry. 5s, 1906	55	57	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 0813
23d St. Ry. 5s, 1962.....	45	56	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 0813
Trenton Gas & Elec. Co. 5s, '49	92	96	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 0813
Trenton (N. J.) St. Ry. 6s, '39.....	88 1/2	91	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 0813
Union Ry. Co. of N. Y. 5s, 1942	70	75	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 0813
United Elec. Co. of N. J. 4s, '49	82	84	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 0813
Westchester Elec. R. R. 5s, '43	65	70	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 0813
Westchester Lighting Co. 5s, '50	95	98 1/2	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 0813
Yonkers R. R. Co. 5s, 1946.....	55	65	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 0813

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Adirondack P. & L. 1st 6s, 1950	99	100	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 0813
Adirondack Elec. Pow. 1st 5s, '62	94 1/2	96 1/2	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 0813
Alabama Pow. Co. 1st 5s, '46.....	90	91 1/2	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 0813
Ala. Trac. Lt. & P. 1st 5s, '62.....	66 1/2	67 1/2	Pyncheon & Co., 61 B'way, N.Y.C. Bowl. Gr. 6490	Rector 0813
Am. Gas & Elec. 6s, 2014.....	94	95	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 0813
Am. Lt. & Trac. 6s, M. & N., '25	108 1/2	109 1/2	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 0813
Am. Lt. & Trac. 6s, 1925.....	100 1/2	101 1/2	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 0813
Am. Pow. & Lt. deb. 6s, 2016.....	90 1/2	92 1/2	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 0813
Appalachian Pow. Co. 1st 5s, '41	88 1/2	91	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 0813
Arkansas Light & Pow. 8s, 1931.....	98 1/2	100	John Nickerson & Co., 61 B'way, N.Y.C. Bowl. Gr. 6490	Rector 0813
Appalachian Pow. Co. 7s, 1936.....	100	101 1/2	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 0813
Asheville Pow. & Lt. Co. 1st 5s, '42	90	95	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 0813
Bloomington, D. & C. 5s, 1940.....	74	77	John Nickerson & Co., 61 B'way, N.Y.C. Bowl. Gr. 6490	Rector 0813
Buffalo Gen. Elec. 1st 5s, 1939.....	99	100 1/2	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 0813
Burlington Gas Lt. 1st 5s, 1905.....	82	W. O.	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 0813
Burlington Ry. & Lt. Co. 1st 5s, '32	67	69	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 0813
Butte Elec. & Pow. Co. 1st 5s, '51	97 1/2	99	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 0813
Canadian Lt. & Pow. 5s, 1949.....	76 1/2	78	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 0813
Carolina Pow. & Lt. 1st 5s, 1938	93	95	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 0813
Cedar Rapids Mfg. & P. 5s, '53.....	94 1/2	96	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 0813
Cent. N. Y. Gas & El. 1st 5s, '41	84	87	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 0813
Cent. Pow. & Lt. 6s, 1946.....	90	91 1/2	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 0813
Cities Service, Series "D".....	88 1/2	90 1/2	H. L. Doherty & Co., 60 Wall St., N.Y.C. Hanover 10600	Rector 0813
Citizens Gas of Ind. 5s, 1942.....	86	88	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 0813
Cleveland Elec. Illum. 5s, 1939.....	97 1/2	99	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 0813
Col. Ry., Lt. & Pow. 6s, 1941.....	98	99	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 0813
Col. Ry., Lt. & Pow. 1st 5s, '40.....	87 1/2	89 1/2	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 0813
Col. St. Ry. 6s, 1932.....	86	88	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 0813
Consumers Pow. Co. 1st 5s, '36.....	94 1/2	95 1/2	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 0813

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Cont. Gas & Elec. Co. 5s, 1927	95 1/2	97
Indiana Pow. & Lt. Co. 5s, 1927	95 1/2	97
Daytona Pub. Ser. 1st 5s, 1927	94	96
Den. City Tr. Ser. 1st 5s, 1927	94	96
Den. Gas & El. Co. 1st 5s, 1927	94	96
Detroit L. & P. Co. 1st 5s, 1927	94	96
Econ. L. & P. Co. 1st 5s, 1927	94	96
Elce. Dec. Co. 5s, 1927	94	96
Empire Gas & Elec. 1st 5s, 1927	94	96
Elmira W. L. & P. 1st 5s, 1927	94	96
St. Louis L. & P. 1st 5s, 1927	94	96
Federal L. & P. 1st 5s, 1927	94	96
Fort Worth Pow. & Lt. 5s, 1927	94	96
Glaveston-Hous. Elec. Ry. 5s, 1927	94	96
General Gas & Elec. 5s, 1927	94	96
General Gas & Elec. 7s, 1927	94	96
General Gas & Elec. 8s, 1927	94	96
General Gas & Elec. 9s, 1927	94	96
Georgia L. & P. 5s, 1927	94	96
Georgia L. & P. 7s, 1927	94	96
Georgia-Carolina Pow. 5s, 1927	94	96
Great Western Pow. 5s, 1927	94	96
Hydraulic Pow. Co. 5s, 1927	94	96
Idaho Pow. Co. 1st 5s, 1927	94	96
Indiana Pow. 7s, 1927	94	96
Indianapolis Gas 5s, 1927	94	96
Knoxville Ry. & Lt. Co. 5s, 1927	94	96
Laurens River Pow. Co. 1st 5s, 1927	94	96
Mad. River Pow. Co. 1st 5s, 1927	94	96
Memphis St. Ry. 5s, 1927	94	96
Middle West Utilities 5s, 1927	94	96
Miss. River Pow. deb. 7s, 1927	94	96
Miss. River Pow. deb. 8s, 1927	94	96
Monongahela Tr. 1st 5s, 1927	94	96
Montreal L. H. & P. 4s, 1927	94	96
Montreal L. H. & P. 5s, 1927	94	96
Montreal Tramway 1st 5s, 1927	94	96
Nashville Ry. & Lt. 5s, 1927	94	96
Newport N. & H. R. 5s, 1927	94	96
Nebraska Pow. Corp. 1st 5s, 1927	94	96
Niagara Falls Pow. 5s, 1927	94	96
Niagara, Lock, & Ont. 5s, 1927	94	96
Northern Electric 1st 5s, 1927	94	96
Northern Electric 2nd 5s, 1927	94	96
Northern Ont. L. & P. 1st 5s, 1927	94	96
Okla. Gas & Elec. 7s, 1927	94	96
Okla. Gas & Elec. 8s, 1927	94	96
Omaha & C. B. St. Ry. 1st 5s, 1927	94	96
Pacific Pow. & Lt. Co. 1st 5s, 1927	94	96
Pa. Ohio Pow. & Lt. 5s, 1927	94	96
Pa. Pow. & Lt. 1st 5s, 1927	94	96
Pennsylvania Utilities 5s, 1927	94	96
Portland Gas & Coke 1st 5s, 1927	94	96
Provincial L. H. & P. 1st 5s, 1927	94	96
Provincial L. H. & P. 2nd 5s, 1927	94	96
Puget Sound Pow. & Lt. 5s, 1927	94	96
Seattle Electric 1st 5s, 1927	94	96
Seattle Electric 2nd 5s, 1927	94	96
Seattle Everett 1st 5s, 1927	94	96
Seattle Everett 2nd 5s, 1927	94	96
Schenectady Ry. Co. 1st 5s, 1927	94	96
Shawinigan W. & P. 1st 5s, 1927	94	96
Shawinigan W. & P. 2nd 5s, 1927	94	96
Southern Canada Pow. 5s, 1927	94	96
Southern W. & P. 1st 5s, 1927	94	96
Tacoma Ry. & P. Co. 1st 5s, 1927	94	96
Texas Pow. & Lt. 1st 5s, 1927	94	96
Toronto Pow. Co. 1st 5s, 1927	94	96
Traylor Engr. Mfg. Co. 1st 5s, 1927	94	96
Tri-City Ry. & P. Co. 1st 5s, 1927	94	96
United L. & P. Co. 1st 5s, 1927	94	96
United L. & P. Co. 2nd 5s, 1927	94	96
Union Elec. L. & P. 1st 5s, 1927	94	96
West Virginia Utilities 5s, 1927	94	96
Wisconsin Edison 5s, 1927	94	96
Wisconsin Elec. Pow. 7s, 1927	94	96
Wis. River Pow. 1st 5s, 1927	94	96

RAILROADS

Bid Offered		
Akron, Canton & Youngstown 5s	84	86
Allegheny & Western 4s, 1908	78	80
Atlantic & Birmingham 4s, 1908	27	29
Augusta Terminal 4s, 1947	94	96
Austin & Northwestern 5s, 1941	92	94
Beech Creek R. R. 4s, 1936	88	90
Buffalo & Susq. 1st 4s, 1936	74	76
Butte, Anaconda & Butte 1st 4s, 1944	87	89
Can. Atlantic (Grand Trunk) 1st 4s, 1955	73	75
Can. Northern Ry. 4s, 1930	88	90
Can. Northern Ry. 5s, 1924	90	92
Can. Northern Ry. 6s, 1924	85	87
Cent. Ark. & E. 5s, J. & J. 40	89	91
Cent. Branch Union Pac. 4s, 1924	87	89
Cent. of Gen. Mob. Div. 5s, 1924	97	99
Central Pacific 4s, 1940	92	94
Central R. R. 5s, 1937	67	69
Central Vermont 5s, 1930	87	89
Chattanooga St. Ry. 4s, J. & J. 37	76	78
Chi. Ind. & L. 5s, 1947	80	82
Chi. M. & St. P. 4s, J. & J. 23	79	81
Chic. & St. E. 5s, 1900	62	64
Choctaw & Memphis 5s, 1940	95	97
Cin. Ind. & West 5s, 1905	70	72
C. C. & St. L. Springfield 4s, 1940	82	84
C. C. & St. L. Cairo 4s, 1939	83	85
C. C. & St. L. Wash. 4s, 1901	76	78

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Bid Offered		
Clev. Term. & V. 1st 4s, 1955	77 1/2	79
Cuban Northern Ry. Co. 5s, 1906	80	82
Current River 5s, 1927	90 1/2	92 1/2
Dul. S. S. & Atl. 5s, J. & J. 37	76	78
Edmonton D. & B. C. (gt. Al.) 1st 4s, 1941	91	93
Gal. H. & H. 1st 5s, A. & O. 34	85	87 1/2
Georgia & Atl. 5s, A. & O. 34	88 1/2	90 1/2
Georgia, South. Fla. 5s, 1943	81 1/2	83 1/2
Gr. R. & Ind. 2d 4s, A. & O. 36	81 1/2	83 1/2
Gt. T. Pac. (Alb.) 4s, 1942	82	84
Gt. T. Pac. (gt. Dom. of Can.) 4s, 1942	80 1/2	82 1/2
Gt. T. Pac. (gt. Dom. of Can.) 5s, 1942	80 1/2	82 1/2
Gt. T. Pac. (gt. Dom. of Can.) 6s, 1942	80 1/2	82 1/2
Gt. T. Pac. (gt. Dom. of Can.) 7s, 1942	80 1/2	82 1/2
Gt. T. Pac. (gt. Dom. of Can.) 8s, 1942	80 1/2	82 1/2
Gt. T. Pac. (gt. Dom. of Can.) 9s, 1942	80 1/2	82 1/2
Gt. T. Pac. (gt. Dom. of Can.) 10s, 1942	80 1/2	82 1/2
Gt. T. Pac. (gt. Dom. of Can.) 11s, 1942	80 1/2	82 1/2
Gt. T. Pac. (gt. Dom. of Can.) 12s, 1942	80 1/2	82 1/2
Gt. T. Pac. (gt. Dom. of Can.) 13s, 1942	80 1/2	82 1/2
Gt. T. Pac. (gt. Dom. of Can.) 14s, 1942	80 1/2	82 1/2
Gt. T. Pac. (gt. Dom. of Can.) 15s, 1942	80 1/2	82 1/2
Gt. T. Pac. (gt. Dom. of Can.) 16s, 1942	80 1/2	82 1/2
Gt. T. Pac. (gt. Dom. of Can.) 17s, 1942	80 1/2	82 1/2
Gt. T. Pac. (gt. Dom. of Can.) 18s, 1942	80 1/2	82 1/2
Gt. T. Pac. (gt. Dom. of Can.) 19s, 1942	80 1/2	82 1/2
Gt. T. Pac. (gt. Dom. of Can.) 20s, 1942	80 1/2	82 1/2
Gt. T. Pac. (gt. Dom. of Can.) 21s, 1942	80 1/2	82 1/2
Gt. T. Pac. (gt. Dom. of Can.) 22s, 1942	80 1/2	82 1/2
Gt. T. Pac. (gt. Dom. of Can.) 23s, 1942	80 1/2	82 1/2
Gt. T. Pac. (gt. Dom. of Can.) 24s, 1942	80 1/2	82 1/2
Gt. T. Pac. (gt. Dom. of Can.) 25s, 1942	80 1/2	82 1/2
Gt. T. Pac. (gt. Dom. of Can.) 26s, 1942	80 1/2	82 1/2
Gt. T. Pac. (gt. Dom. of Can.) 27s, 1942	80 1/2	82 1/2
Gt. T. Pac. (gt. Dom. of Can.) 28s, 1942	80 1/2	82 1/2
Gt. T. Pac. (gt. Dom. of Can.) 29s, 1942	80 1/2	82 1/2
Gt. T. Pac. (gt. Dom. of Can.) 30s, 1942	80 1/2	82 1/2
Gt. T. Pac. (gt. Dom. of Can.) 31s, 1942	80 1/2	82 1/2
Gt. T. Pac. (gt. Dom. of Can.) 32s, 1942	80 1/2	82 1/2
Gt. T. Pac. (gt. Dom. of Can.) 33s, 1942	80 1/2	82 1/2
Gt. T. Pac. (gt. Dom. of Can.) 34s, 1942	80 1/2	82 1/2
Gt. T. Pac. (gt. Dom. of Can.) 35s, 1942	80 1/2	82 1/2
Gt. T. Pac. (gt. Dom. of Can.) 36s, 1942	80 1/2	82 1/2
Gt. T. Pac. (gt. Dom. of Can.) 37s, 1942	80 1/2	82 1/2
Gt. T. Pac. (gt. Dom. of Can.) 38s, 1942	80 1/2	82 1/2
Gt. T. Pac. (gt. Dom. of Can.) 39s, 1942	80 1/2	82 1/2
Gt. T. Pac. (gt. Dom. of Can.) 40s, 1942	80 1/2	82 1/2
Gt. T. Pac. (gt. Dom. of Can.) 41s, 1942	80 1/2	82 1/2
Gt. T. Pac. (gt. Dom. of Can.) 42s, 1942	80 1/2	82 1/2
Gt. T. Pac. (gt. Dom. of Can.) 43s, 1942	80 1/2	82 1/2
Gt. T. Pac. (gt. Dom. of Can.) 44s, 1942	80 1/2	82 1/2
Gt. T. Pac. (gt. Dom. of Can.) 45s, 1942	80 1/2	82 1/2
Gt. T. Pac. (gt. Dom. of Can.) 46s, 1942	80 1/2	82 1/2
Gt. T. Pac. (gt. Dom. of Can.) 47s, 1942	80 1/2	82 1/2
Gt. T. Pac. (gt. Dom. of Can.) 48s, 1942	80 1/2	82 1/2
Gt. T. Pac. (gt. Dom. of Can.) 49s, 1942	80 1/2	82 1/2
Gt. T. Pac. (gt. Dom. of Can.) 50s, 1942	80 1/2	82 1/2
Gt. T. Pac. (gt. Dom. of Can.) 51s, 1942	80 1/2	82 1/2
Gt. T. Pac. (gt. Dom. of Can.) 52s, 1942	80 1/2	82 1/2
Gt. T. Pac. (gt. Dom. of Can.) 53s, 1942	80 1/2	82 1/2
Gt. T. Pac. (gt. Dom. of Can.) 54s, 1942	80 1/2	82 1/2
Gt. T. Pac. (gt. Dom. of Can.) 55s, 1942	80 1/2	82 1/2
Gt. T. Pac. (gt. Dom. of Can.) 56s, 1942	80 1/2	82 1/2
Gt. T. Pac. (gt. Dom. of Can.) 57s, 1942	80 1/2	82 1/2
Gt. T. Pac. (gt. Dom. of Can.) 58s, 1942	80 1/2	82 1/2
Gt. T. Pac. (gt. Dom. of Can.) 59s, 1942	80 1/2	82 1/2
Gt. T. Pac. (gt. Dom. of Can.) 60s, 1942	80 1/2	82 1/2
Gt. T. Pac. (gt. Dom. of Can.) 61s, 1942	80 1/2	82 1/2
Gt. T. Pac. (gt. Dom. of Can.) 62s, 1942	80 1/2	82 1/2
Gt. T. Pac. (gt. Dom. of Can.) 63s, 1942	80 1/2	82 1/2
Gt. T. Pac. (gt. Dom. of Can.) 64s, 1942	80 1/2	82 1/2
Gt. T. Pac. (gt. Dom. of Can.) 65s, 1942	80 1/2	82 1/2
Gt. T. Pac. (gt. Dom. of Can.) 66s, 1942	80 1/2	82 1/2
Gt. T. Pac. (gt. Dom. of Can.) 67s, 1942	80 1/2	82 1/2
Gt. T. Pac. (gt. Dom. of Can.) 68s, 1942	80 1/2	82 1/2
Gt. T. Pac. (gt. Dom. of Can.) 69s, 1942	80 1/2	82 1/2
Gt. T. Pac. (gt. Dom. of Can.) 70s, 1942	80 1/2	82 1/2
Gt. T. Pac. (gt. Dom. of Can.) 71s, 1942	80 1/2	82 1/2
Gt. T. Pac. (gt. Dom. of Can.) 72s, 1942	80 1/2	82 1/2
Gt. T. Pac. (gt. Dom. of Can.) 73s, 1942	80 1/2	82 1/2
Gt. T. Pac. (gt. Dom. of Can.) 74s, 1942	80 1/2	82 1/2
Gt. T. Pac. (gt. Dom. of Can.) 75s, 1942	80 1/2	82 1/2
Gt. T. Pac. (gt. Dom. of Can.) 76s, 1942	80 1/2	82 1/2
Gt. T. Pac. (gt. Dom. of Can.) 77s, 1942	80 1/2	82 1/2
Gt. T. Pac. (gt. Dom. of Can.) 78s, 1942	80 1/2	82 1/2
Gt. T. Pac. (gt. Dom. of Can.) 79s, 1942	80 1/2	82 1/2
Gt. T. Pac. (gt. Dom. of Can.) 80s, 1942	80 1/2	82 1/2
Gt. T. Pac. (gt. Dom. of Can.) 81s, 1942	80 1/2	82 1/2
Gt. T. Pac. (gt. Dom. of Can.) 82s, 1942	80 1/2	82 1/2
Gt. T. Pac. (gt. Dom. of Can.) 83s, 1942	80 1/2	82 1/2
Gt. T. Pac. (gt. Dom. of Can.) 84s, 1942	80 1/2	82 1/2
Gt. T. Pac. (gt. Dom. of Can.) 85s, 1942	80 1/2	82 1/2
Gt. T. Pac. (gt. Dom. of Can.) 86s, 1942	80 1/2	82 1/2
Gt. T. Pac. (gt. Dom. of Can.) 87s, 1942	80 1/2	82 1/2
Gt. T. Pac. (gt. Dom. of Can.) 88s, 1942	80 1/2	82 1/2
Gt. T. Pac. (gt. Dom. of Can.) 89s, 1942	80 1/2	82 1/2
Gt. T. Pac. (gt. Dom. of Can.) 90s, 1942	80 1/2	82 1/2
Gt. T. Pac. (gt. Dom. of Can.) 91s, 1942	80 1/2	82 1/2
Gt. T. Pac. (gt. Dom. of Can.) 92s, 1942	80 1/2	82 1/2
Gt. T. Pac. (gt. Dom. of Can.) 93s, 1942	80 1/2	82 1/2
Gt. T. Pac. (gt. Dom. of Can.) 94s, 1942	80 1/2	82 1/2
Gt. T. Pac. (gt. Dom. of Can.) 95s, 1942	80 1/2	82 1/2
Gt. T. Pac. (gt. Dom. of Can.) 96s, 1942	80 1/2	82 1/2
Gt. T. Pac. (gt. Dom. of Can.) 97s, 1942	80 1/2	82 1/2
Gt. T. Pac. (gt. Dom. of Can.) 98s, 1942	80 1/2	82 1/2
Gt. T. Pac. (gt. Dom. of Can.) 99s, 1942	80 1/2	82 1/2
Gt. T. Pac. (gt. Dom. of Can.) 100s, 1942	80 1/2	82 1/2

INDUSTRIAL AND MISCELLANEOUS

Abtill P. & P. Co. Ltd. 5s, 1940	92	95		
Advance Rumely & Co. 1st 5s, 1947	72	74		
Algonia Steel 5s, 1942	95	100		
American Chicle 5s, 1927	85	40		
Am. Road Machine Co. 5s, 1938	65	88		
Am. Tobacco Co. 4s, 1938	61	84	W. O.	
Am. Can. deb. 5s, 1928	87 1/2	90 1/2		
Am. Can. deb. 6s, 1928	101	103		
Am. Can. deb. 7s, 1928	84	88		
Am. Can. deb. 8s, 1928	92	96		
Am. Can. deb. 9s, 1928	97 1/2	99 1/2		
Am. Can. deb. 10s, 1928	86	90		
Am. Can. deb. 11s, 1928	86	90		
Am. Can. deb. 12s, 1928	76	80		
Am. Can. deb. 13s, 1928	84	88		
Am. Can. deb. 14s, 1928	88	95		
Am. Can. deb. 15s, 1928	91 1/2	93		
Am. Can. deb. 16s, 1928	75	80		
Am. Can. deb. 17s, 1928	82	94		
Am. Can. deb. 18s, 1928	78	83		
Am. Can. deb. 19s, 1928	83	87		
Am. Can. deb. 20s, 1928	100	102		
Am. Can. deb. 21s, 1928	87	90		
Am. Can. deb. 22s, 1928	92	95		
Am. Can. deb. 23s, 1928	96	99		
Am. Can. deb. 24s, 1928	98	101		
Am. Can. deb. 25s, 1928	91	94		
Am. Can. deb. 26s, 1928	91	94		
Am. Can. deb. 27s, 1928	91	94		
Am. Can. deb. 28s, 1928	91	94		
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Am. Can. deb. 118s, 1928	91	94		
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Am. Can. deb. 124s, 1928	91	94		
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Am. Can. deb. 126s, 1928	91	94		
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Am. Can. deb. 128s, 1928	91	94		
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Am. Can. deb. 226s, 1928	91	94		
Am. Can. deb. 227s, 1928	91	94		
Am. Can. deb. 228s, 1928	91	94		
Am. Can. deb. 229s, 1928	91	94		
Am. Can. deb. 230s, 1928	91	94		
Am. Can. deb. 231s, 1928	91	94		
Am. Can. deb. 232s, 1928	91	94		
Am. Can. deb. 233s, 1928	91	94		
Am. Can. deb. 234s, 1928	91	94		
Am. Can. deb. 235s, 1928	91	94		
Am. Can. deb. 236s, 1928	91	94		
Am. Can. deb. 237s, 1928	91	94		
Am. Can. deb. 238s, 1928	91	94		
Am. Can. deb. 239s, 1928	91	94		
Am. Can. deb. 240s, 1928	91	94		
Am. Can. deb. 241s, 1928	91	94		
Am. Can. deb. 242s, 1928	91	94		
Am. Can. deb. 243s, 1928	91	94		
Am. Can. deb. 244s, 1928	91	94		
Am. Can. deb. 245s, 1928	91	94		
Am. Can. deb. 246s, 1928	91	94		
Am. Can. deb. 247s, 1928	91	94		
Am. Can. deb. 248s, 1928	91	94		
Am. Can. deb. 249s, 1928	91	94		
Am. Can. deb. 250s, 1928	91	94		
Am. Can. deb. 251s, 1928	91	94		
Am. Can. deb. 252s, 1928	91	94		
Am. Can. deb. 253s, 1928	91	94		
Am. Can. deb. 254s, 1928	91	94		
Am. Can. deb. 255s, 1928	91	94		
Am. Can. deb. 256s, 1928	91	94		
Am. Can. deb. 257s, 1928	91	94		
Am. Can. deb. 258s, 1928				



## ADVERTISEMENTS

## ADVERTISEMENTS

## Open Security Market—Stocks

## RAILROADS

Bid	Offered				
Ala. Gt. Southern ordinary.....	50	54	Minton & Wolff, 30 Broad St., N.Y.C.....	Broad 4377	
Ala. Gt. Southern p.....	75	79	Minton & Wolff, 30 Broad St., N.Y.C.....	Broad 4377	
Albany & Susquehanna.....	150	200	Minton & Wolff, 30 Broad St., N.Y.C.....	Broad 4377	
Boech Creek R. R.....	37	40	Minton & Wolff, 30 Broad St., N.Y.C.....	Broad 4377	
Canada Southern.....	51	55	Minton & Wolff, 30 Broad St., N.Y.C.....	Broad 4377	
Cleveland & Pittsburgh 7%.....	68	70	Minton & Wolff, 30 Broad St., N.Y.C.....	Broad 4377	
Cleveland & Pittsburgh 6%.....	38	40	Minton & Wolff, 30 Broad St., N.Y.C.....	Broad 4377	
Fort Wayne & Jackson pf.....	100	105	Minton & Wolff, 30 Broad St., N.Y.C.....	Broad 4377	
Illinois Central Leased Line.....	71 1/2	73	Minton & Wolff, 30 Broad St., N.Y.C.....	Broad 4377	
Joliet & Chicago.....	112	115	Minton & Wolff, 30 Broad St., N.Y.C.....	Broad 4377	
Kalamazoo, Allegan & G. R.....	102	108	Minton & Wolff, 30 Broad St., N.Y.C.....	Broad 4377	
Minn., St. P. & S.M. Leased Line.....	48	50	Minton & Wolff, 30 Broad St., N.Y.C.....	Broad 4377	
Mobile & Birmingham pf.....	69	71	Minton & Wolff, 30 Broad St., N.Y.C.....	Broad 4377	
Morris & Essex.....	55	57	Minton & Wolff, 30 Broad St., N.Y.C.....	Broad 4377	
New York & Harlem.....	130	140	Minton & Wolff, 30 Broad St., N.Y.C.....	Broad 4377	
New York, Lack. & Western.....	97	100	Minton & Wolff, 30 Broad St., N.Y.C.....	Broad 4377	
Northern Central.....	73	76	Minton & Wolff, 30 Broad St., N.Y.C.....	Broad 4377	
Pittsburgh, Ft. Wayne & C. pf.....	137 1/2	140 1/2	Minton & Wolff, 30 Broad St., N.Y.C.....	Broad 4377	
Rensselaer & Saratoga.....	112	115	Minton & Wolff, 30 Broad St., N.Y.C.....	Broad 4377	
Schuyler, Val. Nav. & R. R.....	45	50	Minton & Wolff, 30 Broad St., N.Y.C.....	Broad 4377	
St. Louis Bridge 1st pf.....	107	110	Minton & Wolff, 30 Broad St., N.Y.C.....	Broad 4377	
St. Louis Bridge 2d pf.....	51 1/2	54	Minton & Wolff, 30 Broad St., N.Y.C.....	Broad 4377	
Tunnel R. R. of St. Louis.....	107	110	Minton & Wolff, 30 Broad St., N.Y.C.....	Broad 4377	
United N. J. R. & Canal.....	192	197	Minton & Wolff, 30 Broad St., N.Y.C.....	Broad 4377	
Valley Railroad.....	95	100	Minton & Wolff, 30 Broad St., N.Y.C.....	Broad 4377	

## BANKS AND TRUST COMPANIES

Bid	Offered				
Bond & Mortgage.....	280	285	Gilbert Elliott & Co., 26 Exchange Pl., N. Y. B. Gr. 0290		
Chase National.....	345	350	Gilbert Elliott & Co., 26 Exchange Pl., N. Y. B. Gr. 0290		
Equitable Trust.....	189	192	Gilbert Elliott & Co., 26 Exchange Pl., N. Y. B. Gr. 0290		
Farmers Loan & Trust.....	342	349	Gilbert Elliott & Co., 26 Exchange Pl., N. Y. B. Gr. 0290		
National City Bank.....	341	345	Gilbert Elliott & Co., 26 Exchange Pl., N. Y. B. Gr. 0290		
U. S. Title Guaranty.....	132	138	Gilbert Elliott & Co., 26 Exchange Pl., N. Y. B. Gr. 0290		
U. S. Trust.....	1220	1255	Gilbert Elliott & Co., 26 Exchange Pl., N. Y. B. Gr. 0290		

## SUGAR SECURITIES

Bid	Offered				
Caracas Sugar Co.....	9	12	Farr & Co., 133 Front St., N.Y.C.....	John 6428	
Central Am. Sugar Co.....	80	81 1/2	Farr & Co., 133 Front St., N.Y.C.....	John 6428	
Fajardo Sugar Co.....	101	103	Farr & Co., 133 Front St., N.Y.C.....	John 6428	
Federal Sugar Refining Co.....	63	66	Farr & Co., 133 Front St., N.Y.C.....	John 6428	
Nat. Sugar Refining.....	89	90	Farr & Co., 133 Front St., N.Y.C.....	John 6428	
New Niquera Sugar Co.....	95	100	Farr & Co., 133 Front St., N.Y.C.....	John 6428	
Savannah Sugar Refining.....	79	82	Farr & Co., 133 Front St., N.Y.C.....	John 6428	
Savannah Sugar Refining pf.....	79	82	Farr & Co., 133 Front St., N.Y.C.....	John 6428	
West Indies Sug. Fin. Corp. pf.....	25	25	Farr & Co., 133 Front St., N.Y.C.....	John 6428	

## INDUSTRIALS

Bid	Offered				
A. E. G. 4 1/2%.....	500	570	C. B. Richard & Co., 29 B'way, N.Y.C.....	Whitehall 500	
Badische Anilin & 4 1/2%.....	750	1500	C. B. Richard & Co., 29 B'way, N.Y.C.....	Whitehall 500	
Krupp 5%.....	150	250	C. B. Richard & Co., 29 B'way, N.Y.C.....	Whitehall 500	
Neckar 5%.....	50	75	C. B. Richard & Co., 29 B'way, N.Y.C.....	Whitehall 500	

## PUBLIC UTILITIES

Bid	Offered				
Adirondack Pow. & Lt. com.....	30	21	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 0813	
Auradock Pow. & Lt. 7% pf.....	55	97	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 0813	
Am. Gas & Elec. old, pf.....	42	43	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 0813	
Amer. Gas & Elec. com.....	137	138	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 0813	
Am. Gas & Elec. com, new.....	37 1/2	37 1/2	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 0813	
Amer. Gas & Elec. pf.....	42	43	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 0813	
Am. Light & Trac. pf.....	90	91	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 0813	
Am. Lt. & Trac. pf.....	115 1/2	116 1/2	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 0813	
Amer. Light & Trac. com.....	115 1/2	116 1/2	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 0813	
Am. Lt. & Trac. com, notes.....	103	104	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 0813	
Am. Lt. & Trac. com, ex w.....	166 1/2	167 1/2	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 0813	
Am. Lt. & Trac. com, ex div.....	89 1/2	91	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 0813	
Amer. Light & Trac. warrants.....	25	40	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 0813	
Am. Lt. & Trac. 8% com.....	115	117	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 0813	
Amer. Power & Light com.....	66	67 1/2	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 0813	
Am. Pow. & Lt. 8% com, ex div.....	167 1/2	168 1/2	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 0813	
Amer. Pow. & Lt. 6% pf.....	83	84	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 0813	
Am. Public Service 7% pf.....	82	84	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 0813	
Am. Public Utilities com.....	27	32	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 0813	
Am. Public Utilities partic. pf.....	45	48	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 0813	
Am. Public Utilities prior pf.....	65	69	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 0813	
Appalachian Elec. Corp. com.....	82	84	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 0813	
Appalachian Power Corp. com.....	29	30	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 0813	
Ark. Lt. & Pow. Co. com.....	21	24	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 0813	
Ark. Lt. & Pow. Co. 7% pf.....	77	82	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 0813	
Arkansas Light & Power com.....	20	24	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 0813	
Arkansas Light & Power pf.....	82	84 1/2	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 0813	
Atlantic City Electric pf.....	108	113	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 0813	
Bayuk Bros. 2d pf.....	74	79	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 0813	
Carolina Pow. & Lt. com.....	97	98 1/2	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 0813	
Central Ill. Pub. Ser. 6% pf.....	84	87	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 0813	
Central Power & Lt. pf.....	81 1/2	84	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 0813	
Central States Elec. Corp. com.....	15	17	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 0813	
Central States Elec. Corp. 7% pf.....	68	71	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 0813	
Cities Service com.....	130	132	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 0813	
Cities Service com.....	130	131	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 0813	
Cities Service com, shares.....	13	13 1/2	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 0813	
Cities Service bankers' shares.....	13	13 1/2	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 0813	
Cities Service 6% pf.....	66 1/2	67	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 0813	
Cleveland Elec. Illum. Co. 8% com.....	135	145	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 0813	
Colorado Power Co. com.....	194	200	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 0813	
Colorado Power Co. 7% pf.....	127	128	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 0813	
Commonwealth Ed. Co. 8% com.....	127	128	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 0813	
Commonwealth Pow. Corp. com.....	32 1/2	33 1/2	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 0813	
Commonwealth Pow. Corp. 6% pf.....	72	74	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 0813	
Commonwealth Power pf.....	71 1/2	73 1/2	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 0813	
Continental Gas & Elec. com.....	45	47	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 0813	
Continental Gas & Elec. 6% pf.....	74	76	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 0813	
Consolidated Utilities pf.....	68	72	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 0813	
Consumers' Power 6% pf.....	80 1/2	88 1/2	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 0813	
Consumers' Power pf.....	87 1/2	89 1/2	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 0813	
Dayton Pow. & Lt. 4% com.....	64	68	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 0813	
Dayton Power & Light pf.....	85	90	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 0813	
Dayton Power & Elec. 6% pf.....	85	87	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 0813	
East Texas Elec. Co. 8% com.....	104	108	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 0813	
East Texas Elec. Co. 6% pf.....	81	84	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 0813	
Electric Bond & Share Co. 6% pf.....	90 1/2	97	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 0813	
Electric Bond & Share pf.....	90	97	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 0813	
Fed. Light & Trac. com, ex div.....	67	70	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 0813	
Federal Lt. & Trac. Co. 6% pf.....	68	71	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 0813	
(ex dividend).....	68	71	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 0813	
Fort Worth Pow. & Lt. 7% pf.....	99	102	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 0813	
Fort Worth Pow. & Lt. pf.....	98	100 1/2	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 0813	
General Gas & Elec. com.....	13	15	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 0813	
General Gas & Elec. 6% pf.....	24	27	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 0813	
General Gas & Elec. 7% cum. pf.....	83	W. O.	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 0813	
General Gas & Elec. pf.....	78	82	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 0813	
General Gas & Elec. pf, new.....	100	105	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 0813	
Illinois Nat. Utilities 6% pf.....	84	86	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 0813	
Illinois Traction com.....	50	51 1/2	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 0813	
Illinois Traction 6% pf.....	86	89	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 0813	
Illinois Traction com.....	50 1/2	52	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 0813	
Interstate Pub. Serv. 7% pf.....	90	100	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 0813	
Iowa Ry. & Light 7% pf.....	87	90	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 0813	
Iowa Ry. & Light pf.....	86	89	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 0813	
Kansas Gas & Elec. Co. 7% pf.....	94	96	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 0813	
Kansas Gas & Elec. pf, ex div.....	94	96	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 0813	
Ky. Security Corp. 4% com.....	35	40	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 0813	
Kentucky Security Corp. 6% pf.....	62	70	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 0813	
Kentucky Utilities 6% pf.....	80	98	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 0813	
Lehigh Pow. Sec. Co. capital.....	21 1/2	22	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 0813	
Lehigh Power Securities stock.....	21 1/2	22 1/2	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 0813	
Metropolitan Edison pf, ex div.....	88 1/2	94	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 0813	
Michigan Gas & Elec. 7% pf.....	90	100	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 0813	
Middle West Utilities com.....	44	45	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 0813	
Mid. West Util. 5% pf, ex div.....	81 1/2	83	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 0813	
Mid. W. Util 7% prior lien pf.....	96	97 1/2	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 0813	
Miss. River Elec. Ry. & Lt. 6% pf.....	81	84	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 0813	
Miss. River Elec. Ry. com.....	19	21	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 0813	
Miss. River Pow. Co. 6% pf.....	80	83	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 0813	
Mountain States Tel. Co. com.....	103	106	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 0813	
Nat. Light, Heat & Pow. com.....	5	8	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 0813	
Nat. Light, Heat & P. 5% pf.....	32	38	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 0813	
Nebraska Power Co. 7% pf.....	91 1/2	93	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 0813	
Nebraska Power pf.....	92	94	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 0813	
Niagara Falls Pow. Co. 7% pf.....	107	108	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 0813	
Northern Ohio Electric pf.....	18	23	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 0813	
Northern Ohio Electric com.....	7	10	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 0813	
Northern Ont. Lt. & P. Co. com.....	20	23	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 0813	
Northern Ont. Lt. & P. 6% cum. pf.....	68	71	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 0813	
Northern States Power Co. 8% com, ex dividend.....	98	101	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 0813	
Northern States Power Co. 7% pf, ex dividend.....	92	95	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 0813	
Ohio Gas & Elec. 7% pf.....	90	100	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 0813	
Pacific Gas & Elec. 6% pf.....	87 1/2	88 1/2	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 0813	
Pacific Gas & Elec. 1st pf.....	87 1/2	88 1/2	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 0813	
Pacific Power & Light.....	93	97	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 0813	

## Industry in Japan Today

Continued from Page 474

partment believes, it is likely that the United States will be called on in the present emergency to furnish the greater part of the supplies that will be needed to rebuild the devastated area of Japan and, in consequence of this, our trade with the Far East should show a marked increase in the remaining part of this year.

Building materials and the necessities of life have been exempted from import duty until March 31, 1924, by virtue of an imperial ordinance promulgated in Japan. Under the same ordinance, the import duty on automobiles, other than motor trucks, but including automobile parts and motive machinery, has been reduced by one-half for the same period.

A cable dispatch received by the Department of Commerce from Commercial Attache Julian Arnold at Shanghai states that the effect of the Japanese disaster on Chinese markets was immediate. Japan's emergency purchases stimulated the market, after some months of dullness, into marked activity and the temporary cessation of Japan's exports materially increased China's foreign trade.

Steel stocks in Shanghai are reported depleted and there is a good demand for stocks needed to replace the amounts sent to Japan. Shanghai is reported buying from several sources. Orders are being placed in America for tubing and galvanized sheets; in Belgium for plates, shapes and angles; in England for galvanized sheets and nails and in Australia for nails. Japan's temporary cessation of exports to China, it is expected, will increase the demand for American cotton, piece goods, steel and machinery.



All of these bonds having been sold, this advertisement appears as a matter of record only

\$2,300,000

## Standard Plate Glass Corporation

First and Refunding Mortgage Twenty-Year 6½% Sinking Fund Gold Bonds

To be dated September 15, 1923

To mature September 15, 1943

Authorized \$3,000,000, to be presently issued \$2,300,000. Interest payable March 15 and September 15, without deduction for normal Federal Income Tax not in excess of 2%. The Massachusetts Income Tax on the interest not in excess of 6% per annum will be refunded by the Corporation on proper application. Coupon bonds in denominations of \$1,000 and \$500 registerable as to principal. Redeemable at the option of the Corporation in whole or in part on any interest date on thirty days' notice at 105 and accrued interest.

The Corporation agrees to pay the Pennsylvania Four Mill State Tax

Principal and Interest payable at the office of  
The Chase National Bank of the City of New York, Trustee

*Salient features as summarized by Mr. Frank E. Troutman, President of the Corporation*

**History—Business:** Standard Plate Glass Corporation has been organized to acquire the business and properties of the Standard Plate Glass Company, organized in 1887 and the Heidenkamp Plate Glass Corporation, the business of which was established in 1900. These two companies have a successful and continuous record of operation, extending over a period of more than twenty years during which time a profit was reported in every year. The new Corporation succeeds to a sound and firmly established business and will occupy a prominent position in the polished plate glass industry, its plants having an actual capacity in excess of 7,500,000 square feet per annum. The plants of the Corporation are located at Butler and Springdale, Pennsylvania, both within a short distance of Pittsburgh and so situated that adequate transportation facilities and supplies of raw materials, fuel and labor are available. The principal consumers of polished plate glass in large quantities are the automotive, furniture and building industries. The use of polished plate glass in these and other industries has increased greatly in recent years and future prospects for the continued growth of the plate glass industry appear excellent.

**Security:** This issue of First and Refunding Mortgage Bonds will be secured in the opinion of counsel by a direct first mortgage on the entire fixed assets of the former Standard Plate Glass Company, consisting of real estate, plant, buildings and equipment having an actual manufacturing capacity of 5,000,000 square feet of polished plate glass per annum. Messrs. Ford, Bacon & Davis have appraised this property and report a depreciated value of over \$4,400,000. Subject to a closed issue of \$700,000 first mortgage bonds of the Heidenkamp Plate Glass Corporation, the Bonds will be further secured on all real estate, plant and equipment formerly owned by that Company which property has an appraised depreciated value in excess of \$1,800,000 and an annual manufacturing capacity of 2,500,000 square feet of polished plate glass. The total depreciated value of the fixed assets subject to the lien of these Bonds is in excess of \$6,300,000 or more than 200% of the principal amount of mortgage bonds secured thereon. In addition, investment in stocks of affiliated companies having a book value of approximately \$745,000 will be pledged under the first lien of these First and Refunding Mortgage Bonds. The equity behind this issue of Bonds is represented by \$1,250,000 7% Ten-Year Debentures, over \$4,000,000 7% Cumulative Preferred Stock and 100,000 shares of no par value common stock.

**Earnings:** Messrs. Price, Waterhouse & Company report that the combined average annual net earnings of the predecessor companies, during the five years ended December 31, 1922, after depreciation and before Federal Income Taxes, were \$1,013,000 or more than five times the interest requirements on \$3,000,000 mortgage bonds to be presently outstanding. This period includes 1918, when war conditions curtailed production greatly, and 1921, a year of business depression. In the ten-year period ending December 31, 1922, the combined annual earnings, after depreciation and before Federal Income Taxes, of the two companies as reported by them, averaged more than three times the annual interest charges on the mortgage debt to be outstanding. These earning figures only partially reflect the increased manufacturing capacity which has been constructed within the past two years. The plants are now operating at capacity and net earnings as reported for the first six months of this year are at the annual rate of \$1,600,000, more than eight times the annual interest requirements of \$195,000 on the mortgage debt to be outstanding.

**Sinking Fund:** On January 15, 1924, and semi-annually thereafter, the Corporation agrees to pay to the Trustee a sum equal to one and one-half per cent of the largest amount of Bonds issued; these funds to be used to retire Bonds, either through purchase up to, or call by lot at, the redemption price. Bonds acquired will be held alive for the Sinking Fund and the interest thereon will be used in the retirement of additional Bonds. This semi-annual cumulative sinking fund will provide for the retirement of this entire issue of Bonds on or before maturity. In addition to the regular fixed sinking fund, it is provided that 25% of net earnings, as defined in the mortgage, will be used either to reduce the mortgage debt of the Corporation or expended in additions and improvements to its properties.

We offer these bonds when, as and if issued and received by us, subject to approval of all legal details by Messrs. Patterson, Crawford, Miller & Arensberg, Pittsburgh, Pennsylvania, for the Corporation, and Messrs. Beekman, Menken & Griscom, New York, for the Bankers. The books and accounts of the predecessor Companies have been examined by Messrs. Price, Waterhouse & Co. Appraisals have been made by Messrs. Ford, Bacon & Davis.

Application will be made to list these bonds on the Pittsburgh and Chicago Stock Exchanges.

Price 98½ and interest, to yield over 6½%

Redmond & Co.

Otis & Co.

The information contained in this advertisement is based upon information and statistics upon which we have relied in the purchase of these bonds. We do not guarantee, but believe it to be correct.



8. 1923